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Monday • Aug. 9, 2004

SIOUX FALLS, SOUTH DAKOTA

50 Cents

# IUUIII BRIEFING

LOCAL & REGION

Brookings, Huron get flights to Omaha

► Mesa Air Group will offer twice-daily flights to Omaha instead of the Twin Cities. Passengers can expect to save \$100 to \$200 per ticket, as well as no more long layovers waiting for connecting flights. 1B

Ride for MS raises blg money

▶ While the number of riders didn't increase from last year, the amount of money raised to fight multiple sclerosis



SPORTS

did. 3B

#### Sioux Falls East wins Legion finale

▶ Post 15 East beat Aberdeen on its home turf. East now heads to the regional tourney in Omaha, where it will meet a team from Wisconsin. 1C



#### Blg Sky meeting about expansion

▶ While today's meeting of conference presidents isn't expected to result in any dramatic announcements, it could give SDSU an indication of what its chances are of joining the Division I conference. 1C

LIFE

#### Cabbage Patch Kids make a return

▶ They're back on store shelves. They're cute and pudgy and come with adoption papers. Sound familiar? It should to Generation Xers. That's whom the makers are marketing the dolls to these days. 3D

BUSINESS

### Econofoods building gets new tenant

▶ The vacant store on Louise Avenue will soon be filled by an outdoor retailer. Sportsman's Warehouse, a Utah-based chain of about 22 stores, will open its first in South Dakota, selling camping, fishing and hunting stuff. 6C

### NATION & WORLD

ALAN KEYES: The conservative commentator who has no ties to Illinois will run in that state for the U.S. Senate. 3A

TODAY'S WEATHER



LOW

50

3-4A

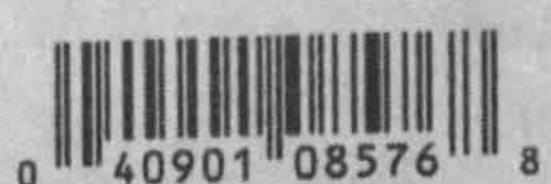
Partly sunny Full report, 2A

32 pages INDEX Business Classified Obituaries Comics Opinion Crossword



World

Horoscope



# Blogging: A venue to rant, rave and review

### Opinionated South Dakotans offer take on all things politics

BY JENNIFER SANDERSON jsanders@argusleader.com

Steve Sibson is a conservative with a ponytail.

The Mitchell man knows he's a contradiction. Disillusioned first with the Republicans (Watergate) and then with the Democrats (Clintongate), he joined the Independents briefly before coming full circle.

By day, Sibson is an accountant. Over hurried lunch breaks at home and well into the night, he's Sibby Online posting anything and everything relating to the body politic on his low-tech Web

Unapologetically opinionated, Sibson is determined to

be heard.

He's not alone. Though there's no research clearinghouse on the number of blogs - short for Web logs - there's also no denying they're a growing segment of dot-coms. Most

contain hyperlinks, or embedded text that takes the viewer to a related page with a single mouse-click. This election cycle, political blogs are keying in on public frustrations and hop-

are online journals or per-

sonal pages. Most entries

truth to the masses. "Many people don't take

See BLOGS, page 6A



Democratic National Convention blogger Jesse Taylor, 21, (center) of Columbus, Ohlo, talks with other bloggers Ezra Klain, 20, of Orange County, Calif., (left) and Zoe VanderWolk, 20, on July 26 in Boston. ing to bring their brand of

#### INSIDE

► SOUTH DAKOTA BLOGGERS: Meet people with a big interest in South Dakota politics, 5A



