Wave 1

Subject line A: Proposing a partnership with {{Company}} Subject line B: We're considering partnering with {{Company}} Subject line C: Beginning our partnership, {{FirstName}}

Subject line D: Thinkfree and {{Company}}

Reply.io: {{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

Gmass: {{spin}}Hi{{variation}}Hey{{variation}}Hi there{{end spin}} {{FirstName}},

Instantly: {{RANDOM | Hi | Hey | Hi there }} {{FirstName}},

C-Level

I've followed your business for a while, and after seeing your accomplishments stack up, I wanted to suggest a partnership between our businesses.

You're already delivering a stellar process optimization product, but Thinkfree's world-first, multilingual, all-in-one online office suite could bring your clients a higher level of happiness -

and attract additional users as well. Dassault Systemes SE and AWS have satisfied their clients by embedding our services into

their platforms. Their customers have gained the ability to create, modify, collaborate on, and

share Office-compatible documents with their teammates and customers worldwide. Let's speak innovator to innovator, as we could have quite a fruitful partnership. Do you have

time for a brief introduction {{weekdays_from_now 3}}?

ΙT

I'm reaching out because I believe your team could benefit from a technical partnership with Thinkfree.

While your products already bring a high level of optimization to your clients, Thinkfree's multilingual, all-in-one online office suite will further enhance the client experience. AWS and Telecom Argentina utilize our white-labeled, customizable UI to continue brand unity while universally integrating with connectors, APIs, and custom adapters.

To familiarize ourselves with each other's businesses, we should dive even deeper into the fine technical details of our solutions. How about we arrange a meeting for Tuesday afternoon?

Operations

As so many customers already turn to you for assistance with workflow optimization, I believe a partnership between our companies could further enhance the client experience.

Thinkfree's all-in-one online office suite empowers users to create, modify, collaborate on, and share Office-compatible documents with teammates, customers, and the world at large. With 14 languages supported, using this professional-grade word processing, spreadsheet, and presentation graphics application will further streamline collaboration and attract fresh users to your platform.

virtually next week? **Product**

I'd love to learn what future optimization plans {{Company}} has. Perhaps we could connect

Clients come to you for help optimizing productivity, and Thinkfree creates collaborative tools to

streamline communication. This is why I believe a partnership could work well for our organizations. Employees at AWS, The Bank of Korea, and Dassault Systemes SE use our services to unlock

real-time and asynchronous collaborative editing across all their document workflows, from text

documents to slideshow presentations. Our flexible deployment, ability to toggle between languages, and licensing options let users customize your product to meet their specific requirements, ensuring everyone who needs to be in the conversation is there. With your team already having such an excellent reputation, I look forward to discussing this mutually beneficial partnership with you.

Are you available Wednesday or Thursday next week for a brief introductory meeting?

Gmass: {{spin}}Best,{{variation}}Regards,{{variation}}Talk shortly,{{variation}}Looking forward,{{end spin}}

Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

Instantly: {{RANDOM | Best, | Regards, | Talk shortly, | Looking forward,}}

Instantly: {{RANDOM | Hi | Hey | Hi there }} {{FirstName}},

restraints prevent us from having an initial conversation.

Wave 2 - Same thread

Reply.io: {{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}}, Gmass: {{spin}}Hi{{variation}}Hey{{variation}}Hi there{{end spin}} {{FirstName}},

Is there someone else at {{Company}} who could take a meeting next week instead?

I'm still interested in forming a partnership between our companies, but I understand if our time

Gmass: {{spin}}Best,{{variation}}Regards,{{variation}}Talk shortly,{{variation}}Looking forward,{{end spin}}

Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

Instantly: {{RANDOM | Best, | Regards, | Talk shortly, | Looking forward,}} Wave 3 Subject line A: Continuing our partnership conversation, {{FirstName}}

Subject line C: Thoughts on our partnership, {{FirstName}}? Subject line D: Considering our partnership proposal?

Subject line B: Questions about our partnership, {{FirstName}}?

How often does your team re-evaluate the collaborative tools included in your products?

Hi {{FirstName}},

C-Level

tailored to their needs, with pay-as-you-go flexibility that allows an alternative service without compromising quality. Our complementary services could lead to a fruitful partnership. How about we start by reviewing licensing options next Wednesday?

Many organizations want to pare down expenses, and Thinkfree's all-in-one online office suite permits them to do just that. Your clients can select from various language and licensing options

ΙT

Let's talk compliance.

Your end-users devote many resources to complying with ever-changing global regulations like GDPR and ISO 27001. Thinkfree's all-in-one, multilingual online office suite prioritizes data safety and compliance while also enabling on-premises deployment for greater control over data and operations.

Because of how nicely our products complement each other, I believe your team and Thinkfree could have a mutually beneficial partnership.

