



# SMALL SHIP CRUISING SALES GUIDE

## UNDERSTANDING THE TAUCK DIFFERENCE



### CULTURAL JOURNEYS & EXPEDITIONS









# Why Tauck Small Ship Cruising?

## Unforgettable... at Sea and Ashore

We've been pioneers in travel since way back in 1925 – and Tauck Small Ship Cruising blends our 90+ years of award-winning travel expertise with personalized cruising and unique destination experiences. Our cruise journeys are carefully choreographed so your clients will experience the best of land and sea, innovatively woven together to create a seamless – and unforgettable – trip from start to finish.

## Personalized Cruising, Destination Expertise

Tauck Small Ship Cruising combines the rewards of sailing aboard small ships or comfortable expeditionary ships with Tauck's signature all-included sightseeing and destination expertise ashore. Handpicked for each destination and designed to access ports the bigger vessels can't, our small ships will take your clients on memorable voyages of discovery in the Mediterranean, Baltics, Asia, Antarctica and more.

## The Joy of Traveling Small

With so many competitors of all styles and ship sizes operating on the world's seas, cruising today can be considered a cluttered market... but Tauck Small Ship Cruising truly does stand apart from the rest. While the term "small ship" is often applied to ships carrying up to 1,000 passengers, Tauck's small ships accommodate from as few as 40 to no more than 300 guests... ensuring that your clients will enjoy more personal attention and thoughtful service, and more space.

## All About the Destination...

When your clients cruise with Tauck, they'll be immersed in exclusive experiences that take them to the heart and soul of a destination... including some of the world's most amazing places. They'll go beyond the ordinary on experiences that enable them to connect on a deep, meaningful level with a place, its people and its unique way of life.



*PHOTOS – Clockwise, from top: Guests gather on one of Rábida Island's red-sand beaches (Cruising the Galápagos Islands); Tauck's after-hours guided visit to the Sistine Chapel and the Vatican Museums (Sicily, the Amalfi Coast & Rome); dining topside aboard Le Boréal.*

# Visualizing Value: The Tauck Difference in Small Ship Cruising

Demonstrating to your clients just what “all-inclusive value” means is key to selling Tauck. It’s the “Tauck Difference” that resonates with your clients. Here’s a chart detailing the key features and components that distinguish every Tauck Small Ship Cruise. With Tauck, it’s not just the quantity of our inclusions – it’s the quality of every Tauck experience.

The Tauck Difference	What	How
Experience Onboard	<b>Ships</b>	Handpicked vessels in partnership with the world’s finest shipbuilders and sailors including Ponant, Windstar Cruises, and Metropolitan Touring. We have assembled a versatile fleet selected to take advantage of each destination – from three- and four-masted schooners to luxury expeditionary motor yachts, joined by no more than 300 guests.
	<b>Shipboard Dining</b>	All dining is included, with various options available depending on the ship. Drink packages vary across ships.
	<b>WiFi</b>	Complimentary & Unlimited WiFi, 24/7 across all ships – service levels vary depending on ship location and connectivity is not the same level as what is experienced at home / ashore.
	<b>Entertainment / Enrichment</b>	Regionally inspired onboard entertainment – including local performances, live music, folkloric dancing, tastings and much more... as well as enriching lectures and presentations by onboard naturalists and other experts who sail with guests.
Experience Ashore	<b>All Shore Excursions Included</b>	With a variety of choices along the way, all shore excursions on every Tauck Small Ship Cruise – private to Tauck guests only – are included in the cruise cost, and are accompanied by Tauck Directors.
	<b>Fine Regional Dining Ashore</b>	Every Tauck Small Ship Cruise offers opportunities to dine ashore and get immersed in the destination, including Tauck Exclusive meals at special venues. Onboard ship, meals are all included during the cruise.
	<b>Premium Hotel Stays</b>	Our cruises feature included overnight stays at world-class hotel properties like Shangri-La Hotel, Tokyo; Hotel Danieli, Venice; Hotel Majestic Roma; Fairmont Monte Carlo; Mandarin Oriental, Tokyo; and more.
	<b>Exclusive Experiences</b>	Private, exclusive experiences for our guests only... like guided visits to the Vatican Museums and Sistine Chapel after hours, an early opening visit to the Palau de la Música Catalana in Barcelona, wine tastings on the island of Hvar... to name just a few!
	<b>Exclusive BBC Earth Enrichment</b>	All Tauck expedition cruise itineraries are Earth Journeys, featuring exclusive content from BBC Earth which enrich the destination experience with custom on-tour film vignettes and field equipment to help get closer to nature.
	<b>Surprise &amp; Delight</b>	Just when you thought there couldn’t be more – our Tauck Directors always take the experience even further with personal, thoughtful, memorable touches.
Signature Inclusions	<b>All Gratuities Included</b>	Onboard & Ashore – Tauck Directors, Ship Crew, Local Guides, Coach Drivers, Hotel Staff, Meal Servers, etc.
	<b>Airport Transfers</b>	Whether guests book flights through Tauck or not, we coordinate airport transfers for both arrivals and departures at no charge.
	<b>Port Charges, Tax &amp; Fuel Surcharges</b>	It’s all taken care of – no last minute surprises!
	<b>No Options Sold</b>	No options are sold onboard – ever! Every cruise has one single, upfront price... meaning worry-free travel for your clients.