# Web logs raise more money for politicians

BY MIKE MADDEN

Argus Leader Washington Bureau

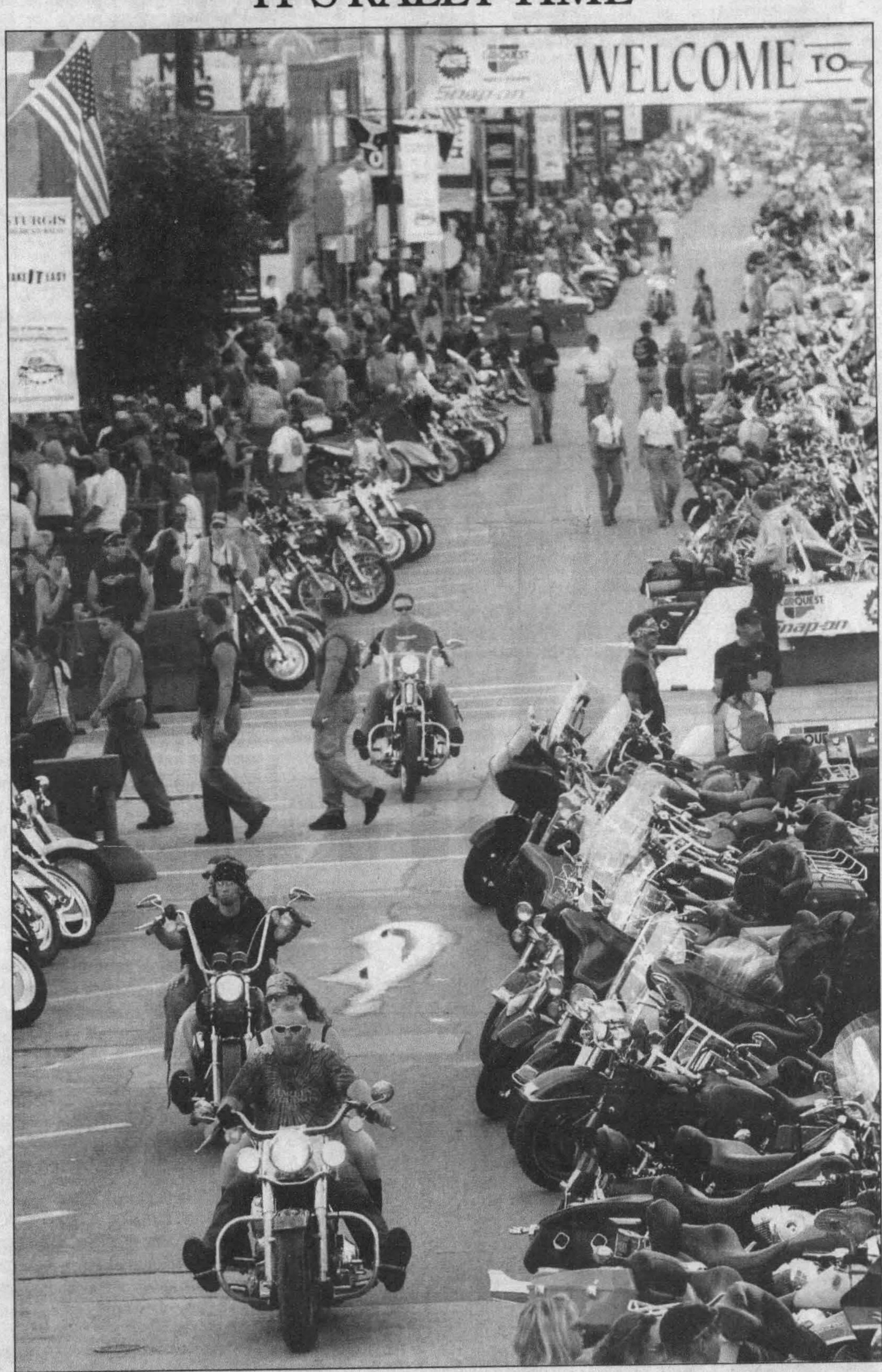
WASHINGTON - Forget direct mail solicitations and pleas made in person or on television. Savvy politicians trying to raise campaign money today are turning to the Internet.

But there's a particular slice of the Web that helps candidates raise money quickly and cheaply. From Senate Democratic leader Tom Daschle and his Republican opponent to congressional candidates in Kentucky, Colorado, Washington and Texas, more candidates have been turning to political Web logs, or blogs, to boost their campaign coffers.

Rep. Ben Chandler, D-Ky., put up some of the first blog ads soliciting contributions during his campaign for an open House seat in January. Since then, political consultants who specialize in fund raising and online campaigning say blog ads have become an important new tool in the

See MONEY, page 5A

## IT'S RALLY TIME



CHRISTOPHER GANNON / ARGUS LEADER

Main Street in Sturgls is packed Saturday as dusk falls on the 64th Annual Sturgls Motorcycle Rally. Though the rally officially started Sunday, many blkers began arriving last Monday.

# Vendors cater to rebellious side

BY MONICA LABELLE

mlabelle@argusleader.com South Dakota's largest party has growled to life in true boundaries.

The 64th Annual Sturgis began on Sunday, but bikers earlier than their 2003 arrival, Last year, 848 were issued, said Lisa Weyer, director of the rally.

