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Product/Service Profiles

Find more resources in Drive - inside the [Sales Toolbox](#)

Productivity + Collab = Workspace

You know Google. You know Gmail. You know Drive.

Why not harness all this familiarity for your business? Google Workspace provides more control and more options... you can secure documents and data, collaborate more effectively, and leverage advanced features to streamline workflows.

Gmail is your email

With branded Gmail, it's all the functionality, reliability, and experience with Gmail - but branded with your organization. It's what your team already knows - but supercharged. And you can control and secure it with no email server, and easily add and remove users.

Unlimited Drive

Each and every user has an account for notes, drafts, and files - easily shareable or copied to shared drives. Teams can have their own Drive. Staff can determine the level of access in one click. And, all drives have unlimited cloud storage.

Work moves at the speed of life

Real-time co-editing. Team calendars. Google Meet video calls. Team Chats. Internal social networking (thanks Currents). The collaborative tools behind Workspace are comprehensive - everything you need in one place - and easy to use.

A unified office

Google Workspace easily integrates with CRMs and productivity tools - your team can work seamlessly across platforms all within Workspace. One sign-in. One office. Look - productivity just took off.

Smart admin

Admins can manage data, users, apps, and more in a single spot. Intuitive dashboards, customization options, device management, role creation, permissions, and security settings - simplified and ready to use.

Serious security

We're talking enterprise-grade security with Endpoint Management. Control device access. Distribute apps as needed, immediately, and securely. Check usage. Manage settings. Limit access. Wipe compromised devices with one click.

It's in the Vault

Set retention rules and holds on certain or all apps. Preserve user data - even when it's been deleted. No data loss - ever.

Website builder.

No programming. No code. Fully compatible with all Workspace apps. Drag and drop into templates. Co-edit pages and content. Comment and edit just like in Docs. Now, you have an interactive way to share information with customers and remote teams.

Brain-power

Machine learning. Natural language processing. Automated tasks. Data-based insights. Smart Compose literally finishes sentences and suggests ideas. Nudge is like a personal assistant reminding you to respond to messages. Manage, analyze, and interpret real-time data conveniently with Sheets.

Don't get left behind. Let Google Workspace supercharge productivity and streamline collaboration - in one place.

A Stable Workspace Migration Every Time

Smart organizations are moving to Google Workspace, and smarter ones take advantage of Dito's managed services. For customers utilizing Google Workspace, Dito provides training, support, and strategic consulting that includes discovery, design/testing and migration, and go-live and stabilization support so you're not only adopting Workspace - you're accelerating your business.

Training for admins & users

Dito offers up to 24 hours per year of training, including admin training, tailored role-based user training, upgrade training and train-the-trainer sessions with recordings available. Never worry about budgeting or paying per training. Request training as often as needed for our large offering of specialized training classes. Let the experts show you how it's done, and focus on what matters most.

Quarterly consulting engagements

Customer Success Services provided every quarter according to your priority needs. Engagement will always include an operations and infrastructure review and one of the following Service Engagements: Security Assessments, Advanced Productivity Training, Identity & Access Management, Workflow Consulting, Social Collaboration or Business Value Insights.

Getting right the first time

At Dito, we've moved thousands of organizations to Workspace and we know it is essential to have an understanding of your unique environment before we even begin. So, the first phase is discovery so we can learn about your people, processes, technology, and tools. We then, design, test, and migrate, but at every point - and this is what makes us different - we're assessing the entire process to provide a stabilized migration. We test and verify, test and verify throughout so there are no surprises - just good news.

Premium support for premium organizations

Level up your organization with our Quarterly Business Reviews - sessions with customer experience team to evaluate your company goals and where Dito can provide support in achieving these.

Above the standard license support, this package provides Premium support for Workspace. As a premier partner, Dito offers front-line support with certified experts backed by direct support from Google for faster resolution on bugs and escalations.

Premium support offers extended 24x7 support for P1 issues and faster SLA response times establishing a direct line of communication, continuity and front-line management for all of your Workspace business needs.

Ready, set, fly

By integrating Google Workspace into your organization's productivity environment, you're already a step above your competition. Combine that with Dito's managed services offerings, and you're leaving them in the dust. Transform the way your team works and let Dito show you how.

Optimize Your Google Workspace Adoption

Accelerate user adoption and organizational engagement while you fully transition all users and workflows from Office 365 to Google Workspace.

Customized Adoption

At Dito, we've collaborated with Google on the evolution of Workspace from day one. Based on our deep knowledge, we optimize adoption by providing a customized, strategic project plan continually maintained, reviewed, and prioritized. Based on program management best practices, our services cover:

- **Short term.** We identify the primary issues that can be solved in the near term and put in place solutions to minimize the use of Office 365
- **Long term.** We determine current company-specific use cases and the right Google tools and solutions that can effectively eliminate reliance on Office 365

Dito identifies and defines technical options and processes to increase Google Workspace adoption by:

