


DINDA AMELIA

ACCOUNT EXECUTIVE & B2B SPECIALIST

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 South Jakarta, Indonesia

SKILLS

Cultural Diversity

Team Player

Time Management

Problem Solver

EDUCATION

Master of International Relation

Universitas Pelita Harapan

2020-2022

- Developed a deep understanding of global political dynamics, international policies, and the complexities of global governance.
- Learned to develop strategic plans and policies that consider global trends, political risks, and economic opportunities.
- Gained expertise in analyzing international events, geopolitical trends, and economic factors affecting global markets.

Bachelor of Management

Trisakti

2014-2018

- Developed strong analytical abilities and problem-solving skills through coursework and case studies, enabling effective decision-making
- Learned to manage projects from inception to completion, including planning, execution, monitoring, and evaluation.
- Improved verbal and written communication skills, essential for effective business presentations, report writing, and stakeholder engagement.

PROFILE

Focusing my career on Account Executive and currently working as Petrochemical Account Executive at PT. Chandra Asri Pacific Tbk. Working as an Account Executive is fulfilling because it involves building strong client relationships, solving problems, creating strategic plans, handling diverse tasks, and achieving client satisfaction.

I believe that everyone can work if they have faith in themselves and have willingness to learn.

ACCOUNT EXECUTIVE EXPERIENCE

Petrochemical Account Executive

PT CHANDRA ASRI PACIFIC TBK / 2023 - 2024

- Handling contracts for the supply of LLDPE, HDPE, and PP materials to several reputable factories in Indonesia to produce Coca Cola plastic, ABC soy sauce, MamyPoko Pampers, Miyako rice cookers, and several of the largest snack packaging companies in Indonesia.

Energy Account Executive

WILLIS TOWERS WATSON / 2022 - 2023

- Handled the insurance project for Donggi Senoro, MIND ID Group (Aneka Tambang & Indonesia Asahan Alumunium), Krakatau Posco, Pertamina Hulu Energi, Adaro, Medco Energi, and others

LANGUAGES

English 

Indonesia 