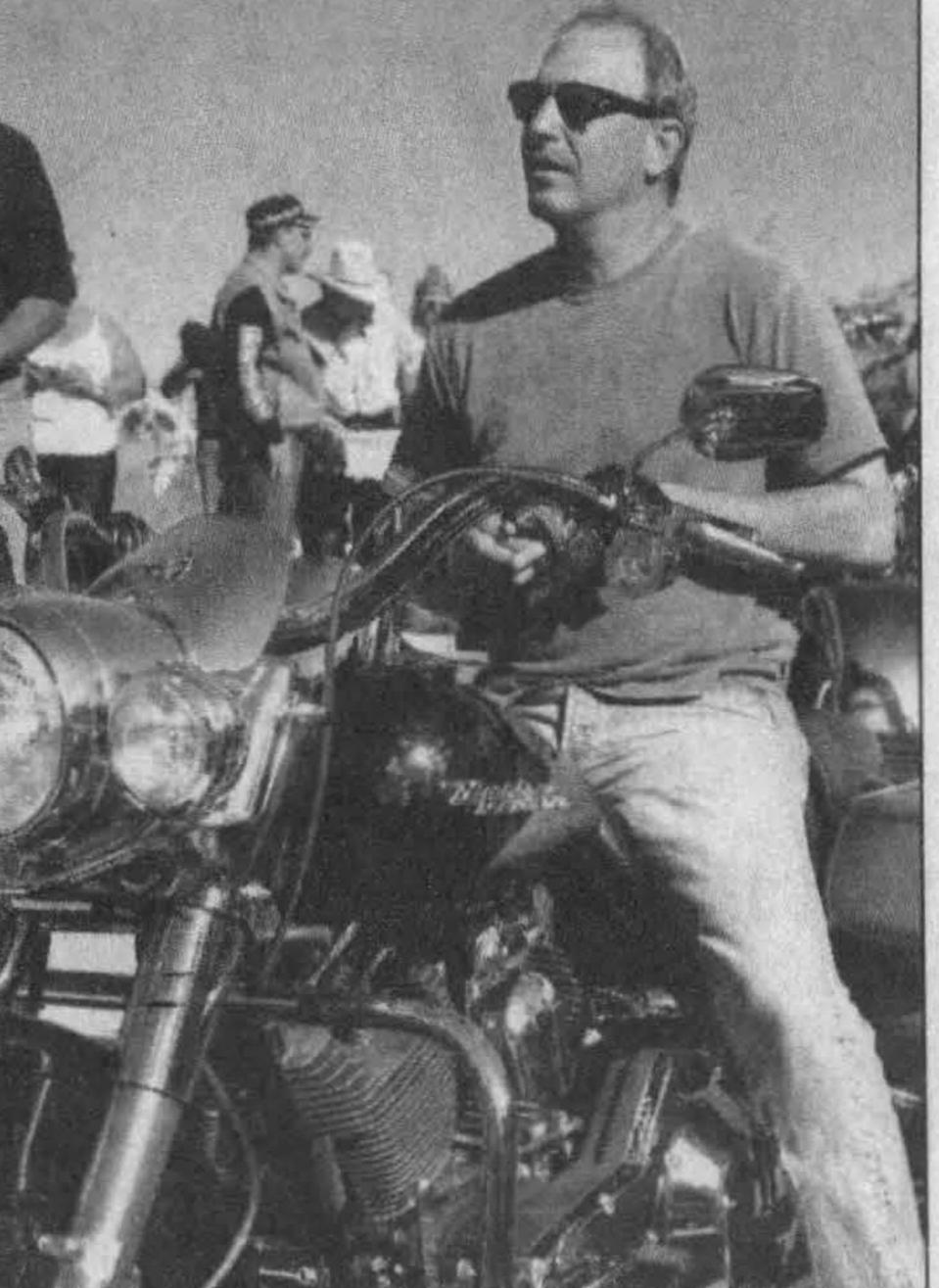
Two-wheeled behemoths cruised over sidewalks for a in its rebellious image, said position on Lazelle Street on Bob Nugent, who rode his Sunday morning and packed the main drag to a standstill in the late afternoon. Sturgis Rally News anticipates more than 400,000 people, though as of Sunday, Weyer had no

official count.

No matter the count, it's a vendor's paradise. Gawkers filled sidewalks in awe of biker style - by pushing the gleaming chrome, glossy rides and corn dogs. A line snaked out the door of a Stur-Motorcycle Rally officially gis sandwich shop at noon on Sunday. The city's finance from across the nation began office reported 804 vendor arriving on Aug. 2, three days licenses had been issued. from which \$14.8 million was made in taxable sales.

But Sturgis's draw still lies Harley-Davidson to Sturgis from San Diego. "Everybody wants to be a bad boy. It's like Halloween."

See STURGIS, page 6A



DOUG DREYER / FOR THE ARGUS LEADER

Actor Kevin Costner sits on a Harley-Davidson after leading 200 bikers on a benefit ride to the Tatanka site Sunday in Deadwood.

▶ ONLINE: Photo galleries of the 2004 Sturgis Bike Rally

# Death penalty returns for Iraqis

Leader threatens al-Sadr's men

BY JACKIE SPINNER The Washington Post

BAGHDAD - Iraq's interim prime minister, Ayad Allawi, made a surprise visit to the battle-scarred holy city of Najaf on Sunday and threatened to forcibly remove armed fighters if they did not leave voluntarily, a defiant stand against ficking in weapons and Shiite Muslim cleric Muqta-

da al-Sadr and his followers. Allawi did not specifically mention al-Sadr or his fighters, the Mahdi Army, but said he would not negotiate with any militia.

