

JA 360

Your full-circle news source from
Junior Achievement USA®



Junior
Achievement
A Member of JA Worldwide USA®

August 2, 2016

Back to School is Right Around the Corner

- Congratulations to 4 JA Areas with the largest JA Company Program growth!
- JA Company Program Incentive Grants available for every incremental student from last year!
- The New Learning Platform has Launched!

Congratulations to the Stag Award Winners!

At NLC, The Hartford unveiled the JA Areas that had the largest JA Company Program growth for the 2015-16 school year. 1st place: JA of the Upper Midwest with a growth of 12 Companies. 2nd place tie: JA of Greater Hampton Roads and JA of North Florida each with a growth of 11 JA Companies. 3rd place: JA of Central Texas with a growth of 10 Companies. Let's congratulate our winners for their efforts toward growing the JA Company Program!

The Hartford Reimagines their JA Company Program Incentive Grant

Announced at NLC, The Hartford continues to inspire you to bring the JA Company Program to more students in 2016-17! They've reimagined their JA Company Program incentive grant to focus on incremental students. For the upcoming school year, JA Areas will receive \$100 for every incremental student in JA Company Program over last year's total student reach for the program. Start your planning now in preparation for the grant application, which will be available October 3 - 31 through the JA 360. Questions? Contact [Kris Ponciroli](#).

The New Learning Platform Has Launched!

Join us for a webinar on Tuesday, August 9 at 10 a.m. PDT; 11 a.m. MDT; 12 p.m. CDT; 1 p.m. EDT to see JA's new learning platform live. This webinar will provide details about login credentials and URL links, accessing the system, and where to find administration and programs. No registration is required and a recording will be available in JA Staff Resources on the learning platform the following week. [Click here](#) to participate. Questions? Contact [Sara Logar](#).

JA Company Program Blended Model Training Webinar

Join us for a webinar on Thursday, August 11, at 10 a.m. PDT; 11 a.m. MDT; 12 p.m. CDT; 1 p.m. EDT for a training for JA Areas launching the redeveloped JA Company Program Blended Model. No

registration is required and participants may [join here](#). To maximize the experience, participants should take part in the Learning Platform webinar on **August 9** in advance. If you are unable to join in person, a recording will be available in JA Staff Resources on the learning platform the following week. Questions? Contact [Andy Schenck](#).

Planning Process Forms Now Accepted for Blended Programs

JA Areas planning to launch any of the following blended model programs: *JA Company Program*[®], *JA It's My Business!*[®], *JA It's My Future*[®], *JA Global Marketplace*[®], and *JA Personal Finance*[®] in 2016-17 are required to complete a Planning Process form. Instructions and a link to the planning survey are available [here](#). One form must be submitted by each JA Area Office -- Please complete the form for the blended program(s) you plan to implement this school year. Once the form is approved, program class requests can be submitted through the learning platform. If a Planning Process Form was submitted and approved last year for *JA Company Program*, *JA Global Marketplace*, and/or *JA Personal Finance*, it is not necessary to submit the Planning Process form again for those programs this year. Questions? Contact [Sara Logar](#).

Career Opportunity – JA of Southwest New England (Hartford, CT)

JA of Southwest New England (Hartford, CT) is looking for a Director of Education to join their senior leadership team and work with other senior leaders to develop and implement the organization's long-term strategies for growth, learning outcomes, and financial stability. The job description and instructions for how to apply are on the JA Intranet at [Career Opportunities](#).

Career Opportunity – JA of Central Carolinas (Charlotte, NC)

JA Central Carolinas is looking for an experienced candidate to run their dual Capstone facility in Charlotte, North Carolina. This is a terrific opportunity for someone with a JA background who wants to grow quickly as JACC is planning the launch of a capital campaign to build a new JA Biztown and separate JA Finance Park facility within the coming year. The job description and instructions for how to apply are on the JA Intranet at [Career Opportunities](#).

2017 GLC – Save the Date!

Mark Your Calendars now...we are going to Atlanta, GA for the 2017 Global Leadership Conference (GLC) July 17-21, 2017 at the Hyatt Regency Hotel. We will meet in conjunction with our JA Worldwide associates next summer to continue learning from each other, celebrating each other and building "One JA." Questions? Contact [Tami Godsey](#).

Get Your Program Briefs and Overviews for Redeveloped Programs!