How about we discuss your current client compliance concerns in a virtual meeting early next week?

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Operations

I'm curious about how your team currently handles document management and version control in your workflow optimization tools.

Thinkfree's all-in-one office suite encourages online collaboration across all document workflows, which allows it to pair nicely with your current optimization products. But it's Thinkfree's real-time collaborative editing and multilingual support features that let users quickly compare and review documents with track changes that significantly enhance customer happiness.

The high level of innovation of your products paired with Thinkfree's 30+ years of experience in productivity software sounds like the basis of a fruitful partnership.

How about we start with an introductory meeting next Tuesday?

Product

You already do a great job helping users streamline project management. A partnership with Thinkfree would add enhanced user communication and take the customer experience to the next level.

online office suite, Thinkfree allows users to not just communicate through an integrated in-app chat tool but also via providing feedback through inline comments in our word processing, spreadsheet, and presentation applications - all in the language of your choice.

Communication is key, and I believe we should discuss this mutually beneficial partnership in

Collaboration between departments requires frequent exchanges of feedback. As an all-in-one

greater detail. Do you have any availability early next week?

Gmass: {{spin}}Best,{{variation}}Regards,{{variation}}Talk shortly,{{variation}}Looking forward,{{end spin}}

Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

Instantly: {{RANDOM | Best, | Regards, | Talk shortly, | Looking forward,}}

SPINTAX

Wave 1

Subject line A: Proposing a partnership with {{Company}} Subject line B: We're considering partnering with {{Company}} Subject line C: Beginning our partnership, {{FirstName}} Subject line D: Thinkfree and {{Company}}

Reply.io: {{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}}, Gmass: {{spin}}Hi{{variation}}Hey{{variation}}Hi there{{end spin}} {{FirstName}},

Instantly: {{RANDOM | Hi | Hey | Hi there }} {{FirstName}},

value'}} from a technical partnership with Thinkfree.

C-Level

I've {{Random | 'followed' | 'kept an eye on' | 'been following'}} your business for a while, and after seeing your accomplishments stack up, I wanted to suggest a partnership between our

You're already delivering a stellar process optimization product, but Thinkfree's world-first,

multilingual, all-in-one online office suite could bring your clients a higher level of happiness and attract {{Random | 'additional' | 'a higher number of' | 'fresh'}} users as well. Dassault Systemes SE and AWS have satisfied their clients by embedding our services into

their platforms. Their customers have gained the ability to {{Random | 'create' | 'edit' | 'generate'}}, {{Random | 'modify,' | 'update,' | 'alter,'}} collaborate on, and share Office-compatible documents with their teammates and customers worldwide.

ΙΤ

Let's speak innovator to innovator, as we could have quite a {{Random | 'fruitful' | 'beneficial' |

'rewarding'}} partnership. Do you have time for a brief introduction early next week?

I'm reaching out because I believe your team could {{Random | 'benefit' | 'gain value' | 'see

While your products already bring a high level of optimization to your clients, Thinkfree's multilingual, all-in-one online office suite will {{Random | 'further enhance' | 'boost' | 'improve'}}

continue brand unity while universally integrating with connectors, APIs, and custom adapters. To familiarize ourselves with each other's businesses, we should {{Random | 'dive deeper into' | 'further explore' | 'take a closer look at '}} the fine technical details of our solutions. How about we arrange a meeting for Tuesday afternoon?

the client experience. AWS and Telecom Argentina utilize our white-labeled, customizable UI to

Operations

Thinkfree's all-in-one online office suite empowers users to {{Random | 'create' | 'generate' | 'edit'}}, {{Random | 'modify' | 'update' | 'alter'}}, collaborate on, and share Office-compatible documents with teammates, customers, and the world at large. With 14 languages supported,

As so many customers already turn to you for assistance with workflow optimization, I believe a partnership between our companies could {{Random | 'further enhance' | 'transform' | 'improve'}}

application will {{Random | 'further streamline' | 'optimize' | 'improve'}} collaboration and attract {{Random | 'fresh' | 'additional' | 'additional'}} users to your platform. I'd love to learn what future optimization plans your team has. Perhaps we could {{Random | 'connect' | 'meet'}} virtually next week?

using this professional-grade word processing, spreadsheet, and presentation graphics

Product

Clients come to you for help optimizing productivity, and Thinkfree creates collaborative tools to

the client experience.

{{Random | 'streamline' | 'enhance' | 'simplify'}} communication. This is why I believe a partnership could work well for our organizations. Employees at AWS, The Bank of Korea, and Dassault Systemes SE use our services to unlock

real-time and asynchronous collaborative editing across all their document workflows, from text

documents to slideshow presentations. Our flexible deployment, ability to toggle between languages, and licensing options let users {{Random | 'customize' | 'adapt' | 'tailor'}} your product to meet their specific requirements, ensuring everyone who needs to be in the conversation is there.

