

The Dito logo consists of the word "dito" in a white, lowercase, sans-serif font, centered within a dark blue, rounded, teardrop-shaped background.

Dito Services 2022

Google Workspace

Harness the full power of Google Workspace.

Google Workspace is the easiest way for organizations of all sizes to connect, create, and collaborate, using the apps their users already know and love.





Google Cloud
SPECIALIZATION
**Partner
of the Year**
Security
2021



100% Google Cloud

We have been and will continue to be Google centric



cloud solutions

The best tools to drive your essential initiatives

- Google Cloud
- Google Workspace
- Google Drive
- Chrome Enterprise
- Google Maps
- Google BMS

industry focus

We work with the best of the best

- Retail
- Entertainment/Media
- Healthcare
- Manufacturing
- Gaming
- Government
- Financial/Banking



What We Do

Dito is an international, full-service Google Cloud enabler that makes transformations as close to perfect as possible.

We drive innovation. We enable change. Most importantly, we transform organizations.

Since 2008, we've helped thousands of organizations change the way they do business by employing smart cloud technologies.

What we can do for you.

We dream in data. Focus on security. Solve problems. We obsess over details - all 100 of us.

From the east to the west, we have the end-to-end expertise to find solutions. Reimagine every process. Reinvent workflows. Compel change. Because we know how rethinking processes and tools will change your business for the better.

Wherever you are going, we have the expertise to get you there. You focus on business. We focus on your data, your security, and your technology - so you don't have to. From onsite labs to security assessments, from cloud deployments to app development, we work to create bold, lasting solutions.

Why Dito

At Dito, we have more certifications and badges than anyone. We were one of the first Google Partners - we helped pilot the program. We're so good, Google asks us to beta test new products. We know Google. You can too.

More than experts

Google doesn't work with anyone. There's a process. There are certifications and badges. In order to get them, you have to prove you're one of the best of the best. We're on a whole other level. We're about as badged up as you can get.

So up to date, we're in the future

Technology is constantly evolving and changing. Google is growing faster than ever. They're debuting new features nearly every day. We know because we help them beta test them. We know the latest products. The latest apps. The latest methods. We live in the future and we want to share it with you.

We practice what we preach

Lots of certifications. Lots of badges. It matters because it means there's a guarantee behind what we promise. We have to prove we're experts - to Google. We love it. We show-off to Google by testing their new products and changes to their systems. We're so 'all in' with Google, we hug when we see each other.

The speed of Googleplex

If there's a number bigger than infinity, that's where we are (thanks Carl Sagan). And that means we move fast, but we don't break things. If you team with a partner, we have everything already in place, we've proven we can optimize your experience with Google platforms, and we've proven we can do it efficiently and as close to perfect as possible. Don't worry about setup and processes and a plan - we already have them.

Standards way above the standard

To be a Google Partner, we have to continually prove ourselves. We don't provide exceptional service - we blow the doors off our initiatives. It's who we are. We're weird - we love tests. They prove what we say is what we do.

Tomorrow's reality

Google is constantly testing new features, changes to existing apps, and upgrades/updates to their platforms. We know because we test them. Think about it... want a leg up on competition? Go with a partner on the bleeding edge.

Sympatico with the mother ship

We're in contact with Google every day - pretty much every hour of every day. We know their platforms backwards and forwards. We have their resources. Their best practices. Their operating guides and system details. Their training plans and their how-tos. We have a direct line to the mother ship - you can too.



transformation
happens here

We're a Google Partner.
We're one of the first.
We're certified experts.

We're more than a Google Partner, we're like family. We've been close for so long, we practically know what each other is thinking. If you want to stay out ahead, get the best service available, and have an error free transformation, you want the very best of the best.

You want Dito.

The Future of Work

Transform how you connect and collaborate with Google Workspace. A flexible, innovative solution for people & organizations to achieve more - with Dito's support right there with you along the way.

All the apps you love - designed for your team

Google Workspace was created from the ground up to enable teams to reach new heights and modernize their workflows.

Supported by Google's Cloud platform, Workspace encompasses all of the productivity & collaboration tools you know (Docs, Sheets, Slides, Drive, Meet, & more!).

