



Score all the deals you can!

RingCentral Essentials tier

Capture SMB customers with UCaaS's #1



RingCentral is pleased to announce a new entry-level service called “**Essentials,**” launching today, November 2, 2017. Just what your soon-to-be customers have been asking for, RingCentral’s new Essentials tier offers partners another way to acquire more customers.

Essentials is ideal for 1–10 users maximum in the SMB market. It delivers everything necessary to communicate and collaborate and enables you to effectively compete in this particular market by offering customers the best product at this price point.

RingCentral Essentials includes the following:

- Begins at \$19.99 per user: [Click here](#) for pricing details.
- Robust features without hidden fees (includes RingCentral Meetings!):
- [Compare features with other essentials tiers here](#).
- Team collaboration and messaging: RingCentral Glip comes included.
- Scalability: a reliable platform designed for easy scaling to higher tiers with
- more features as customers’ needs grow.
- Award-winning service: provides an integrated, intuitive end-user experience
- across all devices and web, with superior Admin capability.

If you have a hot deal to register, reach out to your Channel Manager today!



A Gartner UCaaS Magic

Quadrant leader. Again.

 [Read the report](#)

**RingCentral Partner Team**

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