The Mahdi Army has battled U.S. and Iraqi forces in intense clashes for four days. "We hope this thing ends

as soon as possible," Allawi said. "The gunmen should leave the city and holy shrine quickly, lay down their weapons and return to the rule of order and law, and if not, they will be out by Ayad Allawi

The interim government also announced Sunday that it would reinstate the death penalty, which had been banned under the U.S.-led occupation, as part of an effort to quell the ongoing insurgency.

The death penalty will apply only in cases of murder, rape, armed attacks against police and government authorities, and trafINSIDE

> AL-QAIDA FANS: Mini-groups of terrorists have sprung up all over the world to spread fear. 4A

drugs, officials said.

Meanwhile, the interim government also Sunday issued arrest warrants on murder charges against Salem Chalabi, head of the country's special tribunal, and on counterfeiting charges against former Governing Council member Ahmad Chalabi, adding to

> the country's political turmoil.

Ahmad Chalabi, a longtime opposition leader, was a Pentagon favorite in the years leading up to the Iraq war but fell out of favor this spring over allegations that his politi-

cal faction gave flawed intelligence to U.S. agents and leaked U.S. secrets to Iran.

Ahmad Chalabi and Allawi have clashed as political rivals over issues such as Allawi's moves to partially reversed the country's "de-Baathification" process.

Ahmad Chalabi had been recognized by President Bush at his most recent State of the Union speech.

# Technology may bring back history's sounds

BY GLENNDA CHUI Knight Ridder

first recordings since they were made on fragile scraps of tinfoil. No one has heard grooves that etch the sound Queen Victoria's voice since she died. And no one listening to the only known recording of President John F.

many shots were fired. Now physicists at Lawrence Berkeley National Laboratory may have a way particles in giant accelerato rescue those sounds from the deterioration of the

heard as never before. It could also offer a way to quickly restore and digitize a report on National Public millions of old recordings from Dixieland jazz to field

recordings of folk music and radio newscasts from World SAN JOSE, Calif. - No one War II - making them widehas heard Thomas Edison's ly available for the first time. The researchers make

microscopic images of the

into a wax cylinder or phonograph record. Then a computer turns the wiggles, bumps and ridges into a dig-Kennedy's assassination has ital soundtrack, subtracting been able to say just how the scratches and hisses. The technology was developed to capture the fleeting

tracks of quarks and other tors. It is the brainchild of Carl Haber and Vitaliy years, allowing history to be Fadeyev, physicists at Lawrence Berkeley.

Four years ago, they heard

See SOUNDS, page 5A

# Blogs: News interpretation through political slant

Continued from 1A

into account how influential bloggers are," said Carol Darr, director of the Institute for Politics, Democracy and the Internet at George Washington University. "Blogs are getting an increasing to those blogs are real political junkies who can then reach everybody else."

including the Argus Leader, have started their own blogs.

Top national blogs record daily hits in the tens – even hundreds – of thousands. Among the heavies are The Daily Dish, Talking Points Memo, Instapundit and Daily Kos.

At home in South Dakota, on issues, media and campaigns. home in Chadron, Neb. hopefuls.

think there's danger in abandoning one for the other.

"Links are the key," said Sibson, who founded his blog as an extension of his letter-writing to area newspapers. "If you don't like my bias, follow the link. If I'm going to talk badly about somebody, I'm this?' "he said. going to show what he's doing. ship."

ions of one person or a small great that a lot of these blogs have get the paper again tomorrow." group of people, with no editing such a naked ambition." beyond the writer's own. That But are they also credible?

model makes traditional journal- Degree of objectivity ists skeptical about the results and ironically mirrors a newsroom symptom that many bloggers rail

"We have so few people reporting on politics in South Dakota, and it's a problem with resources," ger and history professor at South false show of objectivity. Dakota State University. "There's so much discretion in the hands of Mainstream newspapers, a few about what makes it into the

to reshape how people receive and entirely my opinion." analyze news.

where Democrat Tom Daschle "A blog to a political junkie is McClaren and others belonging to faces Republican challenger John like a fly fisherman tying his own the Dakota Blog Alliance. Its sentiment: "As far as ethics, it's Thune to keep his seat in the Senties. It's a very personal thing," members, all conservative blogthe the Internet. When people load up ate, some bloggers think they can said Custer native Ryne gers, will host a conference on pol- my site and see the Bush/Cheney have a very real effect. They take McClaren, who blogs from his itics and the media Saturday at campaign buttons, I would expect

how the news portrays those occasional thought that it might day. haustion.

doubt of, 'My God, what am I lances for area publications desk color the Argus Leader's artidoing? Why am I worrying about including the Sioux Falls Business cles.