With your team already having such an excellent reputation, I look forward to discussing this {{Random | 'mutually beneficial' | 'rewarding' | 'win-win'}} partnership with you. Are you available {{Random | 'Wednesday or Thursday' | 'Tuesday or Wednesday'}} next week

for a brief introductory meeting? Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

Gmass: {{spin}}Best,{{variation}}Regards,{{variation}}Talk shortly,{{variation}}Looking forward,{{end spin}}

Instantly: {{RANDOM | Best, | Regards, | Talk shortly, | Looking forward,}} Wave 2 - Same thread

Reply.io: {{Random | 'Hi' | 'Hey' | 'Hi there' }} {{FirstName}},

Gmass: {{spin}}Hi{{variation}}Hey{{variation}}Hi there{{end spin}} {{FirstName}}, Instantly: {{RANDOM | Hi | Hey | Hi there }} {{FirstName}},

I'm still {{Random | 'interested in forming' | 'keen to form' | 'excited to form'}} a partnership between our companies, but I understand if our time restraints prevent us from having an initial conversation.

Is there someone else at {{Company}} who could {{Random | 'take' | 'attend' | 'join'}} a meeting next week instead?

Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

Gmass: {{spin}}Best,{{variation}}Regards,{{variation}}Talk shortly,{{variation}}Looking

forward,{{end spin}}

Instantly: {{RANDOM | Best, | Regards, | Talk shortly, | Looking forward,}}

Wave 3

Subject line A: Continuing our partnership conversation, {{FirstName}}

Subject line B: Questions about our {{'partnership' | 'collaboration}}, {{FirstName}}?

Subject line C: Thoughts on our partnership, {{FirstName}}? Subject line D: Considering our partnership proposal?

Hi {{FirstName}},

C-Level

How often does your team {{Random | 're-evaluate' | 'assess' | 'review'}} the collaborative tools included in your products?

Many organizations want to pare down expenses, and Thinkfree's all-in-one online office suite permits them to do just that. Your clients can select from various language and licensing options tailored to their needs, with pay-as-you-go flexibility that allows an alternative service without compromising quality.

Our complementary services could lead to a {{Random | 'fruitful' | 'beneficial' | 'rewarding'}} partnership. How about we start by reviewing licensing options next Wednesday?

ΙT

Let's talk {{Random | 'compliance' | 'data security' | 'regulations'}}.

Your end-users devote many resources to complying with ever-changing global regulations like GDPR and ISO 27001. Thinkfree's all-in-one, multilingual online office suite prioritizes data safety and compliance while also enabling on-premises deployment for greater control over data and operations.

Because of how nicely our products complement each other, I believe your team and Thinkfree could have a {{Random | 'mutually beneficial' | 'rewarding' | 'win-win'}} partnership.

How about we discuss your current client compliance concerns in a virtual meeting {{Random | 'early' | 'late'}} next week?

Operations

I'm curious about how your team currently handles document management and version control in your workflow optimization tools.

Thinkfree's all-in-one office suite encourages online collaboration across all document

workflows, which allows it to {{Random | 'pair nicely' | 'integrate seamlessly' | 'work well'}} with your current optimization products. But it's Thinkfree's real-time collaborative editing and multilingual support features that let users {{Random | 'quickly compare' | 'easily review' | 'rapidly evaluate'}} documents with track changes that significantly {{Random | 'enhance' | 'improve' | 'boost'}} customer happiness. The high level of innovation of your products paired with Thinkfree's 30+ years of experience in

productivity software sounds like the basis of a {{Random | 'fruitful' | 'mutually beneficial' | 'rewarding'}} partnership. How about we start with an introductory meeting {{Random | 'next Tuesday?' | 'early next week?'

You already do a great job helping users {{Random | 'streamline' | 'simplify' | 'optimize'}} project management. A partnership with Thinkfree would add enhanced user communication and take

Product

| 'on Tuesday afternoon?'}}

the customer experience to the next level. Collaboration between departments requires frequent exchanges of feedback. As an all-in-one online office suite, Thinkfree allows users to not just communicate through an integrated in-app

chat tool but also {{Random | 'provide' | 'share' | 'deliver'}} feedback through inline comments in our word processing, spreadsheet, and presentation applications - all in the language of your choice. {{Random | 'Communication is key' | 'Effective communication is crucial' | 'Clear communication is essential'}}, and I believe we should discuss this {{Random | 'mutually beneficial' | 'rewarding' |

'win-win'}} partnership in greater detail. Do you have any availability {{Random | 'early next

forward,{{end spin}}

Reply.io: {{Random | 'Best,' | 'Regards,' | 'Talk shortly,' | 'Looking forward,'}}

week?' | 'sometime next week?' | 'early in the week?'}}

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