

Power Your People with OneDigital capabilities



Account Management

A veteran team consisting of a benefits consultant, account manager, implementation manager and various support roles in technology, analytics, compliance and communication actively partners with you to ensure timely and comprehensive marketing planning occurs to meet your goals and objectives.



Compliance

Navigating the complex web of ACA and related compliance requirements can be a frustrating, time-consuming process. With our team of dedicated attorneys and compliance experts by your side, you can rest easy with the technical advice and practical support you need to protect your organization and your employees.



Alternative Funding

Your plan is about your business, so taking a truly objective approach to financing your benefit investment is important in determining what works best for you. Analytic tools allow us to illustrate the value of considering alternative funding arrangements and any possibility of risk unique to you.



Data Analytics

A high level of strategic support and advanced plan analytics results in better information, improved decision making, less internal analysis and optimal plan to manage benefits costs and maximize value to you and your employees. We're unbiased and committed to finding the best value and solution for your organization.

93%

The ability to choose offerings and customize a holistic benefits package is increasingly important—in fact, 93% of employees say that the ability to customize their benefits is a must-have or nice-to-have option.



Voluntary Products

OneDigital helps employers expand their product offerings—while not increasing employer costs—by offering an array of discounted voluntary plans. These plans help employees customize their benefits to fill in financial gaps in the event of unexpected health care costs like accidents, serious illnesses or hospital stays and help provide financial piece of mind.



Carrier Relationships

Great relationships with numerous carriers equate to the best benefits choices and price points for our clients. Our representation of hundreds of thousands of insured members across the country holds the attention of vendors, meaning preferred pricing, underwriting flexibility, innovative solutions and enhanced benefit levels.



Global Benefits

Today's globally mobile workforce requires the promise of world-class benefits and a white glove customer service experience, and our team of global benefit experts helps you deliver both while also streamlining administration, reducing risk and staying compliant wherever your employees are around the world.



Communication Services

Through research conducted on hundreds of clients, a layered approach using messaging, technology solutions, employee videos and content produces the best results. When employees become educated consumers, their satisfaction rate with their benefits package increases exponentially.

Only 4 in 10 employees believe their employers' benefits communication is simple to understand. When employees understand the relevance of their benefit offerings to their lives, employers get a more engaged, loyal, and productive workforce.

4 in 10

Source: MetLife, "Thriving in the New Work-Life World"

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Human Resources

We take an active role in your program, driving education, employee communications and keeping you informed of timely industry trends and regulatory updates. And, our HR Consulting partners can take it a step further to provide practical and sustainable solutions to a full range of HR and organizational challenges.



Retirement Planning

Comprehensive education and communication strategies help employees better understand the value of our clients' qualified retirement plan benefits and how it reinforces their family's financial planning. Specific communications for target employee groups such as retirement readiness, Medicare, young families, and education planning among others are also available.



M&A

Our experience in merger and acquisitions is extensive. We are active participants of company purchase and sale from the initial due diligence process, actual acquisition and then taking over as the broker/consultant of the acquired company.



Technology Platforms

Tools and a support team will streamline your HR and benefits technology needs, including an all-in-one platform to empower employees with online enrollment and simplify your HR administration.



Member Support

Real, live people are available by phone to make your health and benefits plan work better by answering questions, researching problems, eliminating administrative headaches and handling escalated issues.



Thought Leadership

With various seats on legislative committees and national associations, we are participating in discussions driving employee benefits at the highest level to maintain and improve employer-based health insurance.



Pharmacy Analysis

Led by an actuary specializing in pharmacy contracts, our Pharmacy Analytics Team will support a deep dive into pharmacy (PBM) claims and management in an effort to reduce your overall pharmacy costs.

Starting in 2020, retail drug spending growth will begin to increase between 3 percent and 6 percent annually through 2027.

3-6%

60%

Sixty percent of adults have a chronic disease. For employers, health spending on an individual with a chronic illness is eight times that of a healthy individual.



Wellbeing

By fostering organizational change to empower employee health and wellbeing, you can maximize your workforce and reduce costs. Identifying your cost drivers and health risks, inventorying current offerings, and determining organizational factors most impactful to program success crafts short- and long-term plans to help solve key business challenges.

Source: Source: PwC, "Medical cost trend: Behind the numbers 2020"