## Watson IoT...



Maximo manages the world's most

asset-intensive organizations



Top organizations throughout the planet!1



10 of the 13 largest pharmaceutical companies<sup>1</sup>



16 of the 24 largest automotive companies<sup>1</sup>



10 of the 20 largest oil and gas companies<sup>2</sup>



9 of the 18 largest diversified utility companies<sup>1</sup>



5 of the 15 busiest shipping ports in the world<sup>1</sup>



7 of the 10major aerospace and defense companies<sup>3</sup>

#### Who has the power of Maximo?

The most successful American electric generators and distributors!



14 of the 20 largest power generation utilities<sup>1</sup>





12 of the 20 largest power distribution utilities<sup>1</sup>



Trains, planes and people on the move throughout the world!



million rail travelers daily





9 of the 18 busiest airports in the world<sup>4</sup>

# Here's why asset-intensive organizations choose Maximo:



5-20% reduction in downtime and material costs



20-30% reduction in inventory needs



10-20% improvement in labor utilization



increase in asset utilization

### Recognized Enterprise Asset Management market leader since 1996

- -Reduces unplanned downtime
- Increases operational efficiency
- -Provides near real-time visibility into asset usage
- —Extends the useful life of equipment
- -Improves return on assets and defer new purchases
- —Unifies processes for wide-ranging enterprise asset management functions globally across multiple sites



### Put Maximo to work for you.

Learn more

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Sources

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3 Defense News, Defense News Top 100 Global Defense Companies (2015) 4 Wikipedia busiest airports, Wikipedia, 2017

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