#### **Aviva Campbell**



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Holistic Holiday at Home & Sea Brands

# Wellness Brand Marketing | Strategy · Copywriting · Paid & **Organic Social Media**

### Calm Waters, Clear Messaging

From 2016 to 2025, I developed content and brand marketing strategies for Holistic Holiday at Sea with JB Media Group. The renowned vegan brand is famous for blending wellness, plant-based education, and transformative travel. Each year, thousands of attendees join the signature cruise program featuring internationally renowned speakers, researchers, and doctors at the forefront of holistic health.

As the brand's longtime creative partner, I developed SEO-driven content and led integrated campaigns across social media, email, and digital advertising—crafting messaging that resonated with diverse audiences and elevated brand visibility.



### **Copy That Cruises**

Selected excerpts from blog and campaign copy:

- 1. Caribbean Cruise Landing Page
- 2. 2024 Cruise Recap
- 3. Meet Koya Webb, Vegan Wellness Leader & 2025 Holistic Holiday at Sea Presenter

## Holistic Holiday at Home 2020: A Digital Retreat with Real Results

In early 2020, the COVID-19
pandemic brought cruise operations
to a halt—disrupting the business
model entirely. I worked with my
team at JB Media Group to
conceptualize a new digital offering:
Holistic Holiday at Home, a virtual
summit featuring 34 global experts.
Drawing on my experience in digital
event marketing and brand strategy, I
developed and led a comprehensive
promotional campaign that
reimagined the brand's reach and
revenue model.

By the end of the project, my team:



- Wrote, designed, and published 59 landing pages
- Sent **105+ email campaigns** to segmented audiences
- Scripted and produced 77 videos in collaboration with videographers and event staff
- Created 44 organic social posts for Facebook & Instagram
- Launched 10 paid social media campaigns targeting new audiences
- Authored 5 promotional blog posts
- Activated 53 marketing partnerships with vegan influencers and organizations including Forks
   Over Knives, Food Revolution Network, PMRI.org, PCRM.org, and PETA
- Produced 100+ digital and print assets for event promotion

# From Vision to Victory

The campaign generated profit, strengthened customer relationships, expanded brand awareness, and forged strategic alliances that continue to support long-term growth.

Here's what success looked like:

- **56,000 tickets sold** for the virtual summit
- 85% growth in email subscribers, adding over 45,000 new contacts
- 550,000 unique page views on the event website