Blogging is a contact sport, and More links eliminate the partisan- he said those who post comments

Some bloggers post their names on bio pages, while others fiercely guard their alter egos. Though critical of media bias, few hide their own prejudice. Visitors quickly will see where their sympathies lie, they say, so there's no readership. People who are going said Jon Lauck, a Sioux Falls blog-need to disclose them or make a a local law firm did make some top-

ever be considered journalism," said blogger Tim Gebhart, a Sioux Falls lawyer and former political While individual blogs might reporter. "If they are, they're the tread the party tightrope, bloggers 'journalism' that appears in the op- Not impartial say their contributions are better ed pages. I'm not going out and measured by the marketplace of interviewing people and trying to ers don't apply to bloggers, Lauck ideas they bring to readers. Their get both sides. You have to know said, because they don't portray authors say blogs have the power that what is said there is solely and themselves as impartial conduits.

Lauck disagrees, as do pretty clear." candidates than they do about grounded sense of humor and the track 500 to 1,500 hits apiece each san, and he has an opinion."

company.

"You can get your paper and unfounded. "should be ready to be challenged. then go to the blogs to see what Or at least counter it with an They should be ready to be inun- else people are saying," Haugen Blogs typically represent the opin-say something stupid. ... I think it's idea that the news is done until I

Blogs run by campaigns often

didates buy space on independent hear something about Thune or pages. There can be other ties, too. Lauck dissects "Daschle v. Thune" on his blog without mentioning he's a paid consultant for Thune's campaign.

Gebhart hasn't attached himself to a race in decades, but his job at ics off-limits. His group repre-"Blogs are not and should not sented former Gov. Bill Janklow in a criminal trial after Janklow ran a stop sign, striking and killing motorcyclist Randy Scott.

The rules for mainstream writ-"I'm for Thune," he said. "That's about being fair."

McClaren expresses a similar Augustana College. Using Site- readers to exercise some common Most, however, say less about the His blog's postings reflect a Meter software, DBA members sense and say, This guy is a parti-

Lauck and Jason Van Beek, the be unhealthy to care so much. An "The thing that newspapers latter widely credited with starting times, though they might dis-Many think such study is long ongoing series of postings is aren't going to point about them- the South Dakota blogging craze, agree on what, exactly, it signals. what they'll accept and what overdue, considering the public's titled "Things You Should Be selves is that they're used to being think such disclosures are impor- Are parties welcoming bloggers they'll reject. The technology is ideas are formed in large part by a Doing Instead Of Blogging." the final word on matters, and they affect coverage. as respected journalists or as a new, but the warning is not: buyer mainstream media they say is While he speculates there will be aren't any more," said Mark Hau- Both men's blogs accuse the way to guarantee the right spin beware. almost uniformly liberal. Others some disoriented, "Now what?" gen, who uses a blog format for Argus Leader of selectively report- will be hammered out across the "A number of years ago, I head-scratching come Nov. 3, he the online version of his indepen- ing negative stories about Thune blogosphere? also admits to bouts of blogx- dent newspaper, The Bird. Previ- and ignoring news that makes "Most of the bloggers at the a collection from a person who had ously owner of the Tea-Harrisburg Daschle look less favorable. They DNC were pro-Democrat, but not the foresight to gather together all "I'm sure journalists get the Champion, he's a former Argus contend personal relationships all," Lauck said. "There's so many the stories from these wackos who same feeling sometimes, this self- Leader sportswriter who free- and a liberal slant on the editing blogs out there that if they sensed stand on the street, handing out

Journal, another Argus Leader The newspaper's leadership has

Van Beek, who has called Vermillion home for a decade, said equal and opposite response. dated with e-mails every time they said. "It's continual news, not this the connections don't matter "if theme in a sparsely populated the story's being covered and all the facts are coming out."

are seen as less pure, so some can- conceived ideas," he said. "If you "People are smart enough to

someone else that doesn't fit into your world view about how Republicans think and act, you have to try to make it fit."

Van Beek and Quentin Riggins, another DBA member in Vermillion, allow that bias, where it exists, is less conspiracy than it is blogs are going to have an impact, a byproduct of humanity.

about something, it's hard to separate it," Riggins said. "Hints of beliefs creep in."

Sibson doesn't want impersonal, uninvolved reporting. "You want passionate people on both sides," he said. "If you're passionate, you're off the fence. It's hard to be balanced. I talk instead

#### Effect on campaigns

The Democratic National Con-Bloggers say it's a sign of the it."

something was up, they'd blow the their mimeographed papers," whistle."

mation monopoly issue, a popular hoods, you hang out in."

"Blogs are revolutionalizing "I think it comes back to pre-political journalism," Lauck said.

absorb all kinds of information from all kinds of sources. ... I can't think of a bigger event in the past few decades, if you're talking about the kinds of changes possi-

Gebhart thinks the effects will be more compartmentalized. "If it's to the extent that they are read "When people are passionate by and therefore may influence what those in the mainstream

> media report," he said. Sibson, who calls blogging "a grassroots movement in cyberspace," thinks there's more to it.

