

Optimize the business value of your SAP implementation

Enhance the visibility and agility of SAP processes using BPM software from IBM



Highlights

- Help improve process visibility and productivity with guided SAP workflow
 - Reduce SAP application customizations through enhanced process orchestration, integration and optimization
 - Help react to business events in near-real time by discovering and monitoring actual SAP processes
 - Help reduce SAP process cycle times with process automation capabilities
-

SAP implementations involve huge costs and many hours of employee training. There are high expectations regarding the benefits of the implementations. According to Panorama Consulting, only 50 percent of enterprise resource-planning users realized more than 50 percent of the benefits expected from their ERP implementations.¹ When you use SAP applications for ERP or other targeted business functions, the key question you face is: how do I ensure that I am getting the most out of my SAP implementation?

Most SAP processes today are non-differentiating. To outpace competition, you must differentiate through process innovation. For process innovation, you require capabilities to discover and monitor actual SAP processes, identify which process changes are likely to positively impact business outcomes and then be able to change processes quickly. You must complement your SAP implementation with additional tools and techniques for differentiation.

Combining IBM BPM with SAP implementations

The business process management (BPM) approach can help you unlock the potential business value of your SAP implementation, because the typical challenges you face with SAP implementations are less about technology and more about process. IBM® Business Process Manager software and IBM Business Monitor software are BPM tools that integrate seamlessly with your SAP implementation to help enable process innovation and optimized business value.



With IBM BPM software, you can exchange processes with the SAP Solution Manager, mine SAP Business Events to help discover actual processes and orchestrate SAP processes and services. You can quickly know the flow and status of key SAP processes and effect change at the pace your business demands. With the IBM solution you can help change SAP processes faster and quickly integrate new process workers into your business. You can help ensure that the processes that you designed are the processes that are being run. You can help enable faster response to business changes by automatically escalating problem process instances and by modifying queued and running processes as required by the business. By using the right mix of IBM BPM software capabilities, you can help apply the correct level of SAP process integration and automation and you can know which process changes are most likely to help improve business performance.

The IBM expertise

A leading US-based toymaker with offices in North America and Hong Kong and approximately 100 vendors in the Far East was able to raise productivity by 250 percent and to reduce process cycle time from 12 days to one to two days after combining their SAP implementation with IBM BPM software.

IBM can combine industry-leading BPM products, SAP implementation-specific process improvement methods and the expertise of IBM service professionals to help enable positive results when you implement the SAP platform, upgrade to newer versions of SAP applications or when you conduct a process innovation project.

For more information

To learn more about IBM business process management software, please contact your IBM representative or IBM Business Partner, or visit the following website: ibm.com/bpm

Additionally, IBM Global Financing can help you acquire the software capabilities that your business needs in the most cost-effective and strategic way possible. We'll partner with credit-qualified clients to customize a financing solution to suit your business and development goals, enable effective cash management, and improve your total cost of ownership. Fund your critical IT investment and propel your business forward with IBM Global Financing. For more information, visit: ibm.com/financing



© Copyright IBM Corporation 2013

IBM Corporation
Software Group
Route 100
Somers, NY 10589

Produced in the United States of America
January 2013

IBM, the IBM logo, and ibm.com are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the web at "Copyright and trademark information" at ibm.com/legal/copytrade.shtml

This document is current as of the initial date of publication and may be changed by IBM at any time. Not all offerings are available in every country in which IBM operates.

The client examples cited are presented for illustrative purposes only. Actual performance results may vary depending on specific configurations and operating conditions. It is the user's responsibility to evaluate and verify the operation of any other products or programs with IBM products and programs.

THE INFORMATION IN THIS DOCUMENT IS PROVIDED "AS IS" WITHOUT ANY WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT ANY WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND ANY WARRANTY OR CONDITION OF NON-INFRINGEMENT. IBM products are warranted according to the terms and conditions of the agreements under which they are provided.

¹ 2012 ERP Report, Panorama Consulting Solutions, 2012



Please Recycle