Hi XX,

Yesterday, leading insurance broker and consultant NFP, <u>announced</u> that TJ Scherer has joined its Risk and Insurance Strategy Collective (RISC) as a senior captive consultant.

With over ten years of experience in the captive and tax space, specializing in complex captive design and management, Scherer will work closely with Kara Tencellent and Tracy Stopford, managing directors and co-leaders of RISC to drive domestic and international business development. Together, they'll provide strategic captive consultation and planning to clients evaluating the utilization of a captive insurance company and those with existing captives.

If you are interested in speaking to a source from NFP regarding their newest hire, please don't hesitate to reach out. I'd be more than happy to set something up.

Cheers,

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