So does Peter Curtis, a progressive blogger from Rapid City. He recounts the Internet fund-raising success of former presidential candidate Howard Dean, whose campaign set up in-person gatherings through www.meetup.com.

"We can transform the blogging vention capitalized on the trend by community from being a news granting press credentials to more source into something more powthan 30 bloggers. Republicans erful - a resource for activism," have said they'll OK as many as 20 Curtis said. "People can get bloggers at their gathering in informed by that news and then New York at the end of the month. learn how to do something about

Ultimately, readers must judge

bought a book called 'Kooks.' It's Gebhart said. "I'm kind of like Still, he wishes more bloggers those guys, passing out my own dismissed those charges as would've been welcomed to the tracts. Whether you end up on my Democratic gathering. The street corner just depends on lament circles back to the infor- which Web sites, which neighbor-

> Knight Ridder/Tribune Information Services contributed to this report. Reach reporter Jennifer Sanderson at 575-3629.

# Sturgis: Costner leads ride

#### Continued from 1A

All the striving for individuality, Nugent says. "They're stamping

gettin' passé," he said.

styles at Sturgis. Leather chaps worn sans pants have been spotted on Lazelle Street. Bike wheels laden with playing cards and a cycle with detailed paintings of Yoko Ono and Jimi Hendrix are on display. Say the before the ride to get their picture magic word, and the design that taken with Costner, who wore dreams are made of may be air- light-colored jeans and a green brushed onto a helmet or bike.

get away," said Chaz Cooney, a is one of many this week, with The salesman at Real World Power, Beach Boys, B.B. King and Kid which sells cylinders and pistons Rock scheduled to perform. for Harley-Davidsons. "People Christopher Coppola of Los be different."

\$6,000 for a macho fat rear tire, can culture. much time and money that they Native American culture." can't afford to lose their vehicle. Coppola was drawn to motorcy-

type of bike he rode at his Sunday With hundreds of thousands of afternoon charity rally was a bikers sharing the winding roads minor detail. "It's a really black, of the Black Hills this week, cama-

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"There's some details that I just don't care about."

Costner then led 200 motorcythough, creates bikes that are clists on a ride from the Commuincreasingly becoming the same, nity Events Center in Sturgis to Tatanka, north of Deadwood, in an them out of a cookie cutter," he effort to raise money for college scholarships for Black Hills State As for the tough-looking rear fat University and Tatanka: Story of tires? "That's gettin' old. That's the Bison, a center he created to raise awareness of the relationship But there's still head-turning between Native Americans and buffalo. Each participant paid \$125.

> "The idea that we're raising money for someone to go to college feels kind of good," Costner said.

Leather-clad bikers lined up shirt as he affably signed auto-"These are people wanting to graphs. His celebrity appearance

need some escape. Some way to Angeles came to Sturgis for the first time to join Costner's ride and And after investing on average raise awareness of Native Ameri-

bikes become babies as well as "The world right now ... there's escapes. Cooney says bikers are so much destruction," he said. likely to be courteous drivers on "Native American culture teaches the clogged roads of the Black you harmony with your surround-Hills because they've invested so ings. We can learn a lot from

"You're not talking about their cles six years ago after his brother Harley. You're talking about their introduced him to the thrill of the kid," he said. ride. Now "Zen moments" and cama-But for actor Kevin Costner, the raderie of bikers kept him riding.

big shiny Harley," the actor said. raderie won't be hard to come by.

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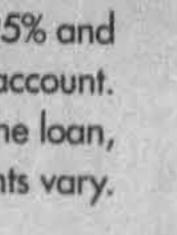
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# Meet the bloggers

Below is a look at some of the bloggers most concerned with writing on South Dakota politics.

Several listed here have joined to form the Dakota Blog Alliance, which will host a free, public conference Saturday in Sioux Falls. "A New Populism? Blogs, Politics, and the Media in South Dakota" will run from 9:30 a.m.-5 p.m. in Room 201 of the Madsen Center on the Augustana College campus.

John Hinderaker, a Watertown native and Harvard Law School graduate, will present the keynote address, "The Rise of Blogs and Their Impact on the Media and Politics," at 1:30 p.m. Hinderaker is a lawyer with the Minneapolis law firm Faegre & Benson and a fellow with the California-based Claremont Institute for the Study of Statesmanship and Political Philosophy. He posts under the name "Hindrocket" at www.powerlineblog.com.

Peter Curtis, Rapid City WHO: A third-year college student at Hampshire College in Amherst, Mass., studying production and analysis of nonfiction media, particularly TV.

**BLOG:** South Dakotans for a Sound Society. Link at http://southdakotans.blogspot. com.

PARTY: Registered Democrat. Volunteered for a few days on Sen. Tom Daschle's campaign. Considers himself more a progressive than a Democrat.

