

# Transforming the Home Buying Experience



**Weichert**<sup>®</sup>  
All Under One Roof<sup>™</sup>



Real Estate  
Mortgage  
Insurance  
Closing Services

## Your Journey with **Weichert**



### What does “*All Under One Roof*” mean to You?

From retail and travel to healthcare and financial services, today’s visionary brands have transformed the customer experience by shifting their focus from a single transaction to a continuum of offerings, seamlessly designed and delivered to provide the customer with a uniquely valuable, end-to-end solution.

Weichert is among those visionary companies, ideally positioned to transform the way you experience real estate by providing an integrated solution tailored to your personal home buying needs.

Only Weichert—a family of 18 wholly owned companies—has the organizational capabilities

to deliver the industry’s singular homeownership experience.

At Weichert, you have a dedicated team of professionals who work together to provide **an integrated and seamless real estate, mortgage, insurance, home protection, title closing and moving services experience that we call, “*All Under One Roof.*”**

With *All Under One Roof*, you can choose the steps on your customer journey, and I will create a cost-effective, convenient and coordinated experience to take you home.

## Your *All Under One Roof* Team

Buying a home can be a very fragmented, time-intensive and costly transaction. You need the care and guidance of an industry professional who can quarterback the experience for you. **As a Weichert Sales Associate, I am a highly skilled real estate expert and neighborhood specialist who will lead your *All Under One Roof* team and guide you on every step toward homeownership.**

Throughout your journey with us, your support team will include your local Weichert Sales Manager and dedicated Sales Advisors who will put in motion and manage all of the services you need to customize your *All Under One Roof* experience.

An exciting journey is ahead. It is my privilege to support and guide you.



Your Sales Associate  
and Team Leader



Sales  
Manager



Mortgage  
Advisor



Insurance  
Advisor



Title Closing  
Advisor



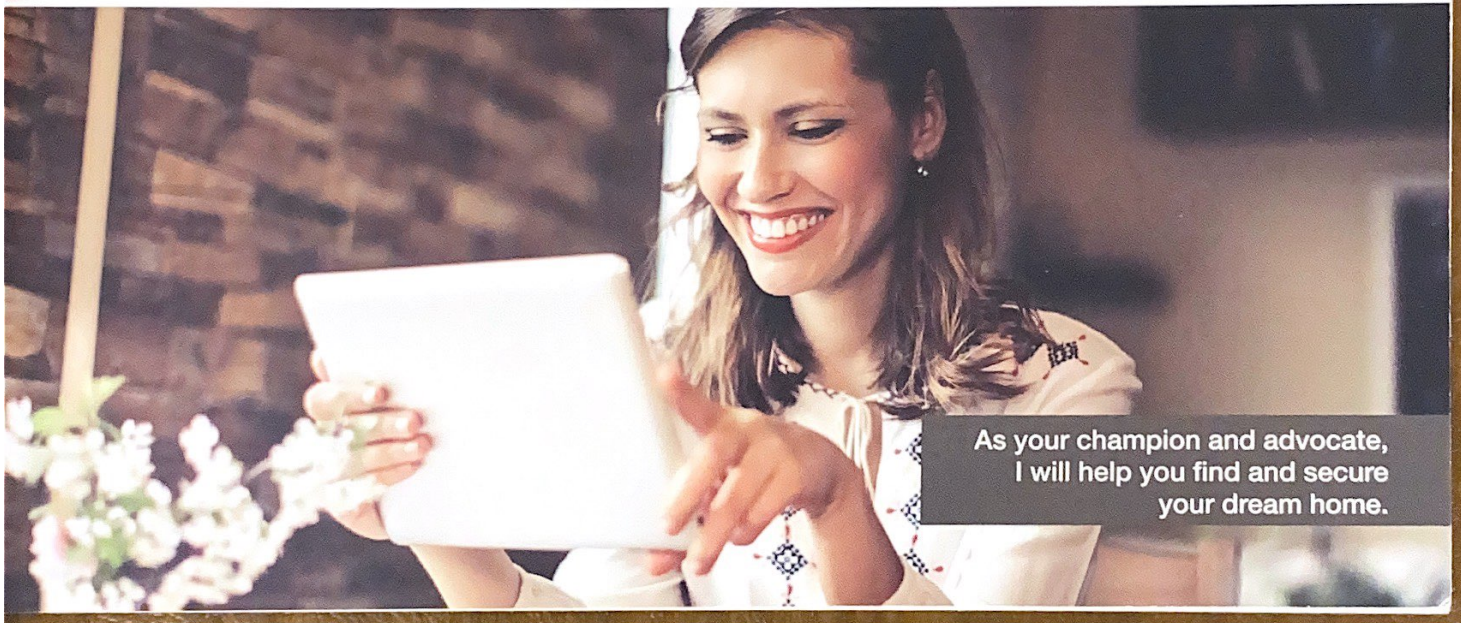
## It's Time to Select Your Dream Home.