# The Tauck Difference

## The Extraordinary, Made Effortless.

With Tauck, your clients' cruise fare is their passport. For one upfront price, they'll set sail on a handpicked small ship designed to access ports and hidden islands that the bigger ships can't... relax amidst the attentive service and hospitality of world-class hotels... linger over regional cuisine and drinks... and enjoy once-in-a-lifetime experiences on our all-included private shore excursions. Whether they're walking the top deck as their Tauck small ship sails into a picturesque harbor, or strolling the cobblestone streets of a centuries-old seaside town, how your clients see the world matters.

And when your clients set sail on a Tauck Small Ship Cruise, they'll see the world like never before. It's all part of the Tauck Difference...

### Uncommon Access

Exclusive-to-Tauck personal experiences ashore that help your clients discover the true essence of the destinations they cruise to.

### Travel In Good Company

Traveling with full-time, professional, passionate Tauck Directors who take every moment of your clients' cruise vacation personally.

### Sophisticated, Intimate Ambiance

Cruising aboard a comfortable small ship whose intimate onboard atmosphere makes your clients feel at home wherever they sail.

### All Inclusive

Traveling effortlessly, knowing that every aspect of the trip is already paid for and taken care of – from shore excursions to gratuities, with no options sold.

We invite your clients to step aboard and experience the extraordinary in small ship cruising – as only Tauck can do it.



*PHOTOS – Above: Private visit to Barcelona's Palau de la Música Catalana (Treasures of Spain and Portugal). Below: Typical of the world-class hotels enjoyed on Tauck Small Ship Cruise land stays – Mandarin Oriental, Tokyo (Cruising the Land of the Rising Sun, left); Hotel Danieli, Venice (Venice & the Dalmatian Coast, right)*







PHOTOS – Above: Ponant sister ships L'Austral and Le Soléal. Left: Le Ponant.

## Ponant

### Partner Since 1992

For more than two decades, Tauck guests have sailed on some of the sleekest small ships on the high seas thanks to Ponant, our largest cruise partner. When Ponant's founder Jean-Emmanuel Sauvée launched the company in 1989, his mission was clear: to bring travelers to “mythical destinations and secret ports” accessible only by small ship and to offer “front-row seats to nature’s spectacles.” From Antarctica to the Mediterranean, Iceland, Norway, the Baltics, Australia / New Zealand and Japan, Ponant offers a uniquely French cruising experience for Tauck guests. Aboard the three-masted *Le Ponant* and super-yachts *Le Boréal*, *L'Austral*, *Le Soléal*, *Le Lyrial* and *Le Lapérouse* (debuting in 2018), guests enjoy flexible cruising, waterside dining, and an intimate ambiance along with attentive service from bilingual crews.



PHOTOS – Above: Windstar Cruises' four-masted *Wind Star*. Below: Windstar's power yacht *Star Legend*.



