### **Aviva Campbell**



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#### **Safelite AutoGlass**

# **Content Creation for Safelite's National Reach | Copywriting** • SEO Strategy · Email Marketing (B2B & B2C)

# In the Driver's Seat of Strategy

As a contracted content strategist for Safelite, I led two major initiatives for this national auto glass repair brand:

### 1. SEO-Driven Landing Pages

- Wrote and optimized 150+ landing pages for top car makes and models in the U.S.
- Conducted keyword research to align copy with user search intent and boost Google rankings
- Crafted engaging, brand-aligned messaging that reflected the personality of each vehicle's driver
- Highlighted Safelite's nationwide reach, trusted service, and model-specific expertise
- Included tailored content for all Mini Cooper variants and common causes of glass damage
- Encouraged conversion with clear CTAs and quote scheduling

## MINI Cooper windshield replacement

Windshield replacement as suave as your MINI

In search of a trusted auto alass repair company for your iconic MINI Cooper? Rest assured that Safelite AutoGlass® can handle your "baby" with the care, knowledge, and experience it



### 2. Disaster Response Email Campaigns

When disaster strikes, clarity and compassion matter most. Safelite's automated email strategy delivered both—on time and at scale.

This work involved:

- Developing automated email sequences tailored to hurricanes, wildfires, and other natural disasters
- Crafting B2B and B2C messaging to keep agents, partners, and customers informed of Safelite's response plans
- Writing pre- and post-storm communications with localized details and support resources
- Ensuring timely, empathetic outreach that reinforced Safelite's reliability and care during crisis
  events

### Sample Emails

### A. Pre-Storm B2B Email: Preparedness Message

**Subject Line:** Hurricane <Name of Weather Event>: We're Ready to Support You **Preview Line:** Our response plan for <Name of Weather Event> ensures uninterrupted support for you and your policyholders.

Dear [Recipient Name],

As Hurricane approaches, we want to reassure you that Safelite AutoGlass® is fully mobilized and ready to support you, your team, and your policyholders throughout this event.

Our Storm Response Plan for <Name of Weather Event>

Whether it's increased technician availability, mobile units on standby, or prioritized claim processing—we're here to keep things moving.

Need assistance? Reach out to me directly at <Phone Number>. You can also contact our Agency Care Desk at agencycare@safelite.com or call 877-792-4368 (877-79-AGENT).

To file a claim, visit <u>safeliteforagents.com</u> to get started quickly and easily.

We're closely monitoring conditions in and remain committed to providing seamless service and support.

Stay safe,

Regional Agency Manager | Safelite AutoGlass®

### B. Post-Storm B2B Email: Relief & Recovery Message

**Subject Line:** Hurricane <Name of Weather Event>: Relief & Recovery Support Is Underway

**Preview Line:** We're increasing service capacity to help your policyholders recover.

Dear [Recipient Name],

We hope you and your loved ones are safe following Hurricane <*Name of Weather Event>*. In response to the storm's impact, Safelite AutoGlass® has activated a comprehensive relief plan to ensure fast, reliable service for you and your policyholders in <Location>.

Relief plans include expanded technician coverage, extended service hours, and prioritized scheduling for affected areas.

Questions or concerns? Feel free to contact me directly at <Phone Number>. Our Agency Care Desk is also available at agencycare@safelite.com or 877-792-4368 (877-79-AGENT).

To file a claim, visit <u>safeliteforagents.com</u> to begin the process.

We're here for you—committed to helping your policyholders get back on the road safely and swiftly.

Take Care,
Regional Agency Manager | Safelite AutoGlass®