Searching for a home is exciting, but selecting your dream home requires sound guidance and support. It's natural to search online or turn to family and friends for advice on areas to consider, but choosing your next home requires expert counsel from a proven real estate professional.

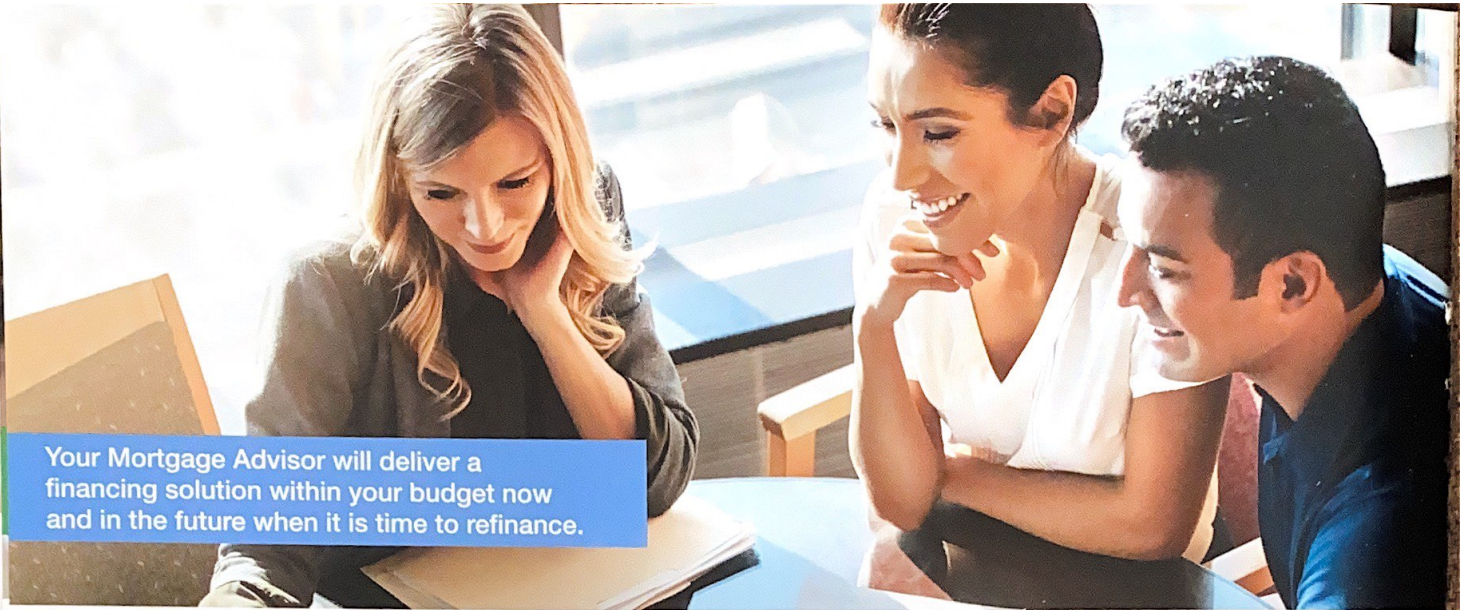
With in-depth knowledge of local markets, recent market activity and the current supply of homes for sale, I will provide you with essential market data, combined with an insider's view on your areas of interest.