## Windstar Cruises

### Partner Since 1993

Founded in 1984 as Windstar Sail Cruises, Windstar Cruises today is one of the world's leading operators of small luxury cruise ships. Its award-winning fleet of six yachts sails to some 150 ports in 50 nations across the globe. Our guests have enjoyed Tauck's personalized sailing on Windstar ships for many years, including the company's classic yacht *Wind Star*, currently cruising the Panama Canal for Tauck. Today, the latest additions to Windstar's fleet – including the all-suite power yachts *Star Pride*, *Star Breeze* and *Star Legend* – carry Tauck guests on small ship cruises to many different European destinations, such as along the coasts of Spain and Portugal as well as in the Adriatic along Croatia's Dalmatian Coast to the magnificent treasures of Greece.





PHOTOS – Above: Metropolitan Touring's expeditionary yacht *Isabela II*. Right: *Santa Cruz II*



## Metropolitan Touring

### Partner Since 1998

Metropolitan Touring has been helping travelers to discover Ecuador's wonders for more than 60 years. Great colleagues and friends, the members of the Metropolitan Touring team can be relied on for seamless operations in Ecuador including Quito, Guayaquil and the Galápagos Islands. The attention to detail and care shown for Tauck's guests in the Galápagos are outstanding, both ashore and aboard Metropolitan's classic expeditionary vessels *Isabela II* (operating exclusively for Tauck) and *Santa Cruz II*. In Metropolitan's words "...the fragility, the specialness, the singularity of the islands and their wildlife have formed our belief in a travel experience that is founded on respectful contact with the natural world, filled with interpretation, understanding and a long-term vision – and, of course, fun!"

# Our Sailing Partners

We're a family business whose success has been built on the core values of integrity and innovation. We seek to build long-term relationships with partners who share our passion for providing Tauck guests with life-enhancing travel experiences and putting people first... our commitment to doing the right thing... and our eagerness to innovate while upholding Tauck's culture, beliefs and values.

The Tauck family has long had a passion for sailing – and once we started taking guests on small ship cruises of our own, it was evident that we would blend our land experience with our strong passion for cruising, and that our guests would sail the seas in the same beyond-the-ordinary Tauck style they experienced on land. Eventually, we found partners who share our values and our commitment to providing a small ship cruise experience inspired by the destinations we explore, and that would match our guests' experience ashore... Whether the cruise is Tauck guests only or a shared ship experience with our partners, Tauck guests enjoy a small ship cruising experience that's second to none.



Interior artist's rendering of Ponant's new small ship, *Le Lapérouse*



## The Choice is Yours...

Starting in 2018, our small ship cruise itineraries will feature more shore excursion choices on each cruise, to help personalize your clients' voyage and make it their own. We'll be offering a variety of choices to appeal to different interests and activity levels. Like always, all private Tauck shore excursions are included in the cruise cost... guests will just have more choices about where and what to explore.

For example, at Uno Ko in Japan, they can visit an island dedicated to art, go bicycling or enjoy a tour and a tasting at a high-tech brewery. Or in the Norwegian city of Ålesund, they'll choose a walking tour of its Art Nouveau architecture, or go island-hopping for some spectacular panoramic sightseeing. The choice is... theirs!



*PHOTOS – Clockwise from left above: Visiting modernist Spanish architect Antoni Gaudí's incredible (and unfinished) la Sagrada Família in Barcelona (Treasures of Spain and Portugal); taking in breathtaking views of Italy's Amalfi Coast from clifftop Ravello (Sicily, the Amalfi Coast & Rome); and discovering the stunning medieval cityscape of Dubrovnik, Croatia, at night (Venice & the Dalmatian Coast)*

## Southern Europe & the Mediterranean

Treasured sights abound as your clients' Tauck small ship cruises to destinations in southern Europe honored by history and the sea. They'll discover monuments to Portuguese seafarers of old in Lisbon, Moorish marvels in Granada and the tomb of Columbus himself in Seville in Spain... sail from amazing Venice, calling on storied Adriatic ports that served many kingdoms along the Dalmatian Coast... explore the glories of Athens and ancient Greece by sea... and be lured by the Mediterranean magic of Italy and her treasures, and alluring islands like Sicily, Malta and Corsica.