It feels like home - wherever you are

Designed to coexist with existing productivity apps, Workspace allows you to seamlessly work on Microsoft Office files, without converting them.

Store, edit, comment on, and share Word, PowerPoint, and Excel files with a real-time presence that allows multiple teams to work on the same file without worrying about version control.

Flawless integrations

Workspace has integrations with the apps your team already uses. With countless popular business tools being used everyday, Workspace enables you to transition between them without missing a beat.

Security - simplified

Work seamlessly and securely. Your data, apps, infrastructure, and more protected from fraud and scams by the same network and security Google uses.

At rest, in transit, and in use - it's all safe. Sleep better at night knowing your organization is secure.

The gold standard

With billions of users everyday, Workspace provides a familiar, intuitive user experience that makes the learning curve short and adoption easy.

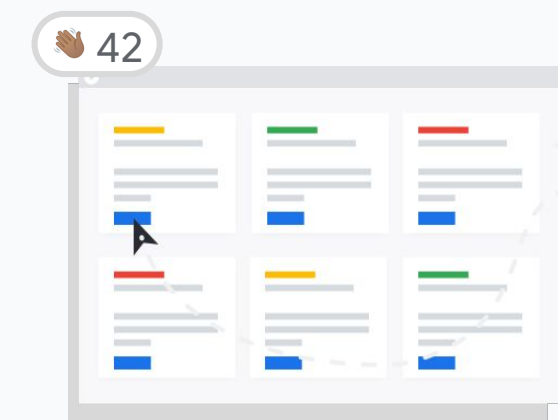
Saving time & costs - a no-brainer

With minimal implementation & adoption costs, and no email or calendar migration - your team will be up and running in hours, not weeks.

With hours saved everyday coupled with a reduction of on-demand tech support, your organization sees immediate ROI and productivity gains - it's a win-win for everyone.

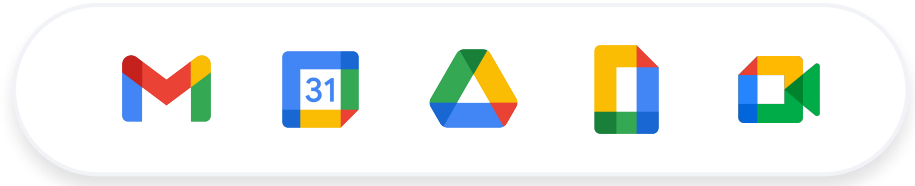
Google Workspace

Your data. Your systems.
Your technology. Your security.



Let Dito's experts transition you
to the perfect Cloud experience.

LET'S GET STARTED



Boost Workspace adoption with Dito's services

Smart organizations are moving to Google Workspace, and smarter ones take advantage of Dito's managed services. For customers utilizing Google Workspace, Dito provides training, support and strategic consulting to ensure everything a customer needs to be successful is available throughout the year without additional, one-off charges.

Training for admins & users

Dito offers up to 24 hours per year of training, including admin training, tailored role-based user training, upgrade training and train-the-trainer sessions with recordings available. Never worry about budgeting or paying per training. Request training as often as needed for our large offering of specialized training classes. Let the experts show you how it's done, and focus on what matters most.

Quarterly consulting engagements

Customer Success Services provided every quarter according to your priority needs. Engagement will always include an operations and infrastructure review and one of the following Service Engagements: Security Assessments, Advanced Productivity Training, Identity & Access Management, Workflow Consulting, Social Collaboration or Business Value Insights.

Workspace insights to drive more innovation

Dito gives you access to more resources and data-driven insights than ever before to ensure you're getting the most out of your Google investment. Rest easy knowing your organization is better equipped than ever before.

Premium support for premium organizations

Level up your organization with our Quarterly Business Reviews - sessions with customer experience team to evaluate your company goals and where Dito can provide support in achieving these.

Above the standard license support, this package provides Premium support for Workspace. As a premier partner, Dito offers front-line support with certified experts backed by direct support from Google for faster resolution on bugs and escalations.

