GOODWILL ONLINE

Jennifer Matascik Brand & Content Manager

Howdy!

Jennifer Matascik

• Huh? Muh-taz-ick

Goodwill Brand & Content Manager

Spreading the word about our agency, what we stand for, and inspiring actions that promote positive change.

Here to help you share the good at Goodwill.

Today's plan.



Starting Fresh

New website and mission statement launched in January.

Reflecting a fresh approach to serving our community and guiding everything we do. Goodwill empowers people with disadvantages and different abilities to earn and keep employment through individualized programs and services.



Year of the Employee

Taking the Mission, Vision, Values and Strategies and putting them into a visible, tangible item.

Just like social media, presentation is key.









Social Media Support

Our social media efforts drives traffic back to:

- Our website
- Stores
- Donation sites
- Our services

Providing opportunity to share:

- Who we are
- How we serve
- Who we serve
- How to get involved



"Social media is an effort, not a thing."

It's an extension of our agency's culture, not a model for it.

How we apply our social media efforts changes regularly to accomplish our goals.

https://www.melcrum.com/strengtheningemployee-engagement-social-mediamayo-clinic Uses of Social Media at Work

DISTRIBUTION AND COMMUNICATION

•RECRUITMENT AND HIRING

RESEARCH AND PERSONAL DEVELOPMENT

EMPLOYEE RECOGNITION AND ENGAGEMENT

SOCIAL LEARNING AND COLLABORATION

• EMPLOYMENT BRANDING

• LISTENING AND MONITORING





Yum. Donuts.

We appeal to our diverse audiences differently depending on the social media channel we're using.

Social Media Explained 🔁 I'm eating a #donut. I like donuts. This is where I eat donuts. Here's a vintage photo of my donut. ‱ Watch me eat a donut. in My skills include donut eating. Here's a donut recipe. 8^+ I'm a Google employee who eats donuts.

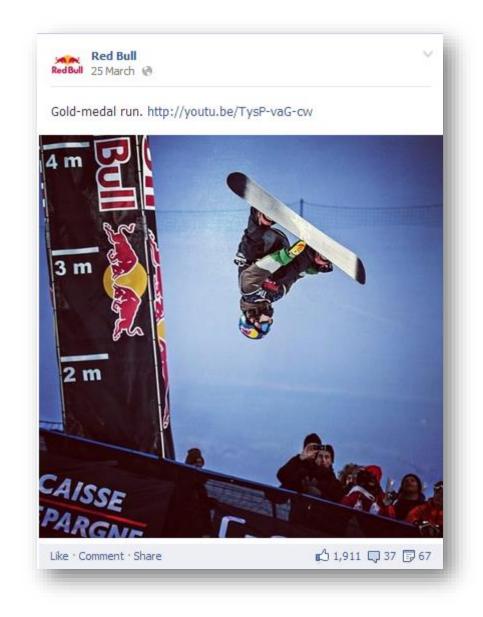
Red Bull

Connecting with their customers by focusing on a lifestyle rather than a product.

We see connections on social media as:

- Likes
- Comments
- Shares
- Followers
- Mentions
- Visitor Posts

What lifestyles do we focus on at Goodwill?



Sharing Who We Are

Start with Facebook

1 billion plus on FB

1,350 followers and growing

+1,500 stories COULD appear in your newsfeed daily

By "liking" and actively interacting with our social media channels, you provide the opportunity for more people to receive our messages.

Post Details

Goodwill of Western Missouri & Eastern Kansas Published by Jennifer Matascik (gr. January 25 at 3:34pm -)

You can be a hero every day. When you shop & donate to Goodwill you're helping people overcome barriers to employment, which literally changes lives and transforms communities. We're thankful for our team members who help us live our mission daily.



3 Likes

Reported stats may be delayed from what appears on posts

367 People Reached

| 3 | 3 | 0 |
|---------------|--------------|----------------|
| Likes | 3 On Post | On Shares |
| 0 | 0 | 0 |
| Comments | On Post | On Shares |
| 0 | 0 | 0 |
| Shares | On Post | On Shares |
| 5 Post Clicks | | |
| 5 | 0 | 0 |
| Photo Views | Link Clicks | Other Clicks # |

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9 -

0 Hide All Posts 0 Unlike Page

Recognition & Celebration

Seek the opportunities!

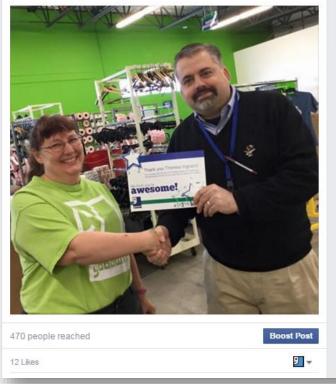
- March Gladness
- Team Work
- Work Anniversaries
- YOE Celebrations
- What else?