- ★ Providing Custom Google Workspace Solutions
 - ❑ Build, test, implement, and deploy approved solutions in the organization's environment
 - ❑ Provide end-user and administrative training and documentation as needed for deployed solutions
- ★ Conducting workflow assessments with Office licensed users to validate whether they require a 365 license
- ★ Identifying third party tools and current compatibility with Google products and possible replacement with Workspace apps
- ★ Developing a comprehensive training program to improve the understanding and adoption of Workspace, including:
 - ❑ Virtual training customized to user needs, videos and documents
 - ❑ Workflow Transformation Workshops to help users adopt/optimize the use of Workspace and integrate it into their workflows
- ★ Introducing and managing measurement adoption tools, including:
 - ❑ A business value insight dashboard for ease and flexibility
 - ❑ Knowledge level assessments to staff receives the level of training they need to perform their essential tasks
- ★ Implementing a 'Going Google' site: An always-available site for all things Google and the transition to Workspace:
 - ❑ Hosts instructional material, i.e. self-help guides, training videos, demos, and more
 - ❑ Feedback capturing mechanisms for continuous improvement and maintenance of the site and instructional material
 - ❑ A visual timeline to help participants understand current milestones, their level of adoption, and projected completion
 - ❑ Bulletin board with relevant events, i.e. migration start/end dates, go-live dates, training session dates, etc.

Optimize Your Google Workspace Adoption (continued)

- ★ Initiating and managing excitement campaigns:
 - ❑ Provide adoption excitement communications to drive engagement
 - ❑ Promote success stories internally per area, cross-area, success stories from fully converted areas to showcase productivity improvements and solutions to pain points
 - ❑ Establish tech bars, i.e. onsite support from project team members and Google Champions in client's facilities during go-lives, including:
 - Live support
 - How-to questions
 - Device setup
 - Basic troubleshooting
 - Instructional material handouts
 - Google swag giveaways: <https://shop.googlemerchandisestore.com/>

A few examples of our customized solutions include:

Mail Merge Add-On

For a previous client, we deployed a mail merge solution. This internal add-on met demand for mail merge functionality for a variety of use cases like document merge into one document or unique documents, and a “schedule” option to send repetitive emails (daily, weekly, etc).

Label Merge Add-On -Features

For printed labels, our solution allows users to choose the Avery stock and either print static labels or merge with data in a Google Sheet

Sheets Add-On Utility

Combine the utility of Sheets with the convenience of Meet by cross-highlighting rows and/or columns in Sheets to showcase the proper cell so teams can collaborate better. This feature also includes multi-select dropdown capabilities to validate data. In addition, users can find duplicates in columns and rows, and extract them, keep first or last, and compare entries.

The Sheets Add-on also allows users to convert text in cells, e.g. lowercase to uppercase (and vice versa), trim features, and more. They can also group and split data to audit tasks, allow groups based on column headings, insert blank rows, and other options to format the Sheet.

Automate Complex Data Processes

With this add-on, users can export data from a variety of platforms, including parsing and filtering CSV files into one or more Google Sheets. This feature saved a previous company 50 hours per week of data entry and allowed them to drastically improve operational efficiency.

It's time to transition from old legacy systems and move to the freedom of Google Workspace. Now, you can customize your adoption and make sure it fulfills all your needs and wants, and enhances collaboration and productivity.

Future Proof - Google Cloud Platform

Your data. Your systems. Your technology. Your security. Your team. Your solution.

Transform how you connect and collaborate with Google's Cloud Platform. All the features you know (Gmail, chat, search, and more) but in hyperspace. And with Dito's brain trust right there with you along the way.

All the apps you know - wherever you want them

Google Cloud is open source, multi-cloud, and hybrid - so, there's never any vendor 'lock-in'. You can run your apps on any cloud and in any environment.

Supported by Google's full suite of apps, from your company's own branded Gmail to Docs & Sheets with unlimited data.

It's not magic - it is close though

Serverless analytics and machine learning so you can automate processes, make more accurate predictions, and seriously streamline operations and management.

Insights into your data = smart decisions

White Cloud

Net carbon-neutral. 100-percent renewable energy. All operations.

The ONLY cloud provider focused on sustainability - harness the power of the cloud and sleep at night.

So secure, it's nearly impossible

Work seamlessly and securely. Your data, apps, infrastructure, and more protected from fraud and scams by the same network and security Google uses.

At rest, in transit, and in use - it's all safe.

It's just better

A whopping 86-percent of Google Cloud customers report saving money, improving efficiency, and optimizing workflows.

It's just a better way of doing business.

Specialized performance

Retail. Financial. Manufacturing. Healthcare. Entertainment. Public. Commercial. Google's Cloud is easily customizable for unique sectors and flexible to be suitable for the unique needs of a variety of users.

Whether you're a tech firm or a milk farm, Google's Cloud has smart solutions for your business.

Harness the power of Google. Keep it all safe and secure. Check off those sustainability initiatives. Improve productivity and energize your teams. And, save lots of money.

Let Dito's brainiacs transition you to the perfect Cloud experience.

Cloud Right - Onboarding Your Organization

You're ready to move to the cloud. It's a daunting task and just getting started is intimidating. That's why it is so essential to have a Cloud Onboarding Engagement Plan to complement your Cloud Migration Program.

At Dito, we've helped thousands - really, thousands - of organizations successfully migrate to the cloud, reduce operational costs, and dramatically improve productivity and collaboration. When done right, a transformation to the cloud can be more than a benefit, it can change your entire organization for the better.

But, you need to make sure you not only have a strong Cloud Migration Plan *and* a well-defined Cloud Onboarding Engagement Plan to start the whole thing off right. Successful migrations include both - not just one.

Our proven methodology for onboarding involves three essential phases:

Phase 1 - Discovery

Here, our experts lead a complete assessment of your organization, including technical, economic, business, and application analyses, and review your tools, technologies, people, and processes so we understand the 'current state' as accurately as possible.

