# Our Business

Salcon Berhad ("Salcon" or the "Company") was listed on the Main Market of Bursa Malaysia Securities Berhad in 2003 as a leading water and wastewater engineering company, with focus on the investment, design, construction, commissioning, operation and maintenance of water and wastewater treatment plants and ancillary facilities across Asia.

The company has successfully completed more than 1,000 water and wastewater projects and enjoys unparalleled reputation as a reliable and capable company in the industry. Salcon was the lead consortium partner in the first water privatisation project in Malaysia. Subsequently we have expanded beyond our national boundary, having participated in various projects throughout the Asian region including Sri Lanka, China, Thailand and Vietnam.

Today, Salcon takes pride as a sustainable organisation with portfolio diversification into technology services, transportation, property development and other businesses with the objective of enhancing long-term shareholders' value.

The company's investment in technology services via Volksbahn Technologies Sdn Bhd ("VBT") holds much promise in a growing and thriving industry where infrastructure and mobile network needs are expected to grow and mobile broadband in particular, is seen as a growth driver in the local telecom industry. Salcon looks forward to pioneering smart city implementations and operations which focus on sustainable outcomes for citizens, municipal authorities and delivery partners.

Eco Coach & Tours Sdn Bhd ("Eco-Coach") became a Salcon subsidiary in 2011 as part of our diversification strategy under the transportation portfolio. Eco-Coach is committed to provide transport services to multinational companies such as Intel, Western Digital Media in the northern region Malaysia.

Salcon embarked on into the property development business in 2013 with its maiden project, Rés 280 in the fastdeveloping and vibrant township of Selayang, Selangor. In the current market conditions, the company is currently restrategising its property development plans and will continue to look for opportunities for growth.

Through the years, Salcon's evolution has been the result of its unwavering focus on its competencies, diversification into strategically related businesses and expansion into new markets. Moving forward, we will continue to reassess our strength to elevate our business growth and sustainability to achieve greater heights.









#### **Our Business**

#### WATER AND WASTEWATER ENGINEERING

Salcon provides a wide range of water and wastewater treatment solutions across the globe.

### **PROPERTY DEVELOPMENT**

Salcon first ventured into property development with its maiden project, Rés 280 in the fast growing township of Selayang, Selangor.

As an emerging player in the property development, Salcon unveiled its second property venture project – Belfield Crest, Kuala Lumpur. Salcon strives to strengthen the property development by aggressively expanding its landbank and conduct strategic partnership with land owners to unlock value and ensure

#### **TECHNOLOGY SERVICES**

Salcon via its investment, Volksbahn Technologies Sdn Bhd ("VBT") in partnership with Prasarana Group of companies aim to provide smart city solutions.

VBT has been granted a contract by Prasarana to provide an integrated intelligent technology via the laying of state-of-the-art fibre optic infrastructure along the Prasarana's rails and premises in the Klang Valley and it can lease the infrastructure to telco players for up to 15 years.

## TRANSPORTATION AND OTHER BUSINESSES

Salcon involved in the transportation services and other businesses to broaden its income stream to ensure sustainable return to its shareholders.

Salcon's 51.3% owned subsidiary, Eco-Coach & Tours (M) Sdn Bhd was awarded a four-year contract to provide transport services for multinational companies such as Intel and Western Digital Media in the northern region Malaysia.

Salcon also ventured into complementary businesses such as oil & gas services and solar power industry.







