

Overview

LEIGHFISHER is a global management consultancy providing strategic, industry-leading Infrastructure and Government, Surface Transport, and Aviation Services.

Our company is focused on four key areas of growth:

- Independence
- Responsiveness
- Innovation
- Global Insight

While we serve multiple sectors on a global scale, we retain an industry-specific focus. Our company's distinctive skills therefore serve as the foundation of our global insight and cross-sector expertise.

PROJECT FINANCE			
	Public-Private Partnerships (P3)	Energy and Utilities	Mergers and Acquisitions
Sectors	Private Equity		
	<ul style="list-style-type: none"><li>• Transportation<ul style="list-style-type: none"><li>– Airports</li><li>– Heavy rail</li><li>– Light rail</li><li>– Highways</li></ul></li><li>• Social Infrastructure<ul style="list-style-type: none"><li>– Hospitals</li><li>– Prisons</li><li>– Schools / Colleges</li><li>– Data Centres</li></ul></li></ul>	<ul style="list-style-type: none"><li>• Water and Waste Water Treatment</li><li>• Waste / Biosolids</li><li>• Gas</li><li>• Nuclear</li><li>• Renewables</li><li>• Power Generation, Distribution and Transmission</li></ul>	<ul style="list-style-type: none"><li>• Airports</li><li>• Parking</li><li>• Toll Roads</li><li>• Utilities</li></ul>
	Due Diligence / Risk Management		
Services	<ul style="list-style-type: none"><li>• Lenders' Technical Advisor</li><li>• Independent Certifier</li><li>• Maintenance and Rehabilitation</li><li>• Equity Advisor – Operations</li></ul>	<ul style="list-style-type: none"><li>• Lenders' Technical Advisor</li><li>• Technical Advisor</li></ul>	<ul style="list-style-type: none"><li>• Technical Advisor</li><li>• Buy / Sell Side</li></ul>

Delivering Strategic Expertise Globally



Core Services

Government Services

Our expertise in strategic development and program execution enables us to help governments across the globe provide efficient public sector services to their communities, including technical advice and due diligence.

Technical Advice and Due Diligence

We advise clients in both the private and public sectors on a broad range of technical and commercial issues. From design and construction to operations, we work with our clients throughout every step of the project lifecycle and transaction process. Our experts produce detailed business plans, identifying potential investors and working with financial institutions to help our clients access the resources they need.

LeighFisher has a strong track record of acting on behalf of developers, investors, contractors, and lenders for many public-private partnerships (P3) initiatives, including Lenders' Technical Advice, Equity Advisory Services, Construction Monitoring, and Independent Certifier Services. Our integrated approach allows us to offer a seamless amalgamation of services to help our clients achieve their objectives.

Key Facts

- Our integrated approach in delivering advisory services allows us to respond quickly and efficiently to every transaction, putting a dedicated team on the ground as fast as you need one.
- We provide comprehensive advisory support during the full cycle of bid, transaction, and project delivery for developers, contractors, investors, and lenders.
- During the project development, implementation, and operational phases, we guide investors through the negotiation process by analyzing cash flow, liability, payment terms, and support packages.
- We monitor the construction and operational phases of projects on behalf of both equity partners and lenders.
- We advise on such issues as upgrading existing infrastructure following construction problems or failures.

The Five W's

**Who:** Our advisory team comprises engineers, consultants, financial professionals, and project managers with decades of experience in their fields. Drawing on their expertise in technical, cost, and project management, our team advises and assists clients on a global scale in such sectors as public-private partnerships, energy, and mining.

**What:** Working closely with developers and lenders, as well as private equity groups, our team provides due diligence and risk management advice. With an in-depth understanding of the complete transaction cycle, our experts are cognizant that due diligence involves not only financial review, but also accurate financial and technical forecasting in order to ensure a sustainable business. LeighFisher evaluates earning potential and creates financial models, bringing a practical and effective approach to our clients' transactions.

**When:** LeighFisher was founded in 1946 with an initial focus on Aviation. Since then the company has grown in size and global reach, and has extended its service offerings into Surface Transport and broader infrastructure sectors. Today, LeighFisher continues to set the standard for innovation and thought leadership.

**Where:** With offices in Canada, the United States, the United Kingdom, and other European countries, we possess the requisite geographical reach to serve our clients throughout the Americas and the EMEA regions.

**Why:** Our unique service offerings include management consulting, technical advisory, and cost consultancy. It's a comprehensive, integrated approach—an optimal mix that fosters growth and generates value for our clients.



## Office Locations

**LEIGHFISHER** is a global consulting firm providing strategic, management, and technical advisory services to clients in infrastructure markets from our offices in the United States, Canada, the United Kingdom, India, Italy, the Netherlands, and Switzerland. We are explicitly configured around four drivers of long-term value for our clients: independence, responsiveness, innovation, and global insight.

Since its inception, LeighFisher has assisted developers, lenders, investors, and governments around the world on major infrastructure and development transactions. Our services include business advisory, facility and operational planning, environmental and sustainability planning, management and strategy, and government advisory. We consider physical and commercial aspects together to ensure that recommended actions are affordable and can be implemented.



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See our global office locations at [www.leighfisher.com](http://www.leighfisher.com)



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## Infrastructure and Government Services

Public-Private  
Partnerships (P3)



Energy and Utilities



Mergers and  
Acquisitions