The result of the discovery process is a clear, concise understanding of the scope, schedule, budget, and team. From here, we'll have a roadmap on how to move forward and how to do so with the best possible outcome outlined and agreed upon by all stakeholders.

Phase 2 - Transition

Now, it's time to plan the transition, including details on onboarding, cutovers, and steady state management. We have an accurate understanding of the current state, the transition plan will allow everyone to see the intended 'future state' and how we plan to get there.

Using proven change management techniques, project management best practices, and proprietary systems, we make sure the processes, policies, and adjustments needed are detailed and the onboarding team is synced. The future is state is here and it is exactly what we intended.

Phase 3 - Analyze

At this point, we can see the finish line, but this is no time to let up. A successful onboarding process has to include an ongoing performance review. This is where we stand out from the rest. We don't consider it a job done just because you've successfully migrated to the cloud.

We know periodic tuning and load testing are necessary to optimize your cloud experience. We develop weekly, monthly, quarterly, and annual analyses so we can maintain the positive momentum and ensure the new current state is the perfect one for you.

Convert your Data Center to a Cloud Engine

Enterprise data centers are old news - in fact, they represent a significant competitive disadvantage. Smart organizations are migrating to the Cloud and even smarter ones are using the Google Cloud VMware Engine. That's because it offers a simple, seamless way to migrate while maintaining operations and using existing investments and tools, and without needing to redesign and refactor applications.

Fast and agile

With your data center and all its hassles in the rearview mirror, you'll rocket forward with on-demand capacity, all the tools and systems your team already knows (workloads remain on VMware so consistency and compatibility are ensured), and serious cost savings from no longer hosting data and apps.

Expand your data when you need in just minutes and focus on innovation.

Big data = big ideas

Unlock your true potential by no longer focusing on data management. Now, you're using native analytics, artificial intelligence, and machine learning to truly push the boundaries of your business.

Meanwhile, you're accessing new insights by using Google services like BigQuery, AutoML, and others.

Security like the ultimate shield

Airtight Google Cloud security all while you move workloads to and from the cloud with a single set of tools. It's your data, apps, infrastructure, and more protected by the best of the best. On top of that, there's serious disaster recovery. Focus on work, not scams or fraud. Now you're moving fast and breaking nothing.

Cloud freedom

Pay for what you need and have no fear of lock-in. Scalability so elastic, it's like your data lives on a rubber band. Extend your virtual desktop infrastructure through a single digital workspace - from anywhere, any time.

Build, run, and scale like never before.

No trouble management

Why have resources manage data and applications when you want those big brains focused on innovating and making money moves? Workloads continue to run on a native VMware so there's no disruption to your network, security, or operations.

Ready. Set. Go.

It's not as complex when you 'lift and shift'. Move your workloads easily, turn data in actionable insights, and superpower your business. And more importantly, **save money** - most enterprises saw cost reductions using Google Cloud VMware over OnPrem and other cloud platforms. On-demand, global support - available always. Leave your clunky data center behind and join us up in the Google Cloud with the VMware Engine.

Bring new life to your data by migrating from Oracle to Google Cloud

Enhance your Oracle workloads with Google Cloud

Reduce costs, improve agility, and focus on innovation with your data by moving over to Google Cloud. From Bare Metal Solution to cloud-native databases, we have the infrastructure to meet your needs - and your wish lists.

Drop your total-cost-of-ownership - really drop it

Dramatically reduce upfront costs for hardware, software, and maintenance. Simplify administration and automate scalability, availability, and agility. In fact, migrating Oracle workloads to Google results in 78-percent savings for your total-cost-of-ownership.

Sky high scale and availability

Mission-critical applications need dependable databases, and they have to scale with your business. Google Cloud has SLA-backed databases to protect your applications.

Operations simplified

Drastically reduce management for your data center and databases by leveraging managed infrastructure and fully managed database services.

A strategy to meet your needs

No two businesses are the same - neither should their migration plans. We collaborate with enterprises to develop a strategy that addresses licensing, maintenance costs, and manageability.

Rehost

Some call it a 'lift and shift'. Others, a 'bare metal solution'. It's really about providing hardware, hardware support, and integrated billing and support with specific configurations. Infrastructure is connected with highly resiliency and to all native Google Cloud services (with less than 2ms latency).

Replatform

You keep your core application code and migrate to compatible platforms. It reduces licensing fees and maintenance costs. Migrate to an open source database (say Cloud SQL for PostgreSQL) that has a certain amount of compatibility with PL/SQL and stored procedures. You can also offload data analytic-centric workloads to warehousing solutions like BigQuery.

Rewrite

Or, rewrite your applications to take advantage of cloud-native databases. If you have a relational database with global scalability, migrate to Cloud Spanner - industry-leading high availability (99.999-percent).

We're happy to assess your needs and objectives, and collaborate with you to develop the best strategy for your organization. Then, it's just a matter of moving forward.

All our Cloud migrations have on-demand, global support that's always available.

Save money, improve workflows, become truly agile, and get your teams focused on innovating and expanding your business by moving on over to the Google Cloud - you'll thank us for it.

Work Smarter. Work Safer.

Your one-stop shop to improve productivity and collaboration, and also, protect against phishing, malware, ransomware, and other threats - all in one place



The way we work has changed more in the last few years than it has in the past 30. We work in data and in the cloud, and with tools and technologies that would seem like science fiction a decade ago. We share now more than ever and we share it across organizations, countries, and time zones. Old school collaboration tools have been left behind and they are exposing users to unnecessary risks.

