

**Solution sheet** 

# Increase speed to value

Operationalize data, analytics, AI and cloud with EXL



# Digital has changed the way organizations compete

Today, nearly every customer interaction has shifted to digital channels. Organizations across industries are striving to reimagine end-to-end digital business models that consistently deliver the customized experience today's consumers expect.

Speed is the most powerful differentiator in the new digital economy. How quickly you incorporate real-time feedback into decision making to deliver new products, onboard a customer, or adjudicate a claim—rapidly, and at scale—will set you apart from your competition.

71%

of CXOs say digital customer experience capabilities impact competitiveness.

### Digital transformations require data excellence

Many digital projects under-deliver because they are based on poor-quality data. Without a sound data foundation, companies can find themselves moving quickly—but in the wrong direction. Moving the needle requires an accurate and holistic view of your organization and your customers. At EXL, we help organizations accelerate their digital transformation with data-driven technologies like AI, analytics, and cloud at scale—and we can help you, too.

#### Together, we can:



Accelerate business growth Improve decision - making and agility in response to market trends



**Deliver exceptional** 

**experiences**Provide customized journeys that delight your customers.



operations
Automate repetitive tasks
so employees can focus on
higher value work

Improve workflow and



Manage risk and compliance Minimize threats and the potential for error with secure, modular AI solutions

#### See what we do

## Accelerate your digital transformation

Our three-pronged modular approach allows you to easily integrate just what you need into your existing transformation roadmap. From implementing a turnkey solution in 90 days to reimagining how your work gets done through an end-to-end solution, we're there for you.



#### **Digital AI solutions**

## Drive faster outcomes with turnkey solutions

Our suite of Al-driven solutions, tailored to specific industries and functions, are designed with reusable components that allow for rapid deployment across your enterprise.



### Customer experience assistant

Service customers quickly and efficiently with conversational AI



#### **Content extraction**

Eliminate manual processing of unstructured text & images



#### **Automated audit**

Drive regulatory compliance and reduce revenue leakage



#### **Debt collection**

Create a unified, personalized journey for debtors

## Digital centers of excellence (CoEs)

### Reimagine how work gets done across your business

Our Digital Centers of Excellence provide the domain and technical expertise to assess your business, identify opportunities, and design future solutions that deliver faster value through improved customer experiences and business outcomes. We also offer program management and governance to ensure every digital CoE opportunity includes specific benefits and milestones agreed to by all business owners.



#### **Hyper-automation CoE**

Orchestrate multiple technologies and tools to deliver business transformation



#### **Artificial Intelligence CoE**

Reimagine experiences and design futurestate operating models



#### **Cloud CoE**

Improve agility and resilience with a modern data platform

## Digitally enabled operations Embed intelligence at the point of decision

If your organization struggles to operationalize data-driven technologies like AI, analytics, automation and cloud, due to legacy technologies, EXL can help.

Our Al operating system architecture EXL Al:OS™ uses data to inform optimal processes and decision-making throughout the enterprise. We'll work with you to redesign workflows and deploy Al upstream from legacy systems to ensure data cleanliness and the ability to leverage that data to deploy trusted automation and machine learning solutions downstream.

#### See how we do it

## Personalized solutions to drive your business forward

We love a good challenge. Let us help you succeed by discovering data-driven technologies like AI, analytics, and cloud that will propel your business forward quickly and cost-effectively. outcomes and outcomes into sustainable business advantage.



#### **Human ingenuity**

## Integrate and augment data-driven technology

Data-led businesses aren't entirely autonomous; where data provides the insights needed to make smart decisions, human expertise is necessary to put those insights into action.

Last-mile execution can be fully automated or have a human in the loop to complete the execution or to coach the AI models

#### Al and analytics

### Redesign workflows supported by the scalability of the cloud

When intelligence is applied early in the decision-making process, it can guide that process—from start to finish—to help deliver ideal outcomes.

We'll integrate Al and analytics upstream from your existing processes and legacy systems to ensure insights are applied when they matter most. This ultimately enables automated cognitive and decision processes.

#### Domain expertise

#### Rearchitect digital workflows

The journey of digital transformation is not one-size-fits-all, so we approach the process of rebuilding workflows digitally with care and expertise.

As your strategic partner, the EXL team brings extensive operations, domain and process-specific expertise to shape and customize new digital workflows that fit within the context of your business and can be redesigned by code.

#### Cloud engineering

#### Produce solutions at scale

Fine-tuned cloud solutions often require resource-intensive custom builds. But you know the pivotal role cloud plays in your business, especially given its speed, scale, reach and flexibility. It remains a principal enabler of business transformation.

Cloud engineering offers the ability to tap into data and gain key business insights thanks to advanced analytics and machine learning. It also allows you to organize unstructured and hard-to-use-data, supported by the ability to scale accordingly.

#### See our Solutions in action

#### Explore our global success stories

With more than 750 clients spanning insurance, financial services, retail, media, healthcare, and more, the proof is in our partnerships.



## Leading UK-based global bank experiences digital transformation through intelligent automation

EXL delivers \$30M+ in benefits by transforming several processes across Commercial and Investment Banking using our proprietary toolkit and EXLerator™

~80%

Straight through processing rate (STP)

\$30M+

Saved through capacity creation

<1% defect rate

Improved accuracy and quality



## Integrated operations in cloud receiving center drive improvements for leading mortgage title processor

Operating model redesign for remittance leads to faster revenue recognition and reduced human effort

### 180 days

Faster revenue recognition by over 180 days

25%

reduction in human effort



## Leading U.S.-based manufacturing company sees month-over-month improvements

Using EXL Paymentor<sup>SM</sup>, this U.S. manufacturing company increased total amount collected and improved outstanding days for open invoices

### \$5.1M

Total amount collected increased by \$5.1M month-over-month

### 4 Days

Average outstanding days for open invoices improved by 4 days monthover-month

## A global footprint to meet client needs



#### Distributed operations

- 50+ Global delivery centers
- · 25+ Languages supported
- · WFA Work from anywhere flexibility

#### Global talent

- 39,000+ Professionals
- 6,200+ Data scientists & analytics professionals
- · 1,000 Digital experts
- · 1,600+ Clinicians
- 1,100+ Lean Six Sigma experts
- 400+ Actuarial experts
- 10,000 Financial and legal services professionals

#### Driving business forward, together

Data and analytics fuel insight, but expert partnership sets that insight in motion. Connect with our experts to learn how we work together to define your most critical outcomes and bring them to life.

Let's connect



#### **UNITED STATES (GLOBAL HEADQUARTERS)**

320 Park Avenue, 29th Floor New York. New York 10022 T +1 212.277.7100 F +1 212.277.7111

#### **UNITED KINGDOM AND EUROPE**

St Clare House, 30-33 Minories London, EC3N 1DD T +44 7904.256.431

#### **AUSTRALIA AND NEW ZEALAND**

1198 Toorak Road, Camberwell Victoria 3124, T +61 448.305.819

United States • United Kingdom • Australia •

#### To find out more, contact us









exlservice.com

#### For more information, visit exlservice.com