Premium support offers extended 24x7 support for P1 issues and faster SLA response times establishing a direct line of communication, continuity and front-line management for all of your Workspace business needs.

Ready, set, fly

By integrating Google Workspace into your organization's productivity environment, you're already a step above your competition. Combine that with Dito's managed services offerings, and you're leaving them in the dust. Transform the way your team works and let Dito show you how.

THE PERFECT COMBINATION

Workspace and Google Cloud together = success

Transforming your organization

Salty and sweet. Red and green. Workspace and Google Cloud. Some combinations just work, and they work well. Google Workspace on its own provides a vast suite of productivity and collaboration tools to enhance your team. When you include Google Cloud for your infrastructure needs, simplifying your business has never been easier.

Dito's engineers can assist with determining optimal use cases & best steps for utilizing Workspace & Google Cloud to streamline your team's projects. By integrating Google Cloud with Workspace, you'll glean valuable insights applicable to both.

Google Cloud Quick Start - off to the races

Our Google Cloud Quick Start is a tailored Google Cloud readiness assessment based on your current systems deployment. We will use tools to gather data from your on-premise or cloud systems to provide an estimate for the cost to run an equivalent Google cloud-based system achieving comparable or better performance.

Cloud cost calculations

No two businesses are the same - and Dito understands that. As part of our Cloud Quick Start, we provide up to one week of data gathering and analysis to project the cost of migrating applications, physical infrastructure, and data centers. Feel confident in your budget and Cloud plans before any commitments.

Cloud configuration mapping

No need to stress over the technicalities - we include a proposal for an automated cloud configuration management process using Terraform & a separate proposal for a network design to achieve comparable network control to your current design.

Cloud suitability analytics

Unsure if Google Cloud will be a good fit for your organization? We've got you covered. We'll provide a full report on all major architectural elements and the potential to map to Cloud Native services.

Migrate & modernize your way to success

We know undergoing a migration can be a stressful experience. Let us handle the project. Our Cloud experts will create a full migration plan - tailored for your environment that describes the overall migration process using multiple risk-minimizing steps:

- Inventory of operational systems and their constituent parts
- Priority order to migrate each of the separate systems
- Acceptance tests for each migrated system (functionality and performance)
- Document control costs for each system and the appropriate Google Cloud Project structure
- GCP architecture diagram for the system to be migrated and a refined cost estimate
- Project Plan of migration with priorities, milestones, validation and acceptance tests

Combining Workspace with Google's BigQuery

Organizations are constantly looking for deeper, more valuable insights to drive further transformation and make data-driven decisions. When you add BigQuery, Google Cloud's data warehouse solution, to your existing Workspace environment, that's when the real magic begins.

Native integrations

Workspace incorporates a variety of natural integrations that can expand upon your team's analytical resources & overall quality of insights gleaned. When you have seamless integrations in your Workspace environment, the amount of data and information you are able to process multiplies exponentially.

Google Admin + BigQuery

Ready to take it a step further? One of the native features of Google Admin is the ability for BigQuery to allow you to export Workspace logs and usage reports. With this feature, you can analyze activity information, build reports across apps, perform advanced searches on Workspace, report aggregated usage metrics, and create custom reporting & dashboards integrated with BigQuery.

Google Sheets + BigQuery

While Sheets alone is an amazing tool for collaboration and data reporting between teams - BigQuery is the cherry on top that allows you to use the Connected Sheets feature. By being able to access, analyze, visualize, and share billions of rows of data from your spreadsheet, data analytics has changed.

BigQuery Benefits

- Gain insights from data across clouds with a flexible, multi-cloud analytics solutions
- Create highly customized reports
- Keep & analyze a longer data history
- Join Google apps data with other data sets

Contact Dito's Cloud enablement experts for a **FREE** workshop!

FREE WORKSHOP

Enhancing collaboration and productivity (and saving money) for a global non-profit

Dito's connection to Google transforms a non-profit organization

An international non-profit in growth mode faced serious issues with security, technology, and data. Working in hundreds of countries, the organization faced several challenges operating as a single entity. Different locations used different systems. Security was a major factor - breaches could be devastating. Departments were engaged at different levels. Data was essential to their mission but they had difficulties figuring out how best to catalogue it and use it.