Updated program documents are now available for the following redeveloped programs: *JA Our Region*[®], *JA Company Program*[®] Blended Model, *JA It's My Business!*[®] Blended Model, *JA It's My Future*[®] Blended Model, *JA Global Marketplace*[®] Blended Model, and *JA Personal Finance*[®] Blended Model. The program documents can be found in the new JA Learning Platform under JA Program Resources (JA Area

admins must first request access and enroll JA staff to view). During the transition, the documents can also be found on the Program Resources web page [here](#). Questions? Contact [Sara Logar](#) or [Crystal Law](#).

2016 NLC Photos

Wasn't Indianapolis a whirlwind? Looking to recapture the magic? Photos are available [here](#). Congratulations to the service award recipients and award winners! Questions? Contact [Debbie Denmark](#).

2016 NLC Videos

Missed out on all the fun at NLC? Don't feel bad, we've got you covered! Check out the awesome videos from 2016 NLC [here](#). Congratulations and thank you to all who were able to attend! Questions? Contact [Debbie Denmark](#).

2016 NLC Feedback Requested

If you attended NLC in Indianapolis, we would like your feedback. This [2016 NLC Evaluation](#) only takes a few minutes to complete and will close **Wednesday, August 10**. Thank you for taking the time to provide your thoughts and comments. Questions? Contact [Tami Godsey](#).

New Associate Trainings coming to you this Fall

Registration opens Tuesday, August 9 for [Essential Fundraising Skills](#) and [Program Management Training](#). These trainings are designed for our new JA employees to enhance their understanding of the JA culture, build skills in fundraising or program management, and develop a JA professional network. The cost is \$350, which includes four nights' lodging and daytime meals. Attendees cover their travel and evening meal expenses. The training will be held **October 17 – 21, 2016** in Colorado Springs. **Look for registration link in the August 9th JA 360.**

Acknowledge JA's Generous Friends through Membership in the Free Enterprise Society!

Registration for the Free Enterprise Society (FES) is currently open. Individuals and families, including private or family foundations, who gave at least \$10,000 to a JA organization(s) in the 2015-16 fiscal year are eligible for membership. The links to register are:

- [Free Enterprise Society Registration and membership criteria](#)
- [The New Heritage Society Member Registration and membership criteria](#)

FES members should be registered by **August 30** for inclusion in the Annual Report. Questions? Contact [Danielle Harris](#) at (719) 540-6247.

In Case You Missed Them! June/July JA Webinar Recordings:

New Learning Platform - CrossKnowledge - [Click here](#) for recording.

Hartford's Webinar - [Click here](#) for recording and [here](#) for slides and the grant application.

Program Implementation Standards Update for 2016-17 - [Click here](#) for recording and [here](#) for a list highlighting the main additions and updates for 2016-17.

Entrepreneurship Month Briefing Call - [Click here](#) for recording.

JA Feel-Good Moments happen daily. Read this week's Junior Achievement USA "[Magic Moment](#)." Check out our [blog](#) for more magic moments. We'd love to hear your story! **Submit your magic moment to [Lina Bois](#)**. Please include images if possible.

Temple Elementary Students Honor JA Volunteer

Story from: Junior Achievement of Western New York

Jane Fosberg dedicates her life to the children of Falconer Central School District. A former teacher, principal, and superintendent, now retired, she continues to give back by teaching JA classes to first grade students at Temple Elementary School. She also established a fund at the Chautauqua Region Community Foundation to provide continuing aid to teachers for student enrichment.

"Jane may have retired but she is embedded in the Falconer community and school district," said Temple principal, Holly Hannon. "She cares deeply and wants us to succeed."

Students in Lorraine Adams' class eagerly look forward to Jane's weekly JA visits. It is clear she has a special rapport with them. One of the important aspects of JA for first graders, according to Lorraine, is teaching students "...the difference between wants and needs and how money is used to buy needs (food, shelter, clothing) before wants." They also discuss professions/jobs helpful to the community. Preparing even the youngest children for the future, empowers them and increases their self-confidence.

In order to recognize Jane's contributions and to further students' understanding of giving back, Lorraine devised a point system based upon good behavior. Students work individually and in groups to earn points; the more they earn independently, the faster the entire class gets to 1,000 points. Each point is worth one penny and 1,000 pennies equals \$10. Lorraine then donates the money and places it into a jar.

Over a two-year period, classes earned the equivalent of \$60. The children decided to give the money to charity as part of learning to give back to the community and chose The Jane Fosberg Fund, which offers assistance to Falconer teachers developing special educational projects designed to enhance experiential learning. The students' generosity is a testament of their love for Jane and of her love for the children of Falconer schools.