Data Security for Life Sciences: Opportunities





Pharma has an issue with data breaches

In 2017, Accenture ranked the life sciences industry as 12th and dead last in cybersecurity preparedness and capability.

A 2017 ransomware attack on industry giant Merck cost the firm over \$300 million in the third quarter of the year.

\$300m



5 reasons Pharma is ripe for hacking

- High revenue
- Extensive R&D and ops spending
- Sensitive IP
- Trade secrets
- Reliance on tech to run the business



But communication siloes make it difficult to keep confidential information secure



Workers use an average of 4 communications apps

Workplace conversations are dominated by:

Email 53%

Phone calls 44%

Team messaging 32%

Text messaging 29% In-person meetings 19%

Social media posts 16%

Audio conference calls 13%

Video conference calls 11%

One secure, unified communication and collaboration platform limits attack points and makes good business sense...

Top five benefits of an integrated approach:



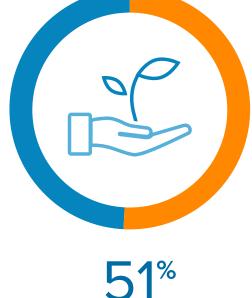
Time savings



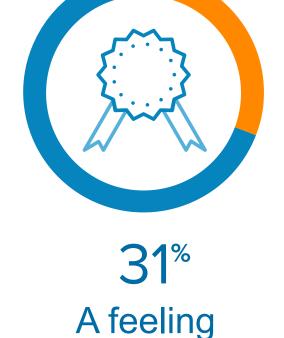
Increased organization



Better communication with colleagues



Increased productivity



of control over work ...and your teams want it.



of workers want **A SINGLE PLATFORM** for all their communications will help them: % Achieve a

Workers believe a unified platform



communication and collaboration solution A COMPLETE AND INTEGRATED CLOUD

What to look for in a secure cloud



audio/video meetings, and contact center

Capabilities for team messaging, calling,

COMMUNICATION SOLUTION

BUILT-IN SECURITY Physical, network, host, data, application,



TRANSMISSION SECURITY Transport Layer Security (TLS) and Secure Real-Time Transport Protocol (SRTP) encryption

business processes, and enterprise-level security



between all endpoints.

Network and applications Administrative functions Technology

Operational functions

INFRASTRUCTURE SECURITY

PHYSICAL AND



Brought to you by:

ENVIRONMENTAL SECURITY SSAE 18 and ISO 27001-audited data centers