94%¹

of malware was installed via malicious emails and attachments

80%²

of hacking breaches involve brute force or the use of lost or stolen credentials

45%³

of malware is delivered by email containing common Microsoft Office documents

As the Google Cloud Security Partner of the Year, **Dito** works with Google to **keep organizations safer** with a zero trust security model that was built for modern collaboration



Cloud-centric

A browser-based approach that is architecturally superior and constantly updated



Detect It All

Operating on a global scale to protect your organization's information



Trust No One

Built in controls, encryption, and verification with a Zero Trust approach



Protect Us All

Making everyone safer with secure endpoints and strong account takeover protections



Start right away with Work Smart + **Work Safer**, your one-stop-shop for everything you need to protect against phishing, malware, ransomware, threats - everything!

✓ **The best collaboration and communication tools**

Google Workspace provides integrated tools that enable your organization to securely connect, create, and collaborate

✓ **Simple access meets safe data equals efficiency**

BeyondCorp Enterprise is a zero trust solution that enables secure access to resources with integrated data protection

✓ **User and account protection on another level**

Titan Security Keys offer strong account protection with phishing-resistant two-factor authentication⁴

✓ **Robust, easy to use security for your entire digital presence**

reCAPTCHA Enterprise uses a risk analysis engine and adaptive challenges to prevent bad actors from attacking your website

✓ **Whether its phones, tablets, or laptops - multiple layers of security to protect your data**

Pixel hardware and software is designed to work together to help keep your phone and data private, safe, and secure⁴

✓ **Cloud-based devices and browsing with the best Security**

Chrome Enterprise provides security and management for your OS, browser, and devices to cloud-power your workforce⁴

✓ **Powerful security analytics built by Google**

Chronicle provides telemetry-based, intelligence-driven high volume threat detection, investigation, and hunting

✓ **Dito+Google+cybersecurity partner ecosystem**

The Google Cloud Security Partner of the Year - **Dito** - and solutions from **Palo Alto Networks**, **Mandiant**, and **CrowdStrike** for additional protection against cyberattacks



Ready to get started?

Learn more at <https://www.ditoweb.com/security-services/>

Contact us to setup a free Work Safer consultation

Dito's Security Foundation Solution

Successful security is multi-layered

Your security is one of the most important parts of your operations and it can't just be about one type of threat. You need a security solution that meets a truly incredible array of use cases and scenarios, and the only way you'll achieve that is to build a security foundation.

This multi-layered approach to security includes identity-based access controls, network protections, lifecycle management, monitoring, best practices, and governance. At Dito, we've helped hundreds of organizations achieve comprehensive security - truly end-to-end, zero trust security for a multitude of threats and scenarios.

Our security foundation solutions cover:

StratoZone assessment and critical asset discovery

Identify your critical assets, assess risk exposure, and create a migration and resilience plan to fortify defenses along the cloud journey.

Zero Trust and Secure Collaboration

This solution leverages Google's BeyondCorp Enterprise, ChromeOS, and Google Workspace to bring zero trust architectures to your workloads, workforce, and workplaces, wherever they may be.

Cyber Recovery Solution

Time is of the essence when a ransomware attack hits. This solution provides rapid recovery and ensures protection of backups against lateral contamination.

Risk and Compliance as Code (RCaC)

Security and compliance leaders leverage RCaC solution to modernize their governance and compliance functions while reducing the risk to your organization..

Autonomic Security Operations (ASO)

Exceptional threat management delivered through a modern, Google Cloud-native stack. Deep integrations with third-party tools and a powerful engine to create connective tissue and stitch your security defenses together.

Dito's Security Foundation Workshops

Interested in learning more? Dito provides workshops that cover all aspects of Security Foundations. Our experts will walk you through the process and set you up for success - contact us at info@ditoweb.com

Why it matters

Comprehensive security

Google Cloud's Security and Resilience Framework aligns security capabilities to the National Institute of Standards and Technology (NIST) Cybersecurity Framework.

From the Google Cloud Security Partner of the Year

At Dito, we are recognized experts in all things security. We've been awarded Google's Security Specialization - proving we're the best of the best, and we won their Security Partner of the Year because we're the team they call in when they need the experts' expert.

Know the risk and improve your approach

We know a risk-informed approach is the best way to address your most important threats and we can move you from a risk avoidance posture to a better way of addressing security.

Reduce costs

With comprehensive security your organization can save an estimated \$3.6 million in total costs per data breach with our solution deployed. That means it not only protects your operations but also is good for your finances.

Client Successes

American Express

Dito's brain trust provided a complete security foundation solution for American Express, including identity-based access controls, network protections, lifecycle management, monitoring, best practices, and governance



Wunderman Thompson

This marketing communications agency with a global reach sought out Dito's cloudworks team to provide a comprehensive security foundation solution that involved assessments of resource management; identity and access; network topology, connectivity, and security; virtual machines, Kubernetes, data, and operational security



Dun & Bradstreet

Focused on commercial data, analytics, and insights for businesses, Dun & Bradstreet hired Dito to complete a full cloud foundation solution from discovery to design, training, and implementation



Hackensack Meridian Health

Dito's history with Hackensack Meridian Health covers Google Workspace, Google Cloud, data, and security. We provided a comprehensive security foundation solution for this enormous healthcare network involving assessments, design, implementation, best practices, and governances





Dito's Cybersecurity Quick Discovery

Progress into perfection

The right cybersecurity structure is essential. But, too many organizations spend a significant amount of time and money stuck gathering information and assessing their security posture without benefiting from it – after it's all said and done, their security has not improved.