Post Details



Goodwill of Western Missouri & Eastern Kansas Published by Jennifer Matascik (? - January 22 at 7:21pm - @

Congrats, Theresa! Richard & the rest of the team say "thank you!" for doing an awesome job this past holiday season raising funds at the register to support our mission. Theresa & Donna led the pack & helped inspire the Liberty Goodwill to surpass their goal. Thank you to all our donors for helping make it possible!



Reported stats may be delayed from what appears on posts

470 People Reached

14 Likes, Comments & Shares

| 14 | 12 On Post | 2 |
|----------------|---------------|----------------|
| Likes | On Post | On Shares |
| 0 | 0 | 0 |
| Comments | On Post | On Shares |
| 0 | 0 | 0 |
| Shares | 0 On Post | On Shares |
| 18 Post Clicks | | |
| 12 | 0 | 6 |
| Photo Views | Link Clicks | Other Clicks / |

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Communicating Key Information

Communicating to the public key information about changes:

- New stores
- Holiday hours
- Weather conditions
- What can we communicate with the public to help you?

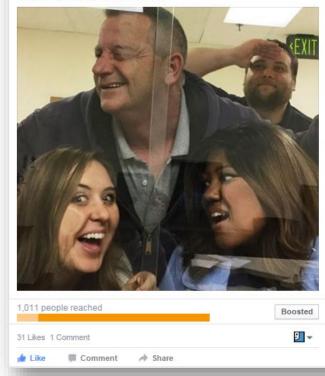
Post Details



Goodwill of Western Missouri & Eastern Kansas

Published by Jennifer Matascik [?] · December 24, 2015 · @

We're closed today & tomorrow to allow team members to spend time with family and friends, but don't worry! We can't wait to see you on Saturday. Thank you for shopping and donating at Goodwill to support local jobseekers earn and keep employment!



Reported stats may be delayed from what appears on posts

1,011 People Reached

33 Likes, Comments & Shares

| 0 0 0 O O Post 40 Post Clicks 32 0 | On Shares O On Shares O On Shares |
|---|-----------------------------------|
| Comments On Post 0 0 Shares 0 40 Post Clicks 32 0 | On Shares |
| 0 0 0 O O Post 40 Post Clicks 32 0 | 0 |
| Shares On Post 40 Post Clicks 0 | |
| 40 Post Clicks 32 0 | On Shares |
| 32 0 | |
| | |
| | 8 |
| Photo Views Link Clicks | Other Clicks |
| NEGATIVE FEEDBACK | |
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Story Telling

Yay, Topeka! Pam's team in Topeka shared this story in closing notes.

What heart-warming stories could you and your team tell?

We want NEED to hear about these stories.

Post Details



Goodwill of Western Missouri & Eastern Kansas Published by Jennifer Matascik (9) - December 22, 2015 - 🐠

"I saw something really awesome that I have only heard about, but had never witnessed myself. We had an older man at the register with a bunch of clothing to buy. I was up there to help with bagging. Well, a lady standing a couple customers behind him pulled one of our store associate's aside and told her that she would like to pay for his items, which was going to be about \$60. We told the man the lady behind him would love to buy his items, and he started to tear up and say "thank you" a lot. We carried his bags to his vehicle for him, and he was so very thankful for everything. I thought that was awesome that somebody would do that for someone else." Monday,Topeka KS Goodwill



Reported stats may be delayed from what appears on posts 2.525 People Reached 110 Likes, Comments & Shares 93 79 On Post 14 On Shares Likes 2 On Shares 3 1 On Post Comments 14 14 On Post 0 On Shares Shares 286 Post Clicks 59 227 0 Other Clicks Photo Views Link Clicks NEGATIVE FEEDBACK 0 Hide Post 0 Hide All Posts 0 Report as Spam 0 Unlike Page

Positive Mentions

Highly valuable "Tagging" us using @

Negative Mentions- not to worry. They can actually help.



Couldn't think of a better way to spend my lunch hour, than learning about the strategic planning process of Goodwill of Western Missouri & Eastern Kansas. I am honored to serve on their Board of Directors and welcome any feedback and experiences from my friends...so let me have them, the good the bad and the amazing stories you have to share.

I will in turn share an early one of mine. My mother and I would often have to travel a fairly ling distance, in an old car that stru... See More



Visitor Posts

Yay, Matt! We love this!

Visitor Posts



Matt Savich ▶ Goodwill of Western Missouri & Eastern Kansas

December 30, 2015 · 🛞

Wow...Look what came in today at our Lee's Summit Goodwill location! You should stop by a Goodwill store near you. You'll never know what you might find!