They needed a one-stop shop, and they needed one that focused on security.

At the same time, they weren't in a position to make a significant investment in a conventional licensing structure. They had more than 17,000 users spread literally all over the world and it was unaffordable for them to purchase enterprise licenses.

Luckily, they talked to Dito.

We believe in helping non-profits achieve best-in-practice technology solutions. Because of our lengthy partnership with Google and our background implementing cost-effective, smart strategies to migrate to new systems, we negotiated an upgrade pathway to Google's Workspace platform.

Savings were estimated at 15-20-percent

The non-profit organization saw drastic and significant savings by migrating to Google's Cloud Platform - and dramatically improved engagement, participation, and productivity

The non-profit organization responded in-kind - once the transformation was a success and tens of thousands of users were thriving on Workspace, they began adopting more and more of Google's solutions. From a whopping 45 conference rooms all over the globe sporting Meet hardware to switching their entire data warehouse from AWS to the Google Cloud Platform.

Working in a variety of countries with an even larger variety of regulations, laws, and codes, it was Google's complete suite of smart solutions that sold the organization on the move. That and Dito's security specialists developed transparent security plans to protect their people, processes, and technologies.

It was on point. It was smart. It was the Dito promise.

20% Estimated savings

The organization saw drastic and significant savings by migrating to Google's Cloud Platform - and dramatically improved engagement, participation, and productivity



A Logistics Superstar Partners with Dito to Streamline Collaboration

Rechtien International Trucks goes all in on Google Workspace

Businesses turn to Dito when they need an organization that cares for their company. No matter the breadth of the project, teams know and trust Dito's expertise across the board.

Rechtien International Trucks engaged Dito during discussions of migrating to Google Workspace. There were a few complications, however. Rechtien was utilizing Rackspace Hosted Exchange and Rackspace Mail. They had no idea of how to switch all of their users, data, email address, & more over to Workspace.

In addition, they were particularly interested in the various security & archival features that come with Workspace, and wanted to be certain that at the core of the project and migration, there wouldn't be any interruptions for their users to minimize business impact.

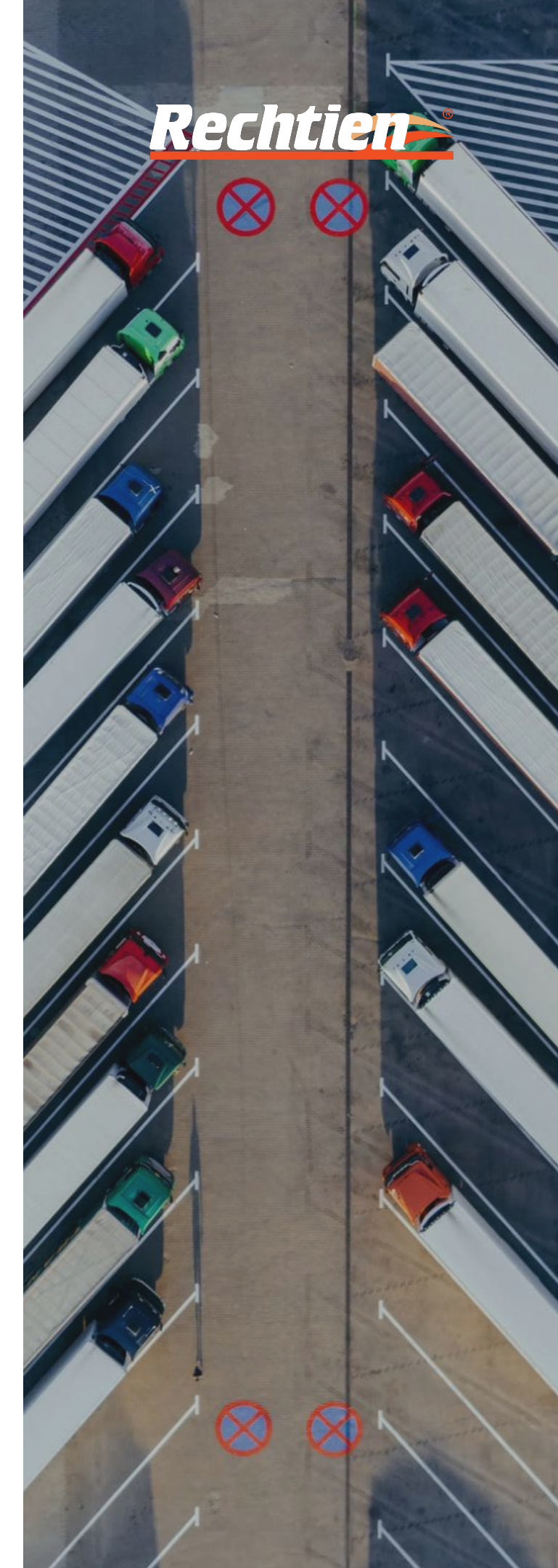
In comes Dito - the thinkers, doers, and overall enablers of cloud transformations. During our initial conversations with the Rechtien team, we assured them of minimal impact to ongoing business, because of our phase approach when handling migrations.