Perfection does not have to get in the way of progress. In fact, perfection is a process, not an outcome. That's why Dito offers a quick discovery program that helps organizations quickly and definitively identify gaps and deliver a prioritized list of recommendations that are focused, proven, and actionable, and will streamline and improve your security.

Process

The process is designed to be as painless and quick as possible... All you have to do is:

- Select three key IT staff members (such as your CTO, COO, and your head of IT) to fill out the quick discovery questionnaire with 50 questions (about four hours to respond)
- Nominate two staff members who are not in IT to perform a 30-minute workflow interview
- Share your existing policies and procedures
- Provide a list of software (including open source) used at your organization

We provide:

- A Cybersecurity Journey Questionnaire
- A one-hour review of your policies and procedures to identify key gaps.
- A one-hour interview with the Questionnaire respondents to ask questions and expand on their responses as needed
- A 30-minute security assessment with two staff members to discuss day-to-day operations

Deliverables

1. We will provide a prioritized list of your organization's top ten cybersecurity problems with our recommendations on how you can immediately start solving the problems
2. We will lead a one-hour 'lunch and learn' on relevant cybersecurity topics so your team is up to speed and fully understands the current state, intended future state, and steps to get there

Pricing

Dito's Cybersecurity Quick Discovery is an inexpensive way to quickly learn your existing cybersecurity posture and learn efficient ways to improve it. Contact a Dito representative today for an estimate for your organization.

reCAPTCHA enterprise



reCAPTCHA protects your website from fraud and abuse without creating friction - all in one place

reCAPTCHA uses an advanced risk analysis engine and adaptive challenges to keep malicious software from engaging in abusive activities on your website. Meanwhile, legitimate users will be able to login, make purchases, view pages, or create accounts, and fake users are blocked.

As the Google Cloud Security Partner of the Year, **Dito** works with Google to **keep organizations safer** with reCAPTCHA enterprise



Proven

reCAPTCHA has been at the forefront of bot mitigation for over a decade and actively protects data for our network of five million sites



Adaptive

reCAPTCHA's risk-based bot algorithms apply continuous machine learning that factors in every customer and bot interaction to overcome the binary heuristic logic of traditional challenge-based bot detection technologies



Flawless

A seamless fraud detection service that stops bots and other automated attacks while approving valid users



Protect your organization against

Scraping

Content pilfering for ad revenue diversion or competitive use

Account Takeovers

Credential stuffing to validate stolen accounts

False Posts

Posting of malicious links or misinformation propagation

Fraudulent Transactions

Purchase of goods or gift cards with stolen credit cards

Synthetic Accounts

Creation of new accounts for promotion value or future misuse

Money Laundering

Bot generated ad click revenue on fraudulent website

reCAPTCHA Enterprise provides a frictionless user experience where fraud protection is easily extended across websites rather than being limited to select pages. It can be integrated into your mobile application using an API-based service.

[Contact](#) our security experts to learn more

Seriously simplified cloud migration with StratoZone

A fast and comprehensive assessment tool to kick things off right

Meet StratoZone - a platform that provides you with a data-driven framework to migrate your IT infrastructure to Google Cloud. With StratoZone's assessment tool, you can automatically discover existing infrastructure from any environment, analyze cost benefits, and plan your migration.

How it works

StratoZone is a speedy, holistic assessment that helps organizations migrate better. Using StratoProbe data collector, you can automatically discover and scan your servers into the StratoZone portal (you can import other sources of data as well).

Then, the bots take over... the assessment provides you with actionable insights based on your configuration, dependencies, utilization, and applications for each and every server.

So many benefits

The advantages of using StratoZone for your infrastructure assessment include:

Faster than fast - StratoZone's solution takes very little time to install and configure (45 minutes tops) and is built to scale to discover and assess thousands of assets in a short time.

So simple its easy - No appliances, hardware, or agents to deploy. Delivery is agnostic about hypervisors, and physical and virtual resources.

Encrypted for safety - all data is encrypted in transit and at rest. StratoZone doesn't collect sensitive data or any data subject to regulatory requirements, and you can control which data is sent to the program with built-in data anonymization features.

Data collected

- ✓ Machine data (capacity, model, hardware)
- ✓ Machine performance (CPU, memory, storage)
- ✓ Installed application names
- ✓ Network traffic data (port, type, direction)
- ✓ Processes, services, & related utilization

Data not collected

- ✗ User information or profiles
- ✗ Data underlying any applications
- ✗ Data in your databases or file storage
- ✗ Application configuration files
- ✗ Data subject to PCI or HIPAA regulations

The most important part of any Cloud migration is realistically and accurately assessing and evaluating the 'current state' of your IT landscape. Leave it to the experts.

Together we can give you a competitive advantage by making your migration virtually painless, transparent, and efficient.

Contact Dito's Cloud enablement experts for a FREE assessment!

RAMP-up cloud migration discovery and assessment with StratoZone

The Google Cloud Rapid Assessment and Migration Program

Organizations are migrating to the cloud in record numbers - in fact, 61-percent of enterprises migrated some aspect of their business to the cloud in 2020*. One of the main hindrances to full adoption is how complex a cloud migration can be with challenges ranging from unknown capacity needs to performance thresholds, contract renewals, and compliance and security issues.