# Cultural Journeys

## Northern Europe & Scandinavia

Captivating ports, lovely coastal villages and mighty cities like London, Liverpool, Belfast and Dublin welcome your clients as they voyage to Great Britain, Ireland and tiny Channel islands... exploring rugged emerald coastline, medieval castles, Celtic legends and timeless tales of English royalty. Along the Norwegian coast, they'll sail to experience spectacular fjords, glaciers, waterfalls and valleys, exploring cultural legacies from Viking ships to polar expeditions. Crisscrossing the Baltic Sea from grand old Stockholm, Sweden to Russia's cultural capital, St. Petersburg, to Denmark's colorful storybook city of Copenhagen, they'll discover Renaissance *slots*, Russian ballet, and cobblestoned capitals like Tallinn and Helsinki.



PHOTOS – Above, clockwise from top: Exploring The State Hermitage Museum (St. Petersburg & the Baltics); admiring London's Tower Bridge (Treasures of the British / Irish Isles); Bergen's historic harbor, Bryggen (Norwegian Fjords & Coastal Treasures)

## Asia & the Pacific

Many travelers would describe their "dream cruise" as a voyage among the far-flung islands of the South Pacific – a remote paradise featuring stunning natural beauty and a treasure trove of ancient and diverse cultures from Australia's Aboriginal legends to New Zealand's Maori folkways... stylish cities like Melbourne, Sydney, Queenstown and Auckland... and the cultural and historic gems of Japan's home islands, discovering renowned temples, pearl farmers, sumo wrestlers, geishas and more in Kyoto, Tokyo, Uno Ko, Hiroshima and Nagasaki.



PHOTOS – Above, left to right: An incredible sunset at the iconic Torii gate of the Miyajima-Itsukushima Shrine in Hiroshima, Japan; a lively demonstration of traditional Taiko drumming in Kyoto (Cruising the Land of the Rising Sun)





Beginning in 2018, all Expedition itineraries will belong to our growing Earth Journeys collection. Amazing natural history travel experiences are true hallmarks of our expeditionary cruises. Enhanced by our partnership with BBC Earth, we continue our commitment to offer original content on cruising adventures the world over. We've spent years working closely with BBC Earth natural history experts developing Earth Journeys, affording guests an opportunity to experience their stories first-hand, in three innovative ways – film vignettes that are custom-made for Tauck by BBC Earth; field equipment “gadgets”; and educational touches provided by our Tauck Directors and local experts.

Exclusively for Tauck, BBC Earth natural history filmmakers have crafted special film vignettes in the same traditional style of BBC Earth's award-winning documentaries; these vignettes inform and inspire with personal perspectives, stories, reflections and insights filled with humor and heart. Field equipment “gadgets” vary by cruise and are operated by our Tauck Directors as the opportunity arises. Every Earth Journey is unique, and so is the use of equipment.



*Penguins greet Tauck guests – now intrepid Antarctic explorers – on the Antarctic Peninsula as Le Boréal stands by offshore (Antarctica)*

## Antarctica

Few experiences compare to our *Antarctica* cruise. Your clients' adventure begins with two nights in Buenos Aires and continues on a 10-night voyage to the tip of the Antarctic Peninsula – where the locals, from penguins to seals to seabirds, welcome them ashore with friendly curiosity... onboard naturalists educate and inspire... and gadgets such as long distance microphones let them eavesdrop on hidden worlds.



*Icelandic treasures awaiting Tauck cruisers include Godafoss (“the falls of the gods”) and the inimitable puffin (Iceland: Land of Fire & Ice)*

## Iceland

Iceland – a land of volcanoes and glaciers... puffins and whales... and just over 300,000 people. Guests on *Iceland: Land of Fire & Ice* sail from Reykjavik along Iceland's western coast, discovering its surreal lunar landscapes of glaciers, lava fields, thermal lagoons and fjords... and unique locals including Arctic terns, comical puffins, Icelandic horses, Arctic foxes, whales of all kinds, and a handful of hardy humans whose heritage goes back to the Vikings.