Insert the curveball. One major aspect of the project was the need for bilingual support between Rechtien's IT organization and Dito's technical services team. No sweat. Our ability to provide that support overcame any potential language barriers that would have otherwise made communicating key decisions challenging, which could throw up major roadblocks when moving the project forward.

When the dust settled after the project - Rechtien's migration of over 200~ users went off without a hitch. Nearly 1TB of email, calendars, contacts, groups, and more were migrated from Hosted Exchange & Rackspace.

Dito prides itself on not just completing a migration though - we then take it to another level. With multiple training sessions, documentation with recommendations & best practices, and ongoing technical support - the project never truly ends.

"Technical and training support was definitely a highlight. Having the Google Workspace environment all setup and the migration happening in the background led to one of the smoothest transitions of a new system I've had a chance to be a part of."



Streamlining Cloud Solutions for a Multinational Food Distributor

Food is perishable. The logistics of distributing it are complex and mistakes are more than costly - they're wasteful.

Waste not. Want not.

An international food distribution company had a multi-cloud environment. They were using Amazon, Microsoft, and Google, and they contracted with another company to build a cloud foundation to expand into the Google Cloud Platform.

The new configuration had serious issues - it had notable missing elements.

- No ServiceNow integration
- No Cloud Custodian integration for policy enforcement and remediation
- No Tenable.io integration for security scanning
- No VM image creation pipeline
- No Secrets Manager
- No QRadar SIEM integration
- No Active Directory integration

Until they could unify multi-cloud practices and fix some of these problems, they weren't ready to move completely to Google.

More than problem-solvers. Miracle workers.

Dito took over and introduced key tools and processes.

- ✓ **Resource Manager**
 - › Integration with ServiceNow configuration management database/Cloud custodian
- ✓ **Cloud Identity and Access Management**
 - › Integrated Cloud Identity with Azure Active Directory
 - › Defined best practices for Cloud Identity and Access Management groups/roles
 - › Enabled audit logs for Super Admins
- ✓ **Virtual Machine Management**
- ✓ **High Availability**
 - › Standardized third party web application firewall & Next-gen firewall design
 - › Architected alternative Cloud Armor/content delivery network/load balancer solution
- ✓ **Cloud Operation Suite (Stackdriver)**
- ✓ **Security Command Center (Premium)**
 - › Enabled and validated security command center for event threat detection/Cloud security scanner
- ✓ **Cloud audit logs**
- ✓ **Secrets management**

Of course, the approach worked and the company was able to enable application workloads within the Google Cloud. The whole process was a success because we understand Google better than almost anyone. We know their best practices. We live them. And we are third party security/operational tool whizzes.

We know what works - and what doesn't. We only use the right tools and we only recommend the right solutions. We're Dito - as close to perfect as possible.

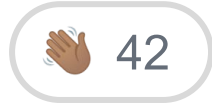
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Contact Dito's Cloud
enablement experts for a
FREE assessment!

Start Your Transformation



Thank you



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transformation
happens **here**