From neighborhoods and nightlife to healthcare and transportation, you'll have my local perspective to help you find the location and residence that's right for you.

And when you find your dream home, I will do everything I can to help you secure it. **As your champion and advocate, I will expertly guide you through the process of submitting an offer to purchase, negotiating terms and executing a contract that protects you and your real estate investment.**



**As your champion and advocate,  
I will help you find and secure  
your dream home.**



Your Mortgage Advisor will deliver a financing solution within your budget now and in the future when it is time to refinance.

## Pick the Right Mortgage Now and for Your Future.

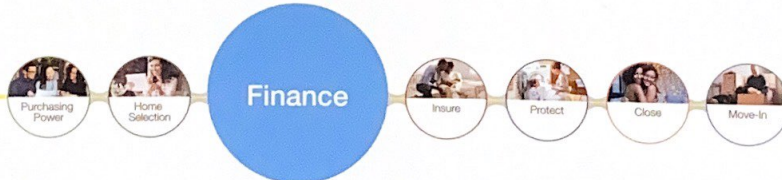
Established in 1980, Weichert Financial Services is a national mortgage lender that caters exclusively to Weichert home buyers. **Our singular focus is to help you finance the home of your dreams in the most cost-effective and convenient manner possible.** We provide competitive and versatile lending products through a dedicated team of Mortgage Advisors who will work for you as your trusted financial advisor.

Your Mortgage Advisor and their internal team will ensure loan underwriting is completed in 10 business days from your final contract date so you quickly

satisfy all mortgage contingencies. In addition, your Mortgage Advisor will process an appraisal rebate of \$250 to be used to reduce your closing costs.

Our Programs and Offerings include:

- Fixed Rate Mortgages
- Adjustable Rate Mortgages
- Conventional Loans
- FHA Loans
- USDA Rural Home Loans
- VA Loans
- Conforming Loans
- Jumbo Loans





## Insure Your Home, Family and Pets with the Right Policy Coverages.

Why spend your valuable time searching for the right insurance company when everything you need is here, *All Under One Roof*? Weichert Insurance Agency provides you with comprehensive quotes for the right coverage, at the best available cost, because we represent many of the nation's top insurance carriers.