# Expeditions

## Panama and Costa Rica

The Panama Canal joins the Atlantic and Pacific... and your clients' full transit of the Canal and a coastal cruise on *The Panama Canal & Costa Rica* reveal treasures on both sides. They'll explore the rainforest and its wildlife with our expert naturalists... go swimming or snorkeling... land on islands via tender or Zodiac... discover centuries' worth of history... and enjoy cultural exchange ashore along the Pacific coasts of Panama and Costa Rica.



*PHOTOS – Clockwise from above: Riding an aerial tram through the treetops at Panama's Gamboa Rainforest Resort; The Bridge of the Americas in Panama (which Tauck guests sail under during their cruise); visiting Costa Rica's gem-like National Theatre in San José (The Panama Canal & Costa Rica)*



*PHOTOS – Above: Tauck cruisers explore Fernandina Island in the Galápagos as a marine iguana holds court nearby (Peru & the Galápagos Islands). Left: Making friends with sea lions in the Galápagos (Galápagos: Wildlife Wonderland)*

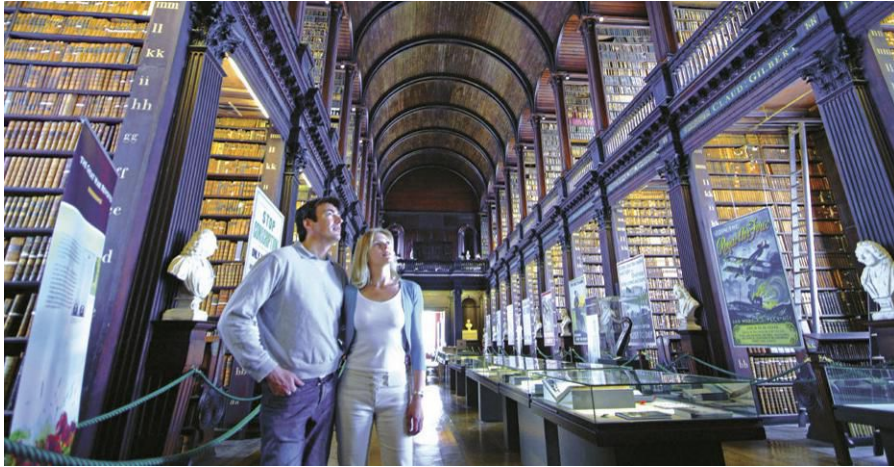
## The Galápagos Islands

Unique and fearless, many of the creatures that call the Galápagos Islands home are found nowhere else in the world. Our small ship cruises to the bio-diverse Galápagos Islands provide access to remote islands for shore excursions with our expert naturalists... and an eco-adventure of a lifetime. Whether your clients are looking for a Galápagos-only cruise, or a Galápagos cruise that combines with a land journey to Peru, or a Galápagos Islands family adventure, Tauck has a cruise that's right for them.



# Who To Target?

## Hallmarks of Our Customers



- **Seeking Connection:** Many of our cruise guests are “empty nesters,” some are retired or semi-retired; often they long to connect with like-minded travelers
- **Culturally Curious:** They are knowledge seekers... lifelong learners who have enjoyed discovering the world on their own; interested in art, music & history
- **Peace of Mind:** They are seeking a worry-free travel experience, and want everything expertly handled for them... including unexpected situations
- **Seeking Meaning:** Our potential small ship cruisers are in search of truly memorable experiences... not simply a “collection of things”
- **Integrity:** These folks want to trust and have confidence in the company with whom they travel; they want to know that we are safe, solvent and savvy... and that we will always do the right thing for and by our guests
- **Simplicity:** Our guests understand the complexities associated with planning truly memorable travel; they seek a hassle-free experience from start to finish
- **Quality:** They have high expectations for their cruise; they’ve worked hard and traveled well; they anticipate high quality and don’t want to be disappointed

## Who Should You Target?



### Couples

We’ve learned through experience that many of our small ship cruise guests are fairly affluent couples over 50 who may already be experienced travelers. They have high expectations, appreciate not having to pack and unpack, and often travel with friends.



### Families

The guests who travel with us on our Tauck Bridges small ship cruises range in age from 8 to 80. Grandparents are more likely than parents to purchase a cruise vacation for their families. The ideal age range for kids on our family cruises falls between 8 and 18.