BACKGROUND: Former managing editor of Hampshire's student-run newspaper, The Climax. Founder of Rapid City's own Food Not Bombs, an organization that serves and advocates for the city's homeless.

Tim Gebhart, Sioux Falls WHO: A lawyer at Davenport, Evans, Hurwitz & Smith.

**BLOG:** A Progressive on the Prairie, "Thoughts while vastly outnumbered in the Northern Great Plains." Link at http://prairieprogressive.blogsp

ot.com. PARTY: Registered Democrat. Has not worked or volunteered for any campaign in decades. Contributions to federal elections total less than \$500 in the

past five years. BACKGROUND: Undergrad in political science. Covered politics 1980-1983 before law school, working for United Press International and the Rapid City Journal.

Mark Haugen, Valley Springs WHO: A writer who works as a columnist for the Tea-Harrisburg Champion and a freelance writer for area publications including the Sioux Falls Business Journal,

owned by the Argus Leader. **BLOG:** The Bird, actually more a companion Web site to the independent newspaper of the same name, published out of Rapid City. Link at http://thebird.typepad.com. PARTY: Registered Republican. Has never made a contribution, been paid by or volunteered

for a political campaign. BACKGROUND: Undergraduate in journalism and English from Augustana College. Former jobs include owner and editor of the Champion, recently sold to the Argus Leader, editor of the Tri-State Neighbor, sports information director at Augustana; and reporter at the Argus Leader. "Adopted by" the Dakota Blog Alliance, as The Bird dedicates a printed page to blogging

Jon Lauck, Sioux Falls WHO: An associate professor

and its site will link to SDBA

pages soon.

of history at South Dakota State University. BLOG: Daschle v. Thune, "Analyzing the biggest Senate race in

the U.S.A." Link at http:// daschlevthune.typepad.com. PARTY: Registered Republican. Worked in Iowa on Bob Dole's 1996 presidential campaign and as a legal consultant

for John Thune's 2002 Senate race. Is a paid consultant for Thune's current Senate bid and a board member of the Minnehaha County Republicans. BACKGROUND: Undergrad de-

gree from SDSU, with master's and doctoral degrees in history from the University of Iowa. Also holds a law degree from the University of Minnesota and practiced previously with Gebhart's Sioux Falls firm. Author of "American Agriculture and the Problem of Monopoly" and a member of the Dakota Blog Alliance.

Ryne McClaren, Chadron, Neb. WHO: A Dawes County employee, he's a deputy for a district court clerk.

**BLOG:** Ryne McClaren: A Weblog, "I have a tendency to wear my mind on my sleeve." Link at http://rynemcclaren. typepad.com/blog.

PARTY: Registered Republican. Has volunteered for campaigns on the local level. Has never contributed money to a campaign.

BACKGROUND: Born and raised in Custer, he calls himself the "blogger-in-exile" member of the Dakota Blog Alliance. Undergraduate degree in justice studies, with a minor in criminal justice, from Chadron State College. Says he "did a lot of experimenting in college, mostly with class schedules." DBA member.

Quentin Riggins, Vermillion WHO: A second-year law student at the University of South Dakota.

BLOG: Quentin Riggins Blog. Link at

http://election2004.typepad.co m/quentin\_riggins\_blog online. PARTY: Registered Republican. Active in College Republicans while attending Northern State University and has volunteered for Republican candidates' campaigns.

BACKGROUND: Undergraduate in speech communications with a political science doublemajor from NSU. Former opinion columnist for NSU's student-run newspaper, the Exponent. DBA member.

Jennifer Sanderson, Sioux Falls WHO: A reporter covering South Dakota politics for the Argus Leader.

BLOG: None. But she thought this only fair. Link to articles at www.argusleader.com.

PARTY: Registered Democrat. Has never volunteered, worked for, contributed to or been paid by a political campaign. Votes.

BACKGROUND: Undergraduate degree in mass communications with an English double-major from USD. Has worked for the Argus Leader since August 1999 and before that spent a summer at the Rapid City Journal. Training grounds include USD's student-run newspaper, the Volante, and the Poynter Institute for Media Studies, where she was granted a writing fellowship. Knows Jason Van Beek (see below) from college days at

Steve Sibson, Mitchell WHO: An accountant who's a division controller for Toshiba America.

BLOG: Sibby Online, "In search of the truth." Link at http://sibbyonline.blogs.com.

PARTY: Registered Democrat in 1974 but became a Reagan Democrat and left the party altogether in 1999 to vote as an Independent. Volunteered during Thune's Senate race in 2002 and that November, registered Republican.

BACKGROUND: Undergraduate degree and master's degree in accounting from USD. Strong interest in gun-control issues and their effects in the political arena. SDBA member.

Jason Van Beek, Vermillion WHO: A third-year law student at USD who just took the bar ex-

BLOG: South Dakota Politics, "Because all politics is local." Link at http://southdakotapolitics.blogs.com online.

