

Pro Plumb Celebrates 10 Years in the Bathrooms Business

Folkestone-based business, Pro Plumb, will celebrate its tenth year of successful trading in August 2016.

Started in 2006 by current partners Nigel Buss and Simon Bullman, Pro Plumb is an independent company specialising in high-end, innovative bathroom and heating solutions. Simon and Nigel, whose combined experience in the industry extends to twenty-five years, are passionate about plumbing technology and have



Nigel Buss and Simon Bullman of Pro Plumb

a wealth of expertise which enables them to source some of the most innovative products on the market. Pro Plumb prides itself on delivering a market-leading product range, sourced primarily from British and European manufacturers, including brands such as Vitra, Laufen and Rocca.

Its showroom boasts tap-less baths controlled entirely by remote control, 'smart' toilets with motion and light sensors, self-cleaning showerscreens and beautifully-crafted copper taps and basins. As Nigel explains, "we want our customers to walk through the door and say "oh wow!" That is a reaction that you cannot get when you look at things on the internet. Most people are unaware of the amazing technology available now in bathrooms and you can only really appreciate it by seeing it for yourself. We try to ask all the right questions to ensure that our customers are happy with what they buy. When you go to a chain store, you just don't get the same level of service or expertise that an independent like us can offer."

Over the course of its decade in business, the company has seen significant changes, not least of which was the 2009 global financial crisis. Although it was a worrying time for Nigel and Simon, both of whom had put significant personal investment into the company, Pro Plumb rode the recession remarkably well and came out of it stronger than ever. The opening of the high-speed train service from Ashford to St Pancras in 2007 also had an impact, with an increase in customers from the London area buying properties in East Kent. But the most dramatic change has been in the industry's approach to the bathroom space, elevating it from a purely functional, 'wash and go' room to a sanctuary providing a luxurious escape from the hurly burly of the outside world. As a result, the received wisdom that electrics have no place in bathrooms has been replaced by an explosion in high-end bathroom technology, which the team at Pro Plumb find hugely inspiring. "Our goal is to keep ahead of the game," says Nigel, "we want to stay at the forefront of the technology."

Although Pro Plumb now has ten years behind it, the future is what really drives the company on, and with exciting plans in the pipeline (watch this space!), that future looks bright.



Come visit our showroom for expert help and advice

Mon to Fri 7:30am – 5:00pm
Sat 8:30am – 12:30pm

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PRO BATHROOM