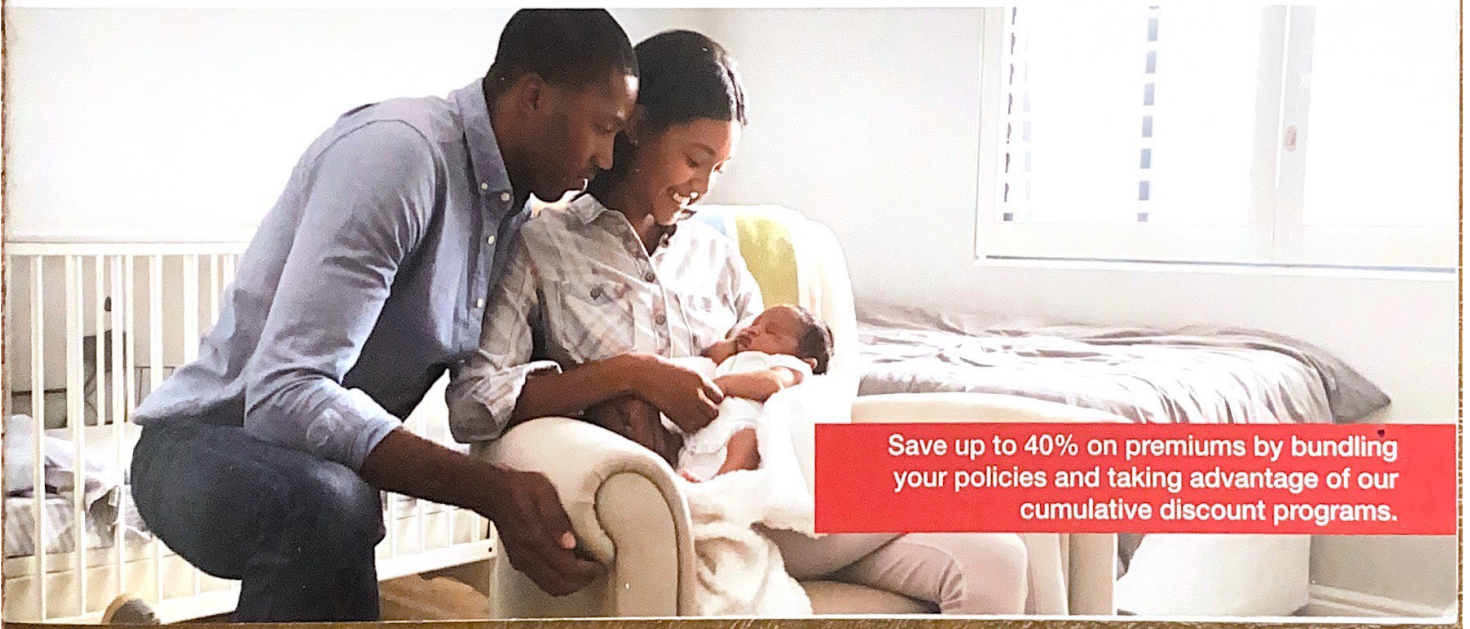
**Most importantly, our Insurance Advisors are risk specialists who analyze and customize comprehensive insurance coverages for your home and all the assets you treasure.**

Take advantage of our award-winning homeowners insurance experience that provides you with the

following benefits:

- Multiple quotes in minutes
- A policy commitment in 2 business hours
- A Weichert Exclusive: on-going discounts for existing Weichert Insurance customers

Your unique insurance experience is not limited to just homeowners insurance. Your Weichert Insurance Advisor can provide you with significant savings on a comprehensive insurance solution that includes *automobile, valuable articles, personal excess liability, vacant home, pet and umbrella* policies.



**Save up to 40% on premiums by bundling your policies and taking advantage of our cumulative discount programs.**



**Protect your home and save 10% on both your Home Inspection and Home Warranty.**

## Protect Your Investment of a Lifetime.

We've partnered with the industry's leading home warranty and home inspection suppliers to bring you Weichert Home Protection Services.

**Weichert Home Warranty powered by HMS** provides you with repair or replacement coverage for mechanical failures of major systems and appliances such as air conditioning, heating, electrical, plumbing, refrigerator, washer, dryer and more.

Key features include:

- Service available 365 days a year with 24/7 customer care
- Comprehensive Coverage\*—home, systems and appliances can be any age
- Replacements with like/similar appliances

**Weichert Home Inspection powered by US Inspect** provides you with a comprehensive understanding of the condition of your prospective home across a dozen major categories. If issues are identified, specific remediation steps are included.

Key features include:

- 105-Day Guarantee\*—if it breaks, US Inspect fixes it
- Convenient, 24/7 online scheduling and confirmation
- Digital Home Inspection Report to understand systems, locate controls and maintain efficiency



Purchasing Power



Home Selection



Finance



Insure



Protect

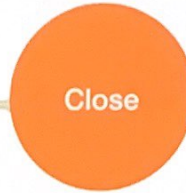


Close



Move-In

\*See terms, conditions and limitations of actual contract available at myweichertplan.com and usinspect.com. Not available in all areas; services vary by location.