### Past Land & River Cruise Guests

Those among your clients who have traveled on our Europe and Exotics land journeys in the past, as well as previous Tauck River Cruise guests – but not necessarily past ocean cruisers – may be excellent prospects for their first Tauck small ship cruise.



### Solo Travelers

Many solo travelers prefer sailing aboard a Tauck small ship cruise... knowing they’ll meet like-minded, culturally curious and often well-traveled folks who welcome the genuine camaraderie they’ll find within the warm, intimate atmosphere of our small ships.



# Benefits to You

## All-Inclusive = More Commissions

“All-Inclusive” means bigger commissions for you. The average price of a Tauck small ship cruise is about \$8,000. So, with everything included in the cost of a Tauck small ship cruise – and because travel agents earn commission on every component of every cruise – you can earn more money; it’s as simple as that.

## Sell Groups on Small Ship Cruises

One of the best and easiest ways to increase sales is to offer your clients group travel opportunities – which are particularly popular on Tauck small ship cruises due to the benefits to you, the agent, as well as to your clients. Begin with a prospect list. Anniversaries, birthdays and family celebrations make great opportunities for group travel. Make a note of the clubs, organizations and associations in your market area. Ask clients if they have ever traveled as part of a group and let them know the benefits of group travel.

We’ll put you in the capable hands of a personal Group Account Manager who looks after your group from start to finish – **from the US and Canada call our Group Sales Department at 800-241-1365 or email [groupsales@tauck.com](mailto:groupsales@tauck.com); other locations should call their local Tauck sales team.**

## The Tauck Advantage

- Sell as few as 10 for full group commission!

**Book a Group of 10... 11th Guest Travels Free** on Tauck Small Ship Cruises!

Get one FREE seat after you book a group of 10 guests on the same Tauck Small Ship Cruise departure

- All group commissions count toward year-end overrides
- Take space out for as little as a \$200 good faith deposit on small ship cruises
- Personal Group Sales assistance from beginning to end including pre / post hotel stays, airline reservations, and protection plans.





# Taking Care of Your Guests

## Our Tauck Directors – Simply the Best

- Averaging 10 years of service with Tauck, our Tauck Directors are personifications of the word “leader”
- Knowledgeable professionals, they are well-versed in local cultural customs and traditions and love to explore
- Our Tauck Directors provide personalized attention and customized service onboard and ashore
- They manage all daily details of travel (including hotel check-in / check-out and luggage handling), oversee your on-tour transportation and make each day of your Tauck small ship cruise fun
- They choreograph each day’s sightseeing ashore seamlessly, keeping to schedules to make the most of your time
- Smaller groups immerse in cultural exploration on shore excursions with our Tauck Directors, onboard naturalists and local guides
- Passionate about travel, they enjoy sharing experiences that inspire and engage with authentic perspectives



## Tour Activity and Pace Levels

Activity and pace icons give a better idea of the level of physical activity required to enjoy the journey to its fullest. The higher the number, the more active the journey. We’ve highlighted specific activities below as a guideline only; trips may not include every activity described. A wide array of shore excursion choices affords guests the opportunity to further personalize their trips, dialing up the activity and pace level that suits them best.

### Activity Icon



1. Walking / standing for up to one hour at a time, stairs and level ground
2. Walking / standing for one to two miles at a time, uneven steps & cobblestones
3. Active hiking, biking & walking for two to three miles, up hills & uneven terrain
4. Active walking, hiking, biking & sea kayaking with distances of 3+ miles for up to 3 hours at a time

### Pace Icon



1. Generally easy – with time to rest and relax
2. Moderate – with some early morning starts
3. Often robust – long days, active sightseeing, early starts, evening activities, significant travel times
4. Consistently robust – very full and active days, extended travel times, and may include use of different modes of local transport

## Our Cruise Protection

Our Cruise Protection Product (US and Canada only) protects your clients’ travel investment, offering guests a money-back refund if they need to cancel their cruise (for covered reasons), right up to the day before departure. Our Cruise Protection also provides reimbursement for missed, prepaid travel arrangements; covered medical expenses; lost or stolen luggage and more.