Time to book it!

- Let's practice.
- What's your comfort level?
- What are your thoughts?
- How is this going to help you at the store level?



Community Connections

Informal ways we connect and celebrate the community.

What else works:

- Visual Appeal
- Relevance
- Value
- Clear
- Simple

Post Details

Goodwill of Western Missouri & Eastern Kansas Published by Jennifer Matascik (9) - December 17, 2015 - 🕷

Ran into our friends from the Kansas City Missouri Fire Department (KCFD) today. Thanks for all you do to care for our community, guys. Our hearts go out to you.



Reported stats may be delayed from what appears on posts \times \times

687 People Reached

| 27 | 11 | 16 |
|----------------|-------------|--------------|
| Likes | On Post | On Shares |
| 0 | 0 | 0 |
| Comments | On Post | On Shares |
| 2 | 1 | 1 |
| Shares | On Post | On Shares |
| 40 Post Clicks | | |
| 23 | 0 | 17 |
| Photo Views | Link Clicks | Other Clicks |

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Formal Community Partners

What are some of our formal community partners?

Recognizing formal partnerships to benefit all parties.

This type of partnership is reciprocal.

Goodwill Kansas

Goodwill of Western Missouri & Eastern

ul Like Page

Published by Jennifer Matascik [?] · Yesterday at 9:20am

Love shouldn't hurt. Your #Goodwill donation helps support the women and children of Rose Brooks Center to rebuild their lives after escaping life-threatening abuse. Thank you for making a difference in our local community.



1,677 People Reached 51 Likes, Comments & Shares 41 12 29 On Post On Shares Likes 0 0 0 On Post On Shares Comments 10 4 On Post 6 Shares On Shares 59 Post Clicks 7 0 52 Other Clicks (1) Photo Views Link Clicks NEGATIVE FEEDBACK 1 Hide Post 0 Hide All Posts 0 Report as Spam 0 Unlike Page

Reciprocal **Re-posts**



Rose Brooks Center shared Goodwill of Western BOSEs Missouri & Eastern Kansas's photo. February 8 at 10:54am - 🐶

We are so proud of our partnership with Goodwill of Western Missouri & Eastern Kansasl



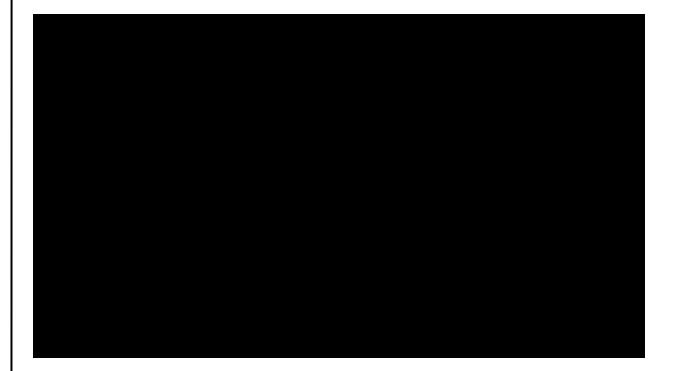
New Guidelines

Our new guidelines were inspired by those used at IBM.

Target Video Clip: embracing Employee Generated Content (EGC)

Remember the basics

Read the new guidelines and ask questions.



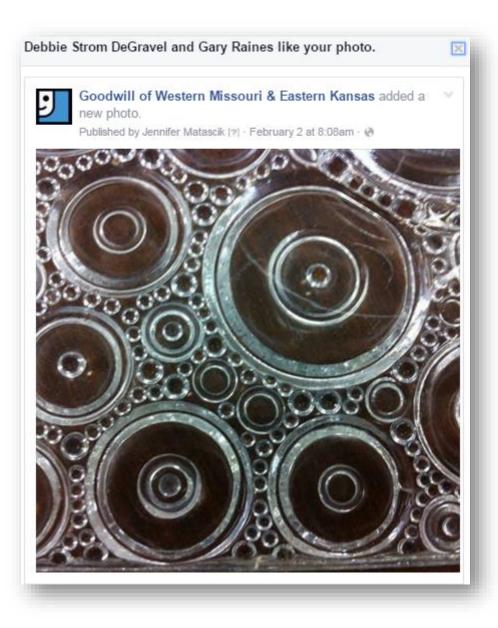
Key take-aways

Join us!

- Like
- Follow
- Comment
- Share

When something neat happens:

- snap a photo
- contact Jennifer at <u>JMatascik@mokan</u> goodwill.org
- text 816-213-3235



THANK YOU!

Jennifer Matascik Brand & Content Manager