#### Wave 1

Subject line A: move beyond static donor walls, {{FirstName}} Subject line B: checking in, {{FirstName}}

{{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

I recently reached out to {{Referral\_Name}}, but thought you'd also be interested in our {{Random | 'fresh way' | 'innovative approach' | 'new method'}} to connect with and recognize your supporters.

Traditional donor walls can be static, leaving out the rich stories behind the donors and their donations. Our new {{Random | 'digital donor walls' | 'interactive donor walls' | 'tech-enabled donor walls'}} blend physical recognition with interactive digital elements to provide {{Random | 'dynamic' | 'engaging' | 'immersive'}} experiences for your supporters.

I'd love to show you how this can benefit {{Company}} and maybe {{Random | 'brainstorm some ideas.' | 'discuss potential solutions.' | 'explore possible opportunities.'}} Let's schedule a time to chat soon.

{{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}} {{SendingEmail.SenderFirstName}}

## Wave 2 - Same thread

{{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

Would you like me to send over a {{Random | 'case study' | 'detailed example' | 'recent case study'}} featuring one of our {{Random | 'recent digital donor walls?' | 'interactive donor walls?' | 'tech-enabled donor walls?'}}

You might like our Utah Jazz "Five for the Fight" campaign. We built the team an {{Random | 'interactive wall' | 'engaging digital wall' | 'dynamic donor wall'}} with personalized video messages from players, visual donation triggers, and real-time encouragement messages.

{{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}} {{SendingEmail.SenderFirstName}}

#### Wave 3

Subject line A: digital donor walls for {{Company}} Subject line B: you or {{Referral\_Name}}?

{{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

I just wanted to follow up on my last email and see if you're interested in learning how {{Company}} could benefit from our {{Random | 'digital donor wall solution' | 'interactive donor wall solution' | 'tech-enabled donor wall offering'}}.

We've already seen it work wonders for clients like Utah Jazz's "Five for the Fight" campaign, where personalized video messages, donation trackers, and real-time updates encouraged engagement at every level.

Let me know if you or {{Referral\_Name}} would like to explore how we could customize this for {{Company}}. Happy to set up a meeting to {{Random | 'dive deepe.r' | 'discuss further.' | 'explore the details.'}}

{{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}} {{SendingEmail.SenderFirstName}}

and tell their stories without adding strain on your internal team.

update content easily without the hassle of plaque reorders.

# Wave 4

With a digital donor wall, {{Company}} can:

{{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

• {{Random | 'Easily update your donor wall' | 'Quickly update your donor wall' | 'Easily

- Quickly create personalized recognition and share compelling donor stories
- Boost engagement with real-time fundraising progress and live updates

refresh your donor wall'}} without the cost or hassle of physical plaques

Would you be open to a quick call next week to explore ideas tailored to {{Company}}?

It's a {{Random | 'future-ready' | 'forward-thinking' | 'cutting-edge'}} way to honor your donors

{{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

### DONOR RECOGNITION THAT MAKES PEOPLE FEEL SEEN. VGS is bringing donor recognition into the digital age with our hybrid donor walls—a perfect mix of physical and

Paragraph:

interactive digital features. Share personalized messages, track donations in real time, and