# Small Ship Cruising FAQs

## Answers to Questions Your Clients May Ask...

**Q: Where should I take my first small ship cruise?**

**A:** While our Mediterranean and Galápagos cruises are popular with first-timers, every region of the world we sail to – from Antarctica to Iceland to the Baltics to Japan and beyond – offers a rich and varied range of natural, scenic, cultural and historic sights.

**Q: When is the best time to book a small ship cruise?**

**A:** Because some of our cruises sail to distant parts of the world (and in different hemispheres, where summer and winter are reversed), we have cruises operating throughout the year. (But our small ship cruises do fill up quickly, so always book your clients' cruises early!)

**Q: How would I know if pace or mobility are potential issues for me on a cruise?**

**A:** Our brochures and website feature Pace & Activity ratings (see p. 14) for every Tauck cruise to help determine how much physical activity is required to enjoy each trip to the fullest.

**Q: What is it like to cruise solo on a Tauck small ship cruise?**

**A:** Many solo travelers tell us that the casual atmosphere of our small ship cruises makes it easy for them to forge new friendships with their shipmates... and have the time of their lives.

**Q: How do I compare Tauck's value to that of other small ship cruise companies?**

**A:** While many cruises are "all-inclusive" to some degree, we include components others don't – such as all hotel stays, shore excursions, gratuities, onboard beverages and more. What's more, the quality of the components Tauck includes provides travelers with exceptional value.

**Q: Will I get seasick?**

**A:** Individuals respond to motion differently. We don't often hear about guests getting seasick. But since we cannot guarantee atmospheric conditions or the seas and don't know how individuals respond to motion, we cannot guarantee that someone will not get sick. If you know yourself to be subject to motion sickness, consult your physician prior to traveling.

**Q: How many Tauck guests are typically aboard a shared ship?**

**A:** This number varies depending on the destination and the vessel, but Tauck guests are always accompanied by one Tauck Tour Director for roughly every forty Tauck guests.





# Sales Tools & Resources

## TAUCK'S AGENT CONNECT our 24/7 Online Community for Travel Advisors

- Manage client reservations
- Make a payment
- Order brochures and marketing materials
- View videos and training webinars
- Edit your account profile

### How do I access Agent Connect?

Go to [tauck.com](http://tauck.com) and click on "Guest/Agent Connect Login" in the upper right corner.

### Need help?

Check out our Agent Connect training video at [tauck.com/agent/agentconnect-training](http://tauck.com/agent/agentconnect-training); or email [esupport@tauck.com](mailto:esupport@tauck.com) for technical assistance.

**TAUCK**  
Agent Rewards

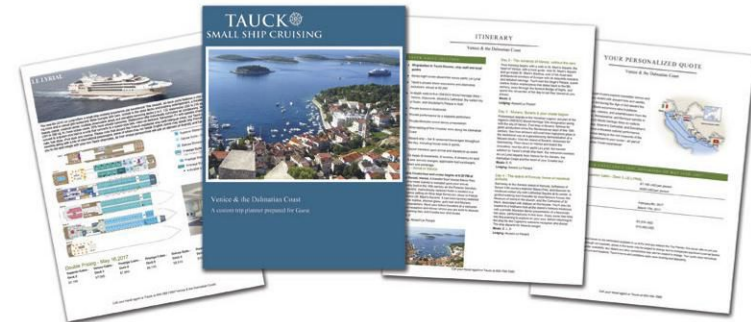
### [tauck.com/agentrewards](http://tauck.com/agentrewards)

Member agents earn points toward Tauck travel for every client sold and traveled on a Tauck trip – every time.

## Resources on [tauck.com](http://tauck.com)

### Free Trip Planners

Send personalized, departure-specific Trip Planners to your clients with your Call to Action. Click "Get a FREE Trip Planner" on every Tauck Small Ship Cruise itinerary page at [tauck.com](http://tauck.com).



### Small Ship Cruising eBrochure

Access in-depth information on every Tauck Small Ship Cruise around the world – including detailed itineraries, maps, ship specifications, deck plans and more – by downloading our Tauck Small Ship Cruising eBrochure, available online at [tauck.com](http://tauck.com).

**TAUCK**

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