Make it simple

To address these challenges, Dito uses a holistic migration program with the best of our expertise, services, and tools for a simpler, quicker path to success. Called the **Rapid Assessment and Migration Program** (or RAMP for short), the program helps migrations by using repeatable processes to offer predictable results.

That's because we've standardized the process into phases:

- **Assess and evaluate** the IT landscape and workloads
- **Plan** what can move, what should move, and in what order
- **Migrate** by choosing a path and implementing
- **Optimize** operations and **save money**

This reduces risks and costs while speeding up the migration process by using best practices, training and labs, Google tools and partners, Google's own Cloud brain trust, and incentives for migration.

RAMP + Stratozone Discovery = Migrations at Mach speed

Combining RAMP with Stratozone's Discovery (now part of Google Cloud) system helps accelerate assessment and planning phases even more.

- **Faster than fast** - Stratozone's solution takes very little time to install and operate (45 minutes tops) and is built to scale to discover and assess thousands of assets in a few hours
- **So simple its easy** - No appliances, hardware, or agents to deploy. You can discover assets without needing to run services, daemon, or processes
- **Encrypted for safety** - all data is encrypted in transit and at rest and you can control data anonymization

The most important part of any Cloud migration is realistically and accurately assessing and evaluating the 'current state' of your IT landscape. Leave it to the experts.

Together we can give you a competitive advantage by making your migration virtually painless, transparent, and efficient.

*TechJury, February 2022

Contact a Dito cloud enablement expert for a free workshop

A Safe, Secure Cloud - Every time

Microsoft Azure Cloud Security Assessment Services

Microsoft Azure is intended to secure solutions in the cloud, manage identities, protect critical assets, and respond to advanced threats; however, it's only as good as the security features put in place and whether they are configured in line with best practices.

Risk is too risky

At Dito, we know security better than just about anyone - it's why we were awarded the Google Cloud Security Partner of the Year. Our security assessments for Microsoft Azure identify, evaluate, and communicate key security controls throughout the entire platform - not just apps and not just software. We focus on preventing application security defects and vulnerabilities, and we address internal and external threats, as well as regulatory considerations and reputation management.

Our assessments are so comprehensive, they provide organizations with a holistic view of their security posture and their application/software portfolio – from an attacker's perspective.

Assessment Domains

We focus on six essential domains

1. **Resource Management** - environments & resource isolation, subscription creation, resource provisioning, policies
2. **Identity, Authentication, and Authorization** - user & group management, admin roles, authentication, service accounts
3. **Network Security** - VNet architecture, firewall, network logging, private link, DDos protection, web application firewall, application gateway, and application proxy
4. **Virtualized Security** - identities, remote access, image management, configuration management
5. **Data Security** - encryption key management, cloud storage, databases, information protection
6. **Security Operations** - logging, monitoring, policy scanning, incident response

Attacks are a thing of the past

Our security experts approach Azure security assessments as a process:

- **Assess and evaluate** - we're talking a serious understanding of where you are and where the issues are. We conduct extensive discovery sessions to determine the current state of the Azure environment - the real environment. We work with internal staff and stakeholders on discovery sessions, review existing tools and technologies, and infrastructure from the smallest app to the full Cloud
- **Recommend** - once we know what the real situation is, we develop a comprehensive security posture report detailing our findings on all key aspects of your Azure environment and then, we layout in minute detail recommendations with actual solutions
- **Review** - the key to any assessment and any recommendations is educating our partners on what the findings were, why we recommend what we do, and how they can implement our solutions
- **Implement** - our assessments are so comprehensive, they're ready for implementation right away - we just need to start this new essential phase

This process drastically reduces risks and brings down costs while improving workflows by using best practices, sharing information, and detailing solutions.

Engage with clients online in your voice and your personality

Meet didi - Dito's conversational chat interface

Quickly deploy an interactive, conversational interface with user-friendly consoles, simplified backend controls, machine learning to train your interface for different uses and requests, and analyze data to continuously improve the experience.

Intelligent discussions. Your voice and messaging. Your online presence.

Simplified administration means you can manage your interface's knowledge-base from one location, allow multiple teams and admins to design responses, and sync with backend databases and sales tools

No developers needed, so you can save time, money, and resources.

didi is a pre-built framework for voice and messaging, and includes:

- Google Assistant and web integration
- Completely conversational user interface
- Multi-layered natural language processing

And the backend architecture allows you to enable new topics in real-time and configure intent classifications from one place - an analytical dashboard focused on user engagement.

Your Market + Your Personality

didi is multi-platform, so you can deploy it anywhere you need it and connect with your customers where their interests are when and where they want help. Complete DeepMind WaveNet speech synthesis injects the right personality so you can align with your brand and voice, and create engaging experiences.

Short-term memory and long-term intelligence means your interface is 'context aware' - it responds naturally to active topics and up-to-date information.

- Machine learning - continually improve voice, responses, and intent recognition with up-to-date context and responses, along with Google's natural learning processing
- Natural conversations - intelligent and engaging dialogues appropriate to your audience - it's all based on your customer's preferred method of interaction
- Analytics and other tools - review questions, opportunities, and misunderstandings quickly and update with new keywords and intent/context, and export data to powerful analysis tools like BigQuery

Offer your customers the help they want when they need it, save money and resources, and create your online personality with a new type of chatbot - an artificial intelligent, learning machine we call didi.