PARTY: Registered Republi-

BACKGROUND: Undergraduate degrees in history and psychology and a master's in public administration. Previously a legislative intern for the U.S. Senate Republican Policy Committee and a legal intern for the South Dakota Office of the Attorney General. Member of the SDBA.

# Money: Cheap ads for loyal audience

MORE ONLINE

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Democrats.

► WWW.DAILYKOS.COM:

A blogging site popular with

.com: Popular site for con-

servative commentary and

#### Continued from 1A

race for money.

"We made back our investment within the first hour of putting them up," said Dan Pfeiffer, a strategist for Daschle's campaign. The South Dakota Democrat ran ads on several blogs targeted to liberal readers earlier in the spring and summer featuring Daschle and Sen. John Kerry, the Democratic presidential nominee.

Former Rep. John Thune, Daschle's opponent, also ran blog ads last spring, featuring his campaign logo and a link to his

fund-raising Web page. More Democratic candidates than Republicans are using blogs to raise money, in part because Republicans have long had a welldeveloped direct mail network they can use to solicit contributions. For Democrats, Internet fund raising opened the door to a whole new pool of small donations. But for candidates of any political

stripe, blogs offer two advantages. These Web sites come with a probably find readers who are politically active and sympathetic to their candidates' positions, said Phil Tajitsu Nash, a Democ-

ratic online campaign strategist. And as a relatively new medium that reaches far fewer people than television, blogs don't charge much to advertise. A large ad at the top of Daily Kos, which attracts more than 100,000 mostly liberal and progressive readers every day, costs only \$800 for a week, according to a price chart on Blogads.com, which manages ad transactions for most popular blogs of any political persuasion.

By comparison, TV ads can run

analysis. several thousand dollars for a 30second ad, depending on how

often the campaign wants it seen and at what times of the day they are shown. Even if only some of the readers who see the blog ad give money, a campaign could wind up ahead.

#### The Dean effect

The political world began paying much more attention to blogs after Howard Dean raised millions online last year as he ran for the Democratic presidential nomination.

Dean and Kerry both advertised built-in niche audience, so cam- on other blogs. But the former paign fund-raisers know they'll Vermont governor ran a lively, freewheeling Web log of his own, which helped supporters feel involved and invested in what he did with the money they gave him.

Now dozens of independent blogs are popping up, each with a marked point of view and - in many cases - a loyal following.

The 75 or so blogs that use the Blogads.com service to manage their advertising get about 35 million "hits," or page views, per month from between 2 million and 3 million readers, said the service's founder, Henry Copeland. At last month's Democratic

National Convention in Boston, organizers gave bloggers press

credentials, letting them file upto-the-minute reports from their seventh-floor roost in the Fleet-Center. The Democratic Congressional Campaign Committee even threw a party during the week for bloggers, many who have indirectly helped House candidates raise hundreds of thousands of dollars.

Political strategists and bloggers say candidates can't expect ads to bring in cash if they don't appeal to readers. Campaigns need to make online activists feel the candidates appreciate their help.

"It's not an ATM," Pfeiffer said. So campaigns tend to take more risks with blog ads than in their television commercials or their public statements, playing to the politics of the people reading the site.

In South Dakota, for instance, Daschle's TV ads have shown him walking through cornfields talking about ethanol. On the Internet, his ads feature Thune and President Bush, exhorting readers, "It's up to you to stop them!"

But to bloggers and online fund-raisers, that kind of candor and freshness underscores their

"What makes the blogs powerful is they are a little off the beaten path, they speak in a more unvarnished way, they will say things that people think but won't put on paper," said Joshua Micah Marshall, a freelance writer who runs the popular liberal blog TalkingPointsMemo.com, which gets about 100,000 readers a day. "All of those things allow them to get access to a lot of very committed people."

Reporter Mike Madden covers Congress for the Argus Leader. Reach him at mmadden@gannett.com.

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# Sounds: Kennedy assassination recording

### Continued from 1A

Radio about the fragile state of old recordings in the Library of Congress. Of the 2.5 million recordings in the library's collection, 1.5 million are on wax cylinders or discs, which are especially vul-

nerable to damage. The report got the physicists thinking: What if they could analyze the recordings the same way

them with a digital video recorder

that is guided by a computer? "You could figure out what shape the groove in a record is, and then analyze it optically instead of playing it," Haber said. "There are damaged and delicate cylinders and discs they just don't want to touch anymore. If you could read them without touching, you might be able to bring them back."

at the possibility of analyzing a Dictaphone belt that is the only known recording of the assassination of President Kennedy. The belt is broken and damaged, and the sound is extremely scratchy, Haber said. Scientists have examined it over the years, but have been unable to agree whether the belt recorded three gunshots or four - crucial information for The National Archives has determining how many gunmen