## Close on Your Requested Date and Within One Hour.

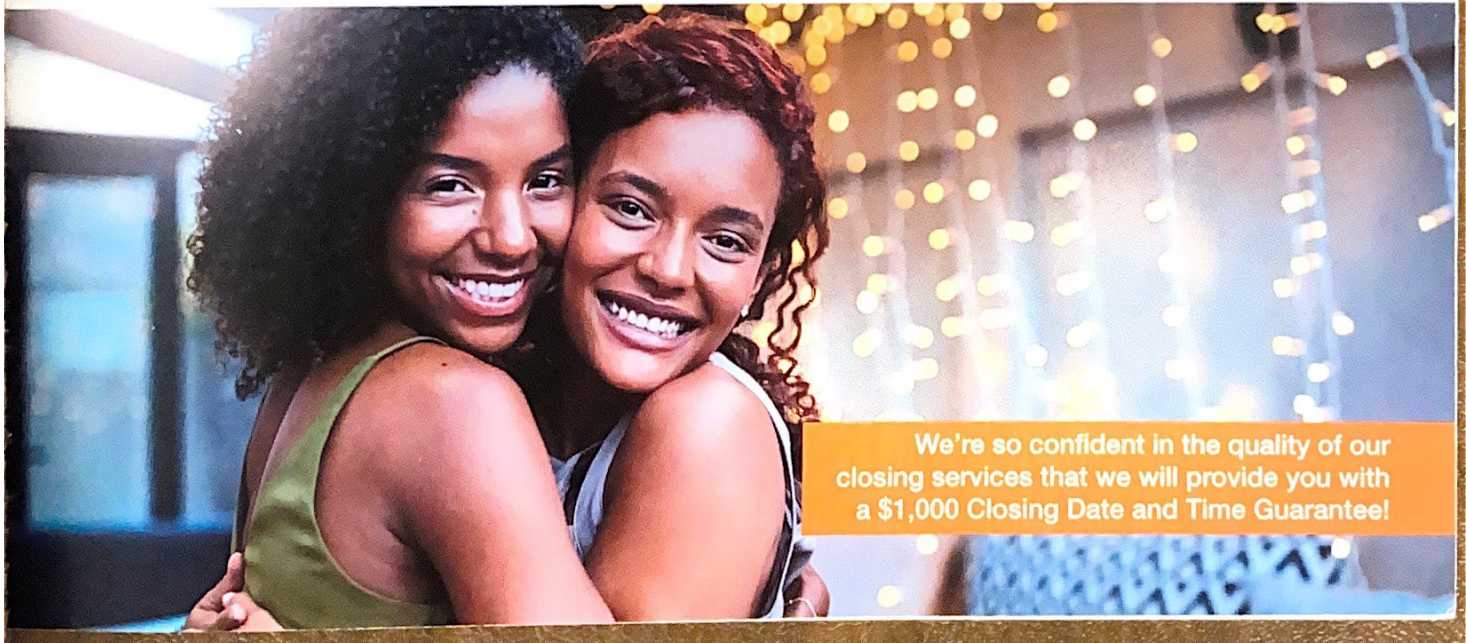
Delivering an accurate and timely closing is one of the overriding goals of our *All Under One Roof* experience. **To that end, your Weichert Sales Associate and Title Closing Advisor will work together to ensure your closing occurs on the date you requested and is completed within one hour.**

Because your home is one of your most valued assets, we are committed to providing you with the security necessary to protect that investment.

Weichert Title Companies will obtain clear title to your new property so that your ownership interest is free of any third-party claims and encumbrances.

By working with Weichert Title and a Weichert Title Closing Advisor, you will receive expedited services including:

