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ABOUT US

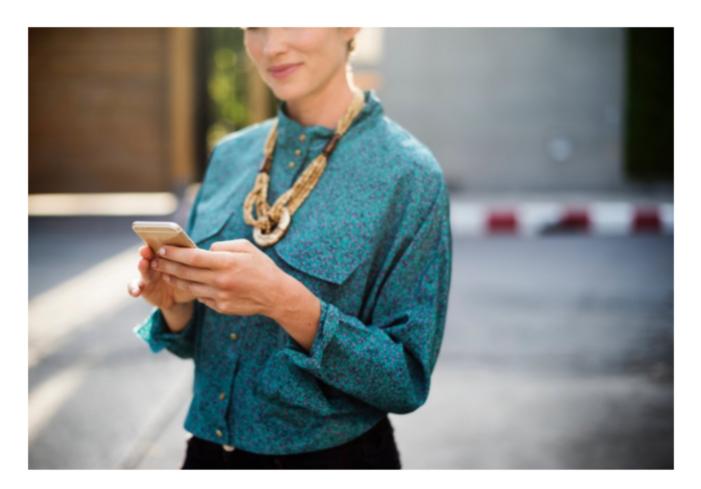
Whether you are a startup, online store, or established brand, we'll provide you with a tailored solution that keeps you in control and doesn't break the bank.

Fueled by our extensive experience in the fashion industry, our approach is unique and specific to the values of your brand, encompassing all back-office services including but not limited to: data entry, sample distribution, order fulfillment, picking and packing, shipping, invoicing, handling returns, inventory management, warehousing, and customer service.

We also handle e-commerce fulfillment and are proud to support up-and-coming brands who may just need an extra hand.



BEST FIT FOR YOUR BRAND



We know people who travel... a lot.

Through our extensive experience in apparel distribution and imports, we have acquired a large network of sales agents for both the US and Canada.

By engaging your goals and aspirations, we will help you find the best distribution channel to bring your brand to the next level.

The agents from our network are curated for maximum compatibility with your product line and come from a background of solid presentation within showrooms, market shows and territory sales, excelling at spotlighting new brands and boosting established ones.

Blue Seams handles all aspects of preparation including: samples management, **bringing all orders together in a comprehensive format**, preparing booking reports, projection forecasts, and agents commission reports, which are all available to you.

Thanks to our "A-La-Carte" approach, you only pay for what you want, keeping you 100% in control.

We provide supply chain solutions that optimize product flow in all aspects of order fulfillment, supporting your brand through every level of retail including wholesalers, major retailers and boutiques.

CHOOSE FROM:

Order Entry

Data entry is optimized by our diligent team as each individual order is centralize and brought together in your management portal. You can analyse trends in real time with any characteristic you want.

Booking Reports

Structured and detailed reports to illuminate production forecasts. Multiple types available by style, client, territory and more.

Pick & Pack

Large or small, the shipment is picked, bundled, packed, labeled and accurately shipped for regular, same-day, or next flight out delivery.

Tagging and Ticketing

Quickly and carefully tagged with a zero tolerance for damage and a maximum focus on quality. We can arrange to have minor repairs done when needed.

Invoicing

Did we mention we love paperwork?

Returns (Reverse Logistics)

Taking back the item but not the sale. We specialize in using these opportunities to sell more and build greater rapport with your retailers.

Handling Repeats

Who doesn't want repeats? We'll make sure the details don't get lost in the excitement.

Shipping, Tracking & Tracing Orders

Our centralized order desk at your fingertips: order statuses, both past and present, are available in real time for both you and your client.

Performance Reports

Our greatest joy is giving you real, tangible numbers of your success on paper, ensuring you have the tools to use what we have learned through all this process to make your business boom.

CUSTOMER RELATIONS



Managing Returns... it's an art.

You want to take the item back gracefully while retaining customer loyalty and opening the way for future sales.

As one of our most exciting Value-Added Services, we will represent you when dealing with your customers, making sure the face of your brand is consistently protected.

Each account is reviewed and paired with one of our dedicated and professional Customer Relations Specialists who will greet each call with a smile, solve problems if they arise, and leave a lasting impression... all on your behalf!

Services include but are not limited to: Receivables, Returns, (Reverse Logistics), General Inquiries, and Feedback.

Whatever information/feedback acquired is transferred back to you in weekly reports, keeping you at the forefront and providing your business with valuable marketing information to be used in the future.

On the flip side...

You as a client will benefit from outstanding customer service. Our employees are always willing to go above and beyond for you, with a goal to help you succeed embedded in their mindsets. Situations are mined for opportunities to help you broaden your horizons and invigorate your portfolio.

ONE WAREHOUSE FITS ALL



Whatever the season...

Our shared warehouse has the flex-space to ensure your products get on those shelves, all the while reducing costs.

This saves time and creates efficiency on all sides, and at the end of the day, why pay for space you're not using?

With Blue Seams, you'll never be wasting space, but you'll always have it when you need it. No sweat.

Shipments that arrive are verified for Quantities Received and entered into our distribution management system, where you can log in 24/7 for total transparency, including our ATS (Available to Sell) features.

Our warehouse is localized in Canada and we are one hour from our sister US warehouse.

ONLINE RETAIL

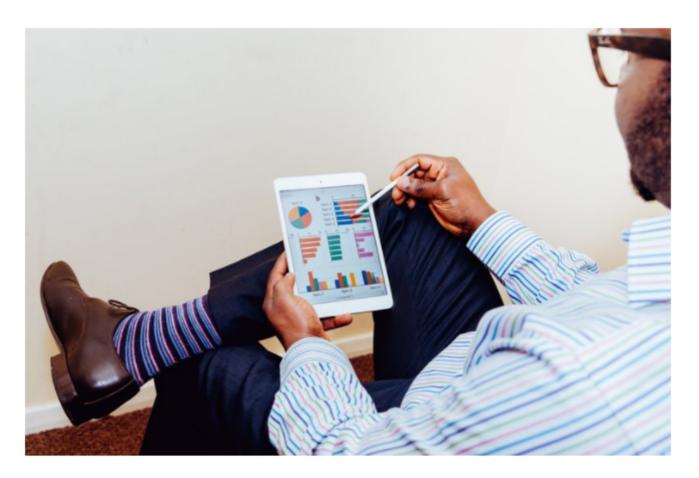


We feel that online stores require a unique and intimate approach.

Looking for a few extra shelves? Just starting up? We can help.

All of our services can be applied to your online business. We are dedicated to servicing upand-coming brands that may just need a helping hand. Give us a call and we'll see what we can do for you.

TECHNOLOGY



A PERSONALIZED DATABASE

Our vision is that each of our customers receive the same one-on-one care as you would walking into a high-end boutique.

Whatever the nuances of your brand and business, our ERP is flexible enough to fit your model.

Introducing your own personalized database where you can view orders, check inventory, and much more. You see what we do with absolute transparency so that you have absolute peace of mind.

OLD HABITS DIE HARD?

Our Order Management System is tried and tested, but would you rather we use something you're more comfortable with? Not a problem, we can easily adapt to your own system. Give us a call and find out just how adaptable Blue Seams can really be.