



EDITORIALFOR THE INDEPENDENT THINKER

The DLM surveys the landscape to unearth the smart edge of culture: the people, places, things, and trends that intelligent, sophisticated people want, need, and ought to know.



EDITORIAL CALENDAR 2013

JANUARY

NEW YEAR'S ISS

Ad Space Close
Dec. 18
Hits stands
January 4

JULY

NIGHTLIFE ISSUE

Ad Space Close
June 14
Hits stands
July 5

FEBRUARY

HE BICYCLE ISS

Ad Space Close
January 18
Hits stands
February 1

AUGUST

THE SUMMER ISSUE

Ad Space Close
July 19
Hits stands
August 2

Ad Space Close

August 16

Hits stands

September 6

OCTOBER THE NEXT ISSUE

Ad Space Close

September 20

Hits stands October 4

MARCH SEPTEMBER

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Ad Space Close
February 15
Hits stands
March 1

1 1

APRIL

Ad Space Close March 15 Hits stands April 5

MAY

HE GRADUATION ISSUE

Ad Space Close
April 19
Hits stands
May 3

JUNE

THE HISTORY ISSUE

Ad Space Close
May 17
Hits stands
June 7

NOVEMBER

HE FASHION ISSU

Ad Space Close
October 18
Hits stands
November 1

DECEMBER

THE YEAR ISSU

Ad Space Close November 15 Hits stands December 6



ADVERTISINGPIONEERS OF A NEW CULTURE

The DLM and its advertisers represent a new breed of business and a new culture in Merced. We are the game-changers shaping the future of an entirely new generation that will make Merced the epicenter for culture and entertainment in California.



ADVERTISING RATES 2013

RATES AND VOLUME DISCOUNTS							
	1x	4x	6x	12×			
DISCOUNTED		•	•	•			
4 COLOI	R						
Full	\$550	\$525	\$500	\$475			
2/3	\$500	\$475	\$450	\$425			
1/2	\$275	\$250	\$225	\$200			
1/3	\$200	\$175	\$150	\$125			
1/4	\$175	\$150	\$125	\$100			
PREMIUM & COVER POSITIONS							
Back	\$800	\$750	\$700	\$650			
inside front	\$650	\$600	\$575	\$550			
Inside back	\$650	\$600	\$575	\$550			
2pg spread	\$900	\$875	\$850	\$825			

CLOSING & RELEASE DATES

PRODUCTION REQUIREMENTS

Issue	Ad Close	Hits Stands
January February March April May June July August September	Ad Close December 18 January 18 February 15 March 15 April 19 May 17 June 14 July 19 August 16 September 20	Hits Stands January 4 February 1 March 1 April 5 May 3 June 7 July 5 August 2 September 5 October 4
October November December	September 20 October 18 November 15	November 1 December 6

I HODOUTION HEQUINEMENTS							
Size	Non-Bleed	Bleed	Trim Size				
Full	5 x 8"	5.75 x 8.75"	5.5x8.5"				
2/3 (vertical)	3.3×7.8 "	3.7 x 8.75"	3.5x7.8"				
1/2 (horizontal)	5 x 3.8"	5.7 x 4.25"	5.5 x 4.7"				
1/2 (vertical)	2.5 x 7.8"	2.8 x 8.75"	2.7 x 8.5"				
1/3 (vertical)	1.6 x 7.8"	2 x 8.75"	1.85x8.5				
1/4 (vertical)	2.5 x 3.9"		2.5 x 3.9"				

1/4 inch from trim on all sides, 3/8 from bleed on all sides

CIRCULATION

Printed circulation is 5,000 with more than 100 distribution points



CIRCULATIONA PROVEN TRACK RECORD

The DLM has a rate base of 5,000 but it's readership and reach stretches well beyond those numbers. The DLM's audience is engaged, educated and intellectually curious. We believe in organic growth of our readership by relying on a strong editorial product, not gimmicks and coupons.



DISTRIBUTION LIST 2013

Starbucks (All Merced & Atwater)

Castle Air Museum
Fiesta Insurance
Atwater Treasure Trove
UC Merced (bookstore)
UC Merced (dining hall)
Merced College (admin)
Merced College (bookstore)

The Armory
Helen & Louise
Wired Café
Cigar Monkey
Scissorhands
Allison & Nicole
KC Collectables
Kelli's
Leighton's Jewelers
Toni's Courtyard
Sub Stop

Sub Stop
J&R Tacos
Little Pink Boxes
Cold Stone
Gottchalk Music
Forté
Coffee Bandits
Main Street Tattoo
King's Donuts
Gabe's Tavern
Strawberry Alarm Clock
Merced Antique Mall
Catholic Charities
Bella Luna

Trevino's
The Partisan
Cue Spot
Chloe's
Second Time Around
Binary Systems
United Way
Cinema Café
Arbor Gallery
MCAC Art Council

Art Council Red Sky Comics Diva Accessories Pacifica Tanning Toby's Taxes Fitz Direct Joey O's Smokin Jav's **BBQ** Pitt Sam's Café F&B Insurance Tioga Florist Welcome Center Slater's Branding Iron Fiesta Auto

Raley's Shopping Center

Used Textbooks Millenium Sports Club MOCI Bloodsource Five Star Tanning UC Merced Planning Bagel Tyme Kina's Sians Starbucks - Olive Ave. Jamba Juice Applebees Brenda Athletics Carrow's Comfort Inn Ramada Inn **Holiday Inn Express**

Hampton Inn

The DLM is also distributed at special events and located everywhere people congregate in



THEDLM.COM THE TRUSTED SOURCE

Thedlm.com — Merced's leading entertainment and culture website — is The DLM in real time. All of the features, blogs and videos is original content created by DLM staff. Few websites in the Valley contain the powerful voice and creative power that's seen on Thedlm.com. The number of unique visitors and page views has grown steadily over the years and are now producing impressive and reliable numbers every month.

For more information on website advertising, please contact publisher Tom Price at tom@thedlm.com