[Deploy didi today and start engaging more with your customers](#)

Smart Geocoding for your Business

Dito's Cache Smart makes Geocoding brilliant

Here's the story... potential customers search Google Maps to find your business. You put money in it and you've seen a return on investment. What if you could continue to leverage Google Maps searches and at the same time, save money?

Every time a potential customer performs a search, it goes into Google Maps Geocoding Web Services cache and remains for 30 days. The Dito Cache Smart program checks if the same request is stored in the cache and uses that previous search - saving you money!

Here's how it really works

Locators in Google Maps convert a location entered by a potential customer into a latitude and longitude to localize the search. Potential customers usually use the name of the city or a zip code to begin their search - think about when you're traveling and you want to find a good cafe or restaurant. Or, at home, maybe you suddenly need services so you head over to Google Maps to find some nearby. Google's Geocoding API is used to support these searches.

As you know, those searches are cached for convenience. Since there's usually not that many unique location searches - city name and Starbucks is pretty popular - the number that are geocoded is a fraction of the total number of geocodes.

The Dito Cache Smart program goes straight into the cache to find a search. If it's there, voila. If not, it makes the request to Google, returns the result, and there's a new charge.

The brilliance behind Dito Cache Smart is you can capitalize on previous searches. The potential customers notice nothing. It seems the same to them. The only thing that happens is you save money - and you can potentially save a lot if you're a business that depends on Map searches.

80% Reduction
in usage

A public storage company implemented our Cache Smart program and saw a 80-percent reduction in geocoding usage.

Right now, if one potential customer finds you through a search, you're charged. Then, if yet another customer types in the same search and finds you, you're charged again. With Dito Cache Smart - you only get charged for the first one (we've gone in, found it in the cache, and use that for the search).

And, guess what? It's absolutely FREE for the first year.

There's no cost to you to start saving money - that's the best deal out there. There's value and then, there's real value.

There are some limitations and we're happy to go over them with you. Let's begin the conversation and begin optimize your Google Maps experience!

It's brilliant. It's easy. It saves money. It's another Dito magnum opus.

Break free of data silos with Dataplex

Manage, monitor, and govern data in one place

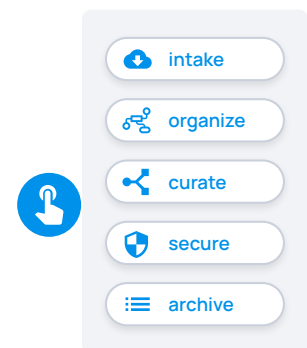
You've got your data warehouses, your data lakes, your data marts, your data zones. The only thing you don't have is a central platform to manage it all. The big brains at Google thought it out and have a brilliant solution - a unified data management system called Dataplex.

More than unified - it's a data collective

This is all about logically organizing your data. Think about it, data spans multiple storage services. Dataplex brings it all under one umbrella with a task-based control platform that:

Takes in, organizes, curates, secures, and archives all that important info in one-click.

With Dataplex, you can automate data discovery and classification, schema detection, metadata harvesting, and registration for any type of data - any type. And, it's powered by Google's machine learning and artificial intelligence.



Centralized security and governance

Not only is your data centralized, but so is your security and governance. That's right... one place with central policy management, monitoring, and auditing for authorizations and classifications. And with distributed data ownership, you have global monitoring and governance across it all.

Think about it - unify your data without moving it or duplication - reducing costs and increasing performance.

"Dataplex will greatly simplify the existing analytics workflows within Equifax with its unified data fabric and single interface for policy management and governance across all our analytics data."

-Kumar Menon, SVP, Data Fabric & Decision Science Technology, Equifax

No more hide and go seek

Standardize and unify all your:

- ✔ metadata
- ✔ security policies
- ✔ governance
- ✔ classifications across data services

No more wasting time searching for it. No more silos. No more confusion. It's all right there, in one place.

Store data where you want while using the best analytical tools. It's open source and Cloud Native. Dataplex has built-in data intelligence to automate discovery, metadata harvesting, life cycle management, and data quality to really reduce costs.

Ready for market - but only for a few

Dito is one of a small, select few Google partners with **exclusive access** to this fully built-out and operational tool.

Leverage your data like never before - and more importantly, like no one else in your industry. It's a smart solution. No one else has it. It's just the edge you need.

Data. Warehouse. Analyze. Query. Zero infrastructure.

One of the biggest problems for most companies is you have all this data, but how do you catalogue it? How do you analyze it? How do you search for what you need?

You have a data warehouse, but you have no way to manage it. Enter Google's BigQuery...

Of course, Google has the answer, and it's a good one. BigQuery is a fully managed enterprise data warehouse that helps you coordinate and analyze data with machine learning, geospatial analysis, and business intelligence. That all sounds fancy, but essentially, BigQuery is serverless architecture - no infrastructure - that is scalable, equipped with an analysis engine (down to the terabyte), and interfaces perfectly with all your other Google apps (especially Cloud).

A data analyst. Data engineer. Data administrator. Data scientist. In one.

Now, imagine you could play around with BigQuery - really take it for a test spin - without affecting your data. That's the beauty of inaBOX. One of the trickiest parts of deploying a new, powerful tool like BigQuery is how do you train users, maintain security, and deploy it in the best possible way without that scary period where no one really knows what they are doing.

Secure. dedicated. supported.

inaBOX is a portal that allows you to deploy a 'test' environment where you can practice, lead training sessions, and break things with no consequences. It's your one-stop-shop for learning Google best practices and how to implement a strong deployment plan. And, no one can access the data except who you designate.

