

Welcoming

Everything you want your home to be.

In this issue:

Virtual exterior design services • Installing electric vehicle charger at home
3 maintenance myths • High tech solutions to make your house smell sweet



Courtesy of your Weichert Neighborhood Specialist:

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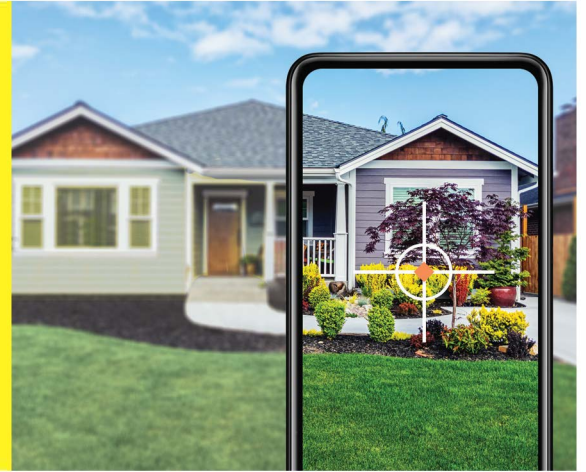
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Just for you, Mr. & Mrs. Customer,
from your Sales Associate, Sally Woods

Virtual Exterior Design Services: Get Simple Ideas to Boost Curb Appeal.

Updating your home's exterior but struggling to choose a paint color? Overwhelmed by window, siding and roofing choices? Want to visualize your completed project before you start? Explore virtual exterior design services and take your home from lackluster to showstopper.



Now you can make over the exterior of your home from the comfort of your couch with affordable virtual design services. Here are just a few of the many options to turn your ho hum home into a dream home — **quickly, conveniently, and affordably!**

BRICK & BATTEN

Imagine giving your home a refreshingly new, cohesive exterior refresh that makes it look and feel more modern and functional. Brick & Batten Design Service provides you with a vibrant rendering featuring a fresh, customized design in about a week. *Here's how it works:*

- Upload a current photo or blueprint of your home.
- Share your inspiration photos and personal vision.
- Explain any limitations. (For example, HOA guidelines or historic preservation regulations.)

You get an awe-inspiring, full color image of your home's exterior with all new paint colors, doors, light fixtures, windows and architectural accents. Every element is itemized on a personalized shopping list for you to buy on your own. You request any modifications to the original plan, find your contractor, shop around for products and have the work done on your timeline and budget.

Visit: brickandbatten.com



TILLY

This online landscape design service provides spectacular plans for plantings, decks, walkways and more, to totally transform your yard's aesthetics and useability. Whether you're looking for traditional, low maintenance greenery, a cottage flower garden, a cozy firepit, modern pergolas or raised vegetable garden beds, Tilly works with you to achieve your goals beautifully.

Homeowners choose from 3 packages: **The Front** helps you create custom curb appeal; **The Back** provides a creative yard layout that let you make the most of you outdoor time; and **The Full** gives you a whole property plan to transform every part of your landscape. Regardless of the plan you choose, the process is simple and collaborative:

- Create your design profile. Get assigned to your designer. Share goals, provide photos and measurements, and assess the scope of work.
- Consult with your designer, an accredited landscape professional, during a virtual video walkaround and point out your concerns and goals.
- Finalize your design, review your custom plans, request revisions if needed and start the installation of your new landscape and hardscape.

Visit: tillydesign.com

Fast Facts: Installing an Electric Vehicle Charger at Home.

If you're one of the many Americans considering an EV, here's what you need to know about in-home charging stations.

Starting January, 2023, electric vehicle will be more affordable to more consumers. That's because buyers may receive up to \$7,500 in federal tax credits when purchasing a qualifying car or truck. Furthermore, they can take advantage of tax incentives that cover some EV charging hardware and installation costs. With that in mind, there's renewed focus on personal charging solutions.

Here's a quick look at your in-home charging options:**



LEVEL 1 CHARGER

Voltage: 120-Volt (Using a Standard Outlet)

Charge Rate: 2-5 Miles of Range Per One Hour of Charge

Empty To Full: 17-24 Hours

Cost Of Charging Station: \$80-\$180

Cost Of Installation: 0-\$150



LEVEL 2 CHARGER

Voltage: 240-Volt (Using an Appropriate Outlet or Can Be Hardwired)

Charge Rate: 10-25 Miles of Range Per One Hour of Charge

Empty To Full: 3-10 Hours

Cost Of Charging Station: \$160-\$2,000

Cost Of Installation & Labor: \$400-\$1,7000

*If you're wondering about insurance coverage for your EV purchase and in-home charging station, call Weichert Insurance Agency at **866-392-4368**.*

One of our Insurance Advisors will be happy to review of your current policy and explore any possible exclusions or limitations.



