

10 Best Used Car Dealers in Columbia, South Carolina

Purchasing used cars are probably the most popular option for American to replace their old cars. Compared to new cars, used cars are available at a reasonable price. But, buying used cars can be tricky, as you have to be very careful, especially in terms of payment and the actual quality of the car.

To get the lowest price possible, you can't just rely on one dealer. In this case, you have to explore all the dealers available in your area. But, you can't just go to all dealers randomly. To give you an insight into which dealer to go to, here are the lists of the top 10 Columbia used car dealers along with the finance options offered by their finance professionals.

1. CarMax

Address: 555 Jamil Road, Columbia, South Carolina 29210, USA

Phone number: +1 803-750-0856

Used cars available:

- 2018 Dodge Ram 1500 SLT (\$23,998)
- 2018 Dodge Ram 1500 Express (\$23,998)
- 2016 Audi Q5 Premium (\$28,998)
- 2018 Chevrolet Malibu LT (\$18,998)
- 2018 GMC Sierra 1500 SLT (\$44,998)

CarMax offers stress-free finance options to help you get your dream car easily. Financing with CarMax is quick and transparent. Their sales consultants are there to help you throughout the process. If you change your mind and want to replace your financing with another provider, you have 3 days to cancel it at no cost.

To help you find the best options, CarMax works with many leading third-party financing institutions. Their financing sources include CarMax Auto Finance, Ally Auto, American Credit Acceptance, Capital One, Exeter, Santander Consumer USA, Wells Fargo, and Westlake Financial Services. Here, you can also go with your finance source.

2. AutoPROS Columbia

Address: 6001 Two Notch Road, Columbia, South Carolina 29223, USA

Phone number: +1 803-497-3525

Used cars available:

- 2017 Nissan Maxima 3.5 SV (\$19,000)
- 2016 Toyota Camry SE (\$15,900)
- 2016 Ford Escape SE (\$15,700)

- 2016 Nissan Frontier Desert Runner (\$17,900)
- 2016 Mercedes-Benz E-Class E 350 (\$23,000)

AutoPROS Columbia offers secure, quick, and easy finance options for everyone. They are happy to help you get the financial terms you need, with rates as low as 3.9%. They also work with Wells Fargo and are happy to accept financing checks from your local bank or credit union.

As for their quick service, you only need less than a day to get the paperwork finished. You can also get pre-approved financing on their website, so you will spend less time when purchasing your favorite used car with this dealer.

3. DriveTime Used Cars

Address: 178 Greystone Boulevard, Columbia, South Carolina 29210, USA

Phone number: +1 803-223-0840

Used cars available:

- 2015 Dodge Ram 1500 Quad Cab Express (\$26,297)
- 2015 Ford Explorer Limited (\$24,097)
- 2016 Ford Explorer XLT (\$23,697)
- 2015 GMC Acadia SLE-2 (\$22,997)
- 2016 Cadillac SRX (\$22,797)

A million people across the nation probably have been satisfied by Drive Time's financial advisor. This makes DriveTime more than your ordinary financial partner. Since 2002, they have been offering their customers a personalized online auto loan that fits their needs. It is personalized because the down payment and the monthly payment will be customized to your budget.

The best part of DriveTime is you can get all of the financing information in just 2 minutes from their website. You can take a benefit of DriveTime's in-house financing, using Bridgecrest as their affiliated finance company. On approved credits, the rates are as low as 7.9%. DriveTime also accepts financing from other banks or credit unions.

4. Bluff Road Auto Sales

Address: 1400 Bluff Road, Columbia, South Carolina 29201, USA

Phone number: +1 803-451-0334

Used cars available:

- 2015 Chevrolet Traverse (\$18,993)
- 2014 GMC Terrain (\$17,993)
- 2014 Nissan Pathfinder (\$16,993)
- 2014 Mazda 5 (\$11,993)
- 2009 Chevrolet Silverado 1500 (\$19,993)

Bluff Road Auto Sales offers financing options to help you get the car you want. In less than a day, they can often secure your finance. Their great finance services are supported by several leading lending institutions in the area.

5. Godwin Motors Inc

Address: 4032 W Beltline Boulevard, Columbia, South Carolina 29204, USA

Phone number: +1 803-252-8774

Used cars available:

- 2015 Kia Forte EX (\$7,199)
- 2010 Ford Fusion SE (\$9,699)
- 2011 Toyota Camry SE (\$10,725)
- 2011 Honda Accord Sdn EX-L (\$11,199)
- 2015 Nissan Altima 2.5 (\$12,199)

Godwin Motors offers on-the-spot financing to fulfill your automobile needs. To get you the best rate possible, they also have access to your local banks and credit unions. Here, you will get a finance package that is suitable for you, no matter what credit level you are on. Their finance specialists can help and you can take home your dream car immediately.