So simple, it works

All you need is a file (CSV to be exact) with your data and you can easily upload it to inaBOX. From there, you can explore, manipulate, analyze, train, practice, and learn without it affecting your real data. And all of the bells and whistles in BigQuery are available, from data processing power to machine learning convenience. It's so simple, it's perfect.

Backup at your fingertips

Dito's BigQuery inaBOX is backed by Dito's experts - engineers, architects, analysts, all the big brains. We'll be right there with you to help with getting the data into the system, training on how to explore it, and how inaBOX interfaces with BigQuery.

And, it's complimentary.

30 days. 2-3 hours of dedicated support.

Harness your data and have no fear of screw ups. Dito's inaBOX is the best answer to your data management needs. You just have to start using it.

inaBOX for BigQuery

Data Warehouse + Analysis Engine

Your data is one of your most valuable assets. You know BigQuery - you know what a powerful tool it is. It's more than a data warehouse, it's a scalable analysis engine.

Now, add the Sandbox.

BigQuery inaBOX is a turn-key 'sandbox' deployed in one click that allows you to harness BigQuery's robust analytic engine without affecting your data. That's right... take BigQuery for a serious test drive and know, whatever you do, your data remains secure. And, by the way, only those people you designate can access the portal.

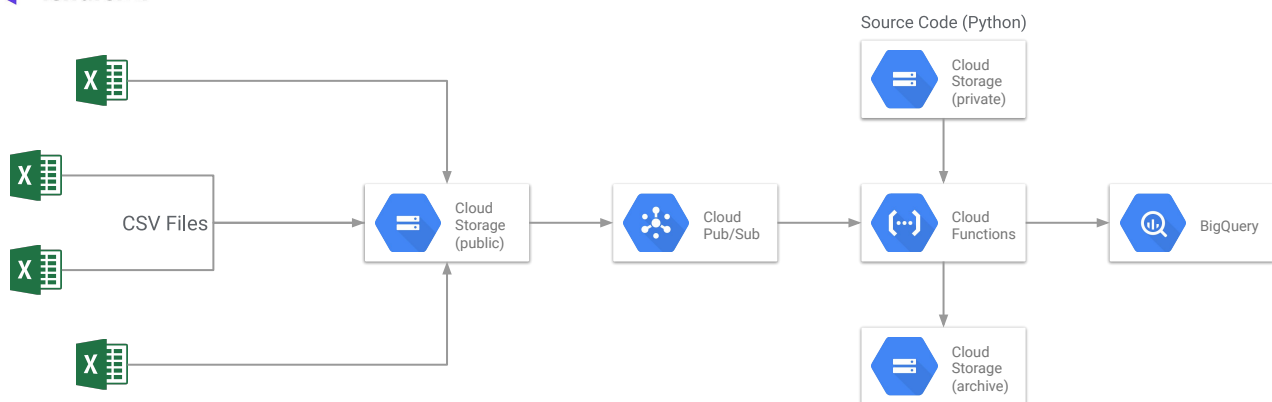
Practice. Train. Secure. Deploy.

inaBOX is your one-stop-shop for learning Google best practices and how to implement a powerful deployment plan with no consequences. And this is not a version of BigQuery - this is the full data processing and machine learning power in a practice environment.

So, upload that CSV file (that's all it takes) into BigQuery and begin exploring...

We've got
your back

We invented inaBOX. From how to import data to training on SQL queries, our engineers and architects are ready to help. More importantly, it's completely **free for 30 days** and includes two to three hours of support. Get started today.



Contact a Dito representative to learn more.

inaBOX for Virtual Desktop Infrastructure

An elegant solution for modern work

Modern workspaces rely on an extensive app library. These tools need to be accessed anywhere, whenever they are needed. Virtual Desktop Infrastructure allows for secure and convenient remote access to drastically optimize productivity and ensure a consistent interface across various platforms and devices.

The beauty of good VDI (as it's called for short) is it dwells within virtual machines on a centralized server. The desktop already includes an operating system (say Google Workspace) and the virtual machines are host-based so they can be housed on the same server. It's an elegant solution.

End users and their devices are constantly connected to the server so they can maintain access. There's also a software layer that acts as an intermediary between users and workplace resources - a connection broker.

Add in a hypervisor that creates, runs, and manages host virtual machines that includes individual virtual desktops and you have complete virtual desktop infrastructure.

What's better than this? [How about a VDI inaBOX solution...](#)

inaBOX fixes a foundational deployment issue - you don't need to spend time deploying, securing, and learning how to use the VDI. inaBOX provides a secure, dedicated, and supported system that can safely and rapidly allow VDI for training and practicing.

Your data will self-destruct in 3... 2... 1

Following Google's best practices, inaBOX doesn't allow anyone access to the data in the environment besides the internal team using it. Even better, you can set a self-destruct feature so you can safely experiment with live data - even in regulated environments - and it will disappear after 30 days.

Simple, Elegant

Use existing apps and tools to automatically import data and begin playing around with it. Your team can explore the power of data processing and machine learning, and it integrates with existing platforms.

More than Support - Engagement

Dito's VDI inaBOX is fully supported by our team of engineers and architects. Not only that, we have dedicated staff who can engage with users and work with them to best use the platform.

It's VDI outside the box. [It's brilliant.](#) It's perfect for you.

[Contact](#) a Dito representative to learn more.