In a recent study, 65% of respondents agreed that Electric Vehicles (EV) are the future of the motor industry.*

*Howard, Bill, "Forbes," forbes.com, Survey: 23% of Americans Would Consider EV as next Car, October 8, 2021. ****Homeguide," Homeguide.com/costs/electric-car-charging-stations-cost. NOTE: Tesla information may vary.

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3 Home Maintenance Myths!

Taking care of your home is essential to its future value and livability. Most home maintenance tasks are obvious. Yet there are “myths” that need to be debunked.



Myth 1 – Gutters only need to be cleaned once a year.

Think gutters only need to be cleaned late in the fall? Think again! Experienced homeowners know that leaves and other debris can accumulate; gutters can be a home for insects. Mold can also accumulate. And if there's a big downpour, congested gutters can overflow, causing a messy yard and interior leaks.

Myth 2 – A washing machine cleans itself.

Does your washing machine smell? Dirt and mold can hide, especially in the seals of front-loading machines. The good news is cleaning a washing machine doesn't have to be a major chore. If the washer typically uses cold water for washing, run a hot water cycle while the machine is empty and be sure to add bleach. Finally, if the washing machine is front loading, leave the door fully open after every wash to decrease mold accumulation in the seal.

Myth 3: Water heaters don't need any maintenance.

Most homeowners think that their water heater is “maintenance free.” But it needs a little love each year to keep it healthy. If not drained regularly, sediment can build on the bottom of the water heater's tank. For gas-powered units, this can create hot spots that can damage the tank permanently. For electric water heaters, it can result in the failure of the lower heating element.

Eventually, the water heater will likely leak, stop working, and need to be replaced. The best way to extend the average life of a water heater is to drain it annually. Bonus: A cleaner water heater may lower your energy bills.

One thing you can depend on: A Cinch home warranty! Our plans cover the repair and/or replacement of vital appliances and home systems. Call for a quote today: 844-673-0017.

*Weichert, Realtors® has an agreement with Cinch Home Services (CHS) for a promotional program in which Weichert, Realtors® agrees to promote the Weichert Home Protection Plan, which is offered and issued by CHS. Weichert, Realtors® does not have any ownership interest in CHS, or any of their offered home warranty products and services. Weichert, Realtors® is compensated for performing promotional services. The estimated cost of the home protection plan ranges from \$400 to \$600. Optional coverages are sometimes available for an additional cost. It is not required that the customer enter into a sale, listing or other real estate contract as a condition of this offer. Product availability is subject to property location. For further details, please see the Terms and Conditions at www.myweichertwarranty.com/terms-and-conditions.

Smart Scents: High Tech Solutions to Make Your House a Home Sweet (Smelling) Home.

Say goodbye to hazardous candles, overpowering wax melts and short-lasting air freshener sprays. Today's homeowners have many state-of-the-art options for smart fragrance systems.



Match your ambiance to your mood with the **AromaTech AroMini BT** (\$349.) This sleek, Bluetooth-enabled system releases aromatherapy oils throughout the day, covering up to 1,000 square feet. Scents are dispersed using filtered air. The result is a clean, consistent scent experience. AromaTech scents are available in a variety of blends designed to transform the mood of any setting. **BONUS:** Control with an easy-to-use app.

The **AIRIA Smart Home Fragrance Starter Kit** (\$149; includes 1 fragrance cartridge) delivers fragrance via a unique cartridge, covering up to 1,500 square feet with their SmartJet™ technology. Need a wake up jolt? Try the **FRESH** scent bundle featuring a citrus blend.

In the evening, use the **UNWIND** scent bundle with tranquil lavender and honey blossom. The whisper-quiet system is managed through the app or with voice-enabled assistance using Alexa.

Transform your home with **AROMA360's** high-end home scenting system. It delivers luxurious scents through your HVAC ductwork. The system's waterless diffusers break down pure oil blends into a dry nano-mist ensuring no damage to furniture or art—and it's safe for pets. The Aroma360 Reward Club lets members earn points and get rewarded for referrals, special occasions and purchases. Visit aroma360.com to learn more.

Prices subject to change without notice.

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