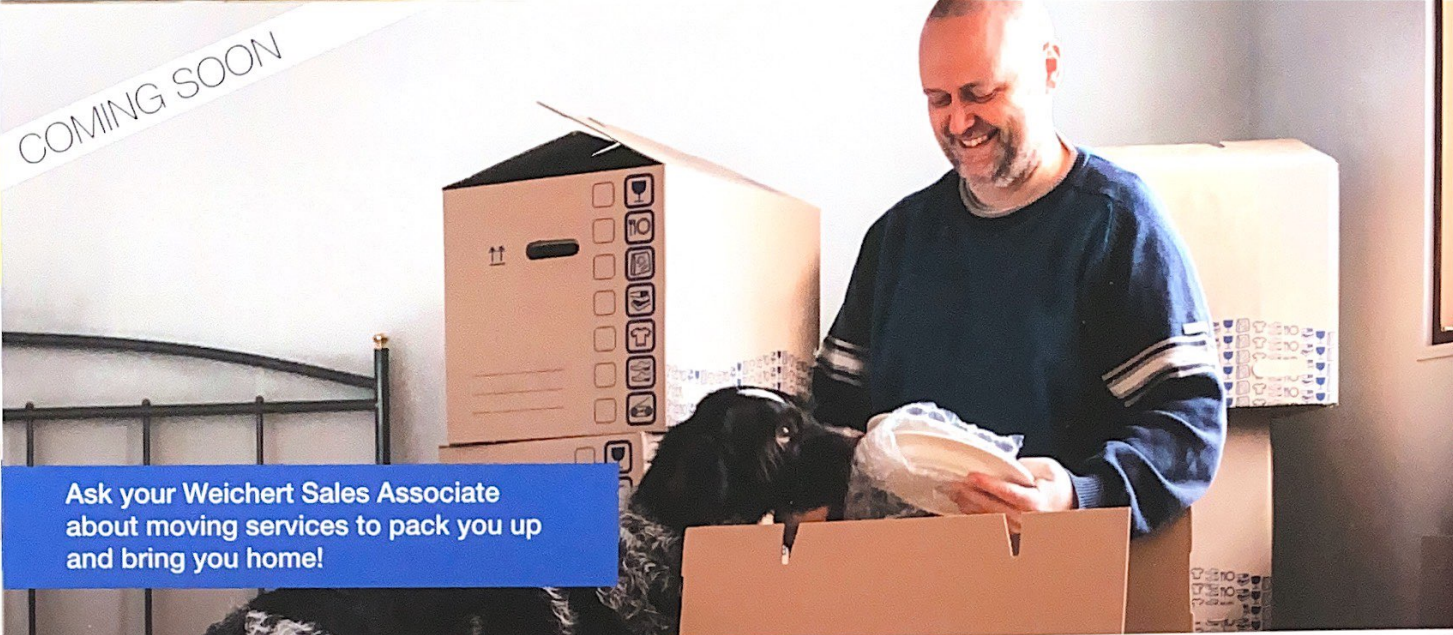
- Order completed within 1 business hour
- Commitment delivered within 3 business days
- Binder produced within 1 week



We're so confident in the quality of our closing services that we will provide you with a **\$1,000 Closing Date and Time Guarantee!**



COMING SOON



Ask your Weichert Sales Associate about moving services to pack you up and bring you home!

## Move-in and Start Making Memories to Last a Lifetime.

Moving day is here. There is nothing more gratifying for all of us on your *All Under One Roof* team than welcoming you home. **After all, our goal isn't just to help you buy a home, it is to move you into your new home!**

We have an exclusive partnership with Arpin Van Lines, the fourth largest transportation van line in the U.S. Arpin will provide you with a first-class moving experience anywhere in the U.S. Their dedicated customer care team provides free, no-obligation quotes for your move and works with you through

moving day to ensure your satisfaction. To get started, you can choose between an onsite consultation with our local agents, or a virtual tour which allows you to receive an online estimate of the cost of your move.

With very competitive rates and a complete VIP moving experience that includes scheduling, packing and hauling, Arpin rounds-out our promise of cost-effective, convenient and coordinated services, *All Under One Roof*.



## Home Buying Transformed.

For the past 50 years, Weichert has been the way home for generations of home buyers, helping more than half a million customers find the home of their dreams.

As we look to the next 50 years, we pledge our commitment to provide you with a unique and

transformative homeownership experience. With the deepest real estate expertise and an eye on innovation, my team and Weichert deliver the best experience in the industry, *All Under One Roof.*

**Weichert, Realtors®. Your Journey Home.**

