# Diageo Honors America's Leading Spirits, Wine and Beer Distributors at 8th Annual Golden Bar Awards in New York

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NEW YORK, July 22, 2011 /PRNewswire/ -- Diageo, the world's leading beverage alcohol company, honored spirits, wine and beer distributors at the Eighth Annual Golden Bar Awards at Lincoln Center in New York City on Thursday night.

Ivan Menezes, President and CEO of Diageo North America, said at the event, "Tonight, we honor and commend Diageo's distributors for their dedication and hard work over the past year." He continued, "The Golden Bar Awards recognize the best in the industry, and there is no better place than Lincoln Center to celebrate the great performances our distributors have demonstrated over this past year."

The Golden Bar Awards, the beverage alcohol industry's equivalent of the Academy Awards, celebrates distributors and brokers from across the United States for their excellence in the marketplace and the important role they play in their communities.

Larry Schwartz, Diageo USA President, said, "It is Diageo's strong relationships with our distributors that help drive the success of our companies. Tonight we celebrate and honor the best in this industry and our joint commitment to the business."

The Golden Bar Awards recognize distributors and brokers for performance across brands including Smirnoff, Captain Morgan, Guinness and Beaulieau Vineyard. Awards are also given for corporate citizenship, innovation and the grand prizes go to the distributors of the year for beer, wine and spirits.

This year, Diageo also recognized several of its agency partners for excellence in marketing, advertising, brand public relations and social responsibility programs. The winners of these awards were voted for and decided by Diageo's distributor partners for programs which truly engaged consumers and achieved high standards of performance.

In total 45 statuettes, 43 made of 24 carat gold, and 2 made of platinum, were awarded to distributors. Each Golden Bar statuette weighs eight pounds, stands more than a foot tall, and is produced by R.S. Owens, the company that created the Oscar®, presented by the Academy of Motion Picture Arts and Sciences.

Below are the categories and winners for the 2011 Golden Bar Awards:

### **DISTRIBUTOR OF THE YEAR**

Distributor of the Year - Spirits

Atlantic Wine & Spirits, a Division of Empire Merchants, LLC, Metro New York

Distributor of the Year - Wine

Atlantic Wine & Spirits, a Division of Empire Merchants, LLC, Metro New York

Distributor of the Year - Beer Glazer's of Texas

### IN MARKET EXCELLENCE

Winning in Retail Award

United Liquors LLC, A Division of Martignetti Companies, of Massachusetts

Multicultural Excellence Award

Atlantic Wine & Spirits, a Division of Empire Merchants, LLC, Metro New York

On Premise Excellence Award Coastal Wine & Spirits of Florida

President's Award Atlantic Wine & Spirits, a Division of Empire Merchants, LLC, Metro New York

Coastal Wine & Spirits of Florida

Glazer's of Texas

Reliable Churchill of Maryland

United Liquors LLC, A Division of Martignetti Companies, of Massachusetts

United Distributors of Delaware

Washington Wholesale - District of Columbia

#### **SPIRITS**

Spirits Excellence Award - Smirnoff
Alliance Beverage of Arizona
Spirits Excellence Award - Johnnie Walker
Pacific Wine & Spirits of California

Spirits Excellence Award - Baileys Wirtz Beverage of Illinois

Spirits Excellence Award - Captain Morgan Southern Wine & Spirits of Indiana

Spirits Excellence Award - Jose Cuervo Wirtz Beverage of Illinois

Spirits Excellence Award - Tanqueray Empire Spirits North/Regent Division - Upstate New York
Spirits Excellence Award - Crown Royal Glazer's of Texas and Southern Wine & Spirits of Nevada

Spirits Excellence Award - Ketel One Pacific Wine & Spirits of California and Southern Wine & Spirits of Indiana

Reserve Brands Execution Award Atlantic Wine & Spirits, a Division of Empire Merchants, LLC, Metro New York

Control State Excellence Award Glazer's of Ohio
Advancing Responsible Drinking Award - Wine & Spirits Glazer's of Ohio

# **BEER**

Beer Excellence Award - Guinness Andrews Distributing of North Texas

Beer Excellence Award - Smithwick's Premium Distributing of Virginia

Beer Excellence Award - Red Stripe City Beverage of Illinois

Beer Excellence Award - PABs DET Distributing of Tennessee
Three Year Consistency Award - Beer Premium Distributing of Virginia
Advancing Responsible Drinking Award - Beer Harbor Distributing of California

# **WINE**

Wines Excellence Award - Sterling Vineyards

Wines Excellence Award - Beaulieu Vineyard

Wines Excellence Award - Chalone Vineyard

Wines Excellence Award - Acacia Vineyard

Wines Excellence Award - Acacia Vineyard

Pacific Wine & Spirits of California

Odom-Southern Distributors of Oregon

United Distributors of Massachusetts

United Distributors of Delaware

Wines Excellence Award - Rosenblum Cellars Glazer's of Louisiana

## **INNOVATION**

Innovation Launch Award - Spirits Coastal Wine & Spirits of Florida

Innovation Launch Award - Wine Phillips Wine and Spirits / Johnson Brothers

Innovation Launch Award - Beer & PABs

J&L Ventures of Georgia

**MARKETING** 

Best Beer / PAB Marketing Platform

BBDO and Colangelo for Guinness - 'Only for the Bold' St. Patrick's Day and March Madness

Best Spirits / Wine Marketing Platform

Spike for Captain Morgan Bracketmaster

Best Spirits Advertising

The Blue Flame Agency for the launch of Ciroc Flavors

SOCIAL RESPONSIBILITY

Best Social Responsibility Platform

Taylor Strategy for the Crown Royal 'Your Name Here' SR Program

# **About Diageo**

Diageo (Dee-AH-Gee-O) is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands across spirits, beer and wine. These brands include Johnnie Walker, Crown Royal, JεB, Windsor, Buchanan's and Bushmills whiskies, Smirnoff, Ciroc and Ketel One vodkas, Baileys, Captain Morgan, Jose Cuervo, Tanqueray and Guinness.

Diageo is a global company, with its products sold in more than 180 countries around the world. The company is listed on both the New York Stock Exchange (DEO) and the London Stock Exchange (DGE). For more information about Diageo, its people, brands, and performance, visit us at Diageo.com. For our global resource that promotes responsible drinking through the sharing of best practice tools, information and initiatives, visit DRINKiQ.com.

Celebrating life, every day, everywhere.

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