6. US Auto Sales

Address: 6826 Two Notch Road, Columbia, South Carolina 29223, USA

Phone number: +1 803-234-3963

Used cars available:

- 2018 Nissan Versa Sedan SV (\$16,295)
- 2018 Hyundai Elantra SEL (\$18,795)
- 2017 Hyundai Accent SE (\$16,395)
- 2017 Hyundai Sonata 2.4L (\$19,395)
- 2017 Toyota Corolla (\$17,995)

US Auto Sales offers simple financing options for all credit levels. Before you purchase, you need to get prequalified for your car financing. For a worry-free payment, US Auto Sales will adjust your payment frequency to your payday. It means, that if you get your salary every 2 weeks, your billing will also come every 2 weeks.

The payment you make will cover interest charges, the principal balance, and any other amount you have on your contract. However, if you find a better payment or interest rate, you can't get refinancing at US Auto Sales.

7. Enterprise Car Sales

Address: 320 Greystone Boulevard, Columbia, South Carolina 29210, USA

Phone number: +1 803-254-0244

Used cars available:

- 2016 Nissan Rogue AWD 4DR S (\$17,098)
- 2017 Ford Focus SE Sedan (\$12,448)
- 2018 Chevrolet Colorado 2WD Crew Cab 128.3" LT (\$25,198)

- 2017 Hyundai Accent SE Sedan Auto (\$10,998)
- 2018 Infiniti Q60 3.0T LUXE RWD (\$29,898)

Enterprise Car Sales offers financing help from the people you can trust. Their financial specialists will give you various options and will explain the term to you one by one until you understand. To get the best finance options, you will discuss the down payment, APR, length of the loan, and more. With Enterprise Auto Finance, college graduates can also apply to purchase a used car.

8. Peacock Hyundai Columbia

Address: 310 Greystone Boulevard, Columbia, South Carolina 29210, USA

Phone number: +1 803-626-1690

Used cars available:

- 2017 Hyundai Elantra SE Sedan (\$12,910)
- 2015 Hyundai Elantra SE Sedan (\$12,684)
- 2017 Hyundai Elantra Sedan (\$12,494)
- 2016 Hyundai Elantra Sedan (\$11,987)
- 2011 Hyundai Elantra Sedan (\$8,130)

Peacock Hyundai Columbia is experienced in helping customers to find the best financial options. You can discuss your plan with the financial expert at Peacock Hyundai Columbia and they will offer you plans as many as possible. In other words, you have various options to choose from.

They will explain the important matters before you apply for credit, such as how long the loan period lasts and how much the interest rates are. In this way, Peacock Hyundai Columbia offers you a clear picture of the payment plan. They have connections with several banks and credit unions across Richland County. They are also happy to connect you with one of the lenders.

9. Classic Ford Lincoln of Columbia

Address: 177 Greystone Boulevard, Columbia, South Carolina 29210, USA

Phone number: +1 803-779-3673

Used cars available:

- 2018 Toyota Tacoma TRD Sport Double Cab 6' Bed V6 4x2 AT (\$32,000)
- 2018 Ford F-150 XLT 4WD SuperCrew 5.5' Box (\$38,000)
- 2018 Nissan Frontier King Cab 4x2 SV V6 Auto (\$21,500)
- 2018 Ford Mustang EcoBoost Fastback (\$22,500)
- 2018 Ford Focus SE Sedan (\$16,000)

The priority of Classic Ford Lincoln of Columbia is to ensure you have amazing experience dealing with their dealership, especially in financing matters. They are happy to help you get the right finance program to ensure your satisfaction. Their finance managers will show you competitive rates from the manufacturer and local South Carolina banks, so you will have more options to choose from.

For people with no credit or bad credit, Fresh Start Finance at Classic Ford Lincoln of

Columbia is there to help. When applying for a credit, there are some documents required, including a valid driver's license, proof of insurance, proof of residency, and proof of employment. A list of personal references and phone number verification will also be required.

10. Love Buick GMC

Address: 736 Saturn Parkway, Columbia, South Carolina 29212, USA

Phone number: +1 803-732-6500

Used cars available:

- 2016 Buick Enclave Leather AWD (\$25,332)
- 2015 Buick Enclave Leather FWD (\$23,916)
- 2018 GMC Acadia FWD SLT-1 (\$28,499)
- 2017 GMC Acadia FWD SLT-1 (\$25,991)
- 2016 GMC Acadia FWD SLT-1 (\$24,981)

Love Buick GMC has a great team to assist you in choosing the best finance options available. They also offer a loan at a low rate that can fit your budget. If you want to apply for credit, you can go to their website and get prequalified. After that, the financial specialist from Love Buick GMC will contact you soon.

The Takeaway

Now that you have information about the top 10 used car dealers, you may want to explore and find out if your dream car is available there. Don't give up if you can't find it in one go, because buying a used car needs more than just one visit.

Before you agree to sign a contract with one of the financial partners, it is better to read the terms carefully. Make sure you understand all the benefits and risks of choosing a particular financing program. To get the best price possible, you need to compare each financial program offered by each dealer. Happy searching!