



May 2021

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STATE-OF-THE-ART EXCEED SOLUTION LIVE IN KENTUCKY

Our Personal Lines Transformation continues to build momentum, as we launched our new solution in our sixth state, Kentucky, this past Monday, May 24. These agents can now offer our exclusive discounts and competitive new products like Encova Premier HomeownersSM, and they have access to Encova Edge, our modern agent portal, where doing business with us is now easier than ever.



[Learn more](#)

AVOID LAWN MOWING MISTAKES WITH THESE TIPS

With summer just around the corner, it's important to remind your policyholders to review the safety procedures they have in place for warm-weather work, including lawn mowing.

[Learn more](#)



WE HEARD YOU: 5-DAY GRACE PERIOD ON PERSONAL AND COMMERCIAL LINES INVOICES

In response to your feedback, we extended our grace period to five days for personal and commercial lines invoices due on or after April 26, 2021. This applies to both new business and renewal accounts and aligns with our current grace period for workers' compensation accounts.



MULTIPLE POLICY TYPES AND DISCOUNTS AVAILABLE THROUGH EXCEED HOMEOWNERS

Did you know there are four different policy types available to your policyholders through an Exceed Homeowners policy?

[Learn more](#)

COMING SOON: IMPROVED SELF-SERVICE FEATURES IN ENCOVA EDGE

At Encova, we believe in continuously improving the way we do business with you, our valued agency partners. We know you need more capabilities in Encova Edge, and that's why we're developing a self-service application that allows you to manage who from your agency can access our systems.

[Learn more](#)



GO BACK IN TIME TO GRUYÈRES AT THE 2022 LEADERS CONFERENCE

If you qualify to join us at the 2022 Leaders Conference in Montreux, Switzerland, you'll have the truly unique opportunity to time travel. The medieval town of Gruyères is an easy day trip from Montreux that you won't want to miss.

[Learn more](#)

SUPPORT YOUR LOCAL FOODBANK

According to Feeding America, there has been a 55% increase in the number of people seeking help from foodbanks, and over 6 billion meals have been distributed during the pandemic. By providing financial support, volunteering and advocating for local foodbanks, our associates can help support our communities – and you can, too!

[Learn more](#)



TALK TO YOUR CLIENTS ABOUT ENCOVA LIFE'S BLEND POLICY

With the profound changes that have come as a result of COVID-19, versatility and flexibility are two traits policyholders value more than ever. Encova's life insurance company, Encova Life, offers a blend product that speaks to the versatile insurance solution your clients crave.

[Learn more](#)



RECENT COMMERCIAL LINES SUCCESS

Encova is focused on partnering with your agency to meet your commercial lines needs. We bring the expertise and professionalism of our team of underwriters and agency managers to your doorstep, as well as the power of Encova Edge, our agent portal. Encova Edge is designed to meet your small business straight-through-processing needs.

[Learn more](#)

REMINDER: COVID-19 WORK-FROM-HOME POLICY

If a policyholder has transitioned employees to temporarily working from home, Encova will consider temporary reclassification in accordance with rating bureau rules, provided the employer has a formal work-from-home policy. Make sure your policyholders are aware of these requirements for a work-from-home policy.

[Learn more](#)

RECENT ENHANCEMENTS TO ENCOVA EDGE

Based on feedback you provided, we recently made enhancements to our policy change process and date fields in Encova Edge for commercial lines and onboarded personal lines agents.

[Learn more](#)

JOIN OUR EMAIL LIST

Other members of your agency can receive *The Loop*. It's easy to complete our email sign-up form to stay in the know and reduce the amount of forwarding to co-workers you have to do.

[Sign up here](#)



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