

:: 4th Quarter 2006 ::

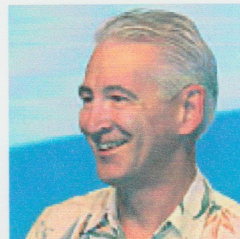
[www.thefocus.org](http://www.thefocus.org)

Join FOCUS Now

AT&T News Room

### Year-End Review

FOCUS Chairman Jeff Bailey looks back at 2006 accomplishments and ahead to 2007 opportunities.



### Chicago in 2007

Mark your calendar for October 29-30 in the Windy City for the 2007 National FOCUS Conference.



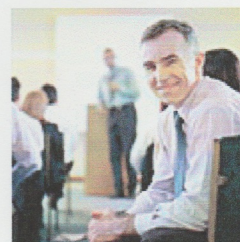
### Board Election Results

FOCUS members recently elected two incumbents and one new member to the FOCUS Board of Directors.



### On the Local Scene

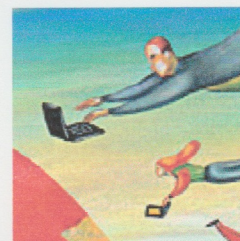
This year, FOCUS added its 20th local chapter. For next year, dates are already set for nine Local FOCUS meetings.



Program Headquarters  
FOCUS  
1010 Pine Street, Rm 13-E-87  
St. Louis, MO 63101

### Virtual Toolbox

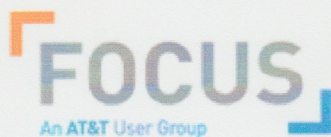
Learn more about the AT&T BusinessDirect® portal in this AT&T *Networking Views* interview.



[Subscribe](#)

[Unsubscribe](#)

[Contact FOCUS](#)



:: 4th Quarter 2006 ::

#### IN THIS ISSUE

- [Main Page](#)
- [Jeff Bailey Message](#)
- [07 National Conference](#)
- [Board Election Results](#)
- [Local FOCUS Update](#)
- [Virtual Toolbox](#)

[www.thefocus.org](http://www.thefocus.org)

[Join FOCUS Now](#)

[AT&T News Room](#)

### On the Local Scene

- [View the 2007 Local Chapter Schedule.](#)
- [Contact your Local Chapter president.](#)



FOCUS had a very busy year in 2006, growing the membership to 6,000, hosting 13 Local Chapter meetings in addition to the National FOCUS Conference in San Diego, and adding a new chapter in Philadelphia.

FOCUS expanded its reach to customers outside the former 13-state SBC footprint in September by adding Philadelphia, the 20th chapter. The first Philadelphia Chapter meeting was held November 9. Meetings also were held this year in Anaheim, Chicago, Cleveland, Connecticut, Detroit, Houston, Indianapolis, Los Angeles, Sacramento, St. Louis, San Antonio, and San Francisco.

FOCUS Chapter meetings provide members a forum in which they receive the latest technology updates and information on specific IT/telecom topics from industry experts and AT&T executives, as well as insight into the AT&T organization, said Kimberly Roy Wilson, president of the Cleveland Chapter. They also offer members the opportunity to network with their peers, share experiences and learn from others.

"The chapter meetings are a great means of sharing and exchanging ideas," added John Janthor, president of the new Philadelphia Chapter. "Members build valuable relationships, which can extend outside the meetings.

"We can discuss ideas or experiences during the meeting, informally during breaks, or take a topic offline after the meeting with anyone who is interested," he said. "We all share similar experiences and interests. We all have the same technology issues keeping us up at night."

#### 2007 Local Chapter Schedule

In 2007, meetings will be held in the following chapters:

February 28	Southern California
March 29	Connecticut

April 11	San Francisco
April 12	Sacramento
May 10	San Antonio
May 15	Dallas
May 17	Houston
June 12	St. Louis
November 15	Philadelphia

Check the [FOCUS Web site](http://www.thefocus.org) at [www.thefocus.org](http://www.thefocus.org) soon for more details.

#### **Make the Most of FOCUS**

Both Roy Wilson and Janthor urged FOCUS members to get more involved in FOCUS in 2007.

According to chapter presidents, you can get more involved by:

- Attending chapter meetings and bringing with you relevant managers and executives from your organization
- Networking with other FOCUS members
- Recruiting new FOCUS members from your organization or industry
- Suggesting topics of interest for meetings to your chapter president
- Attending the National FOCUS Conference, October 29-30, in Chicago
- Participating in FOCUS Special Interest Group calls.

"FOCUS can only grow stronger through member commitment and participation," said Janthor. "The greater the participation, the greater the networking and wealth of experiences we can all share from."

Roy Wilson agreed, adding, "As a technology professional, having access to resources that provide educational training, technology updates, and a platform to communicate with your peers is key to successful implementations in my organization. FOCUS is that resource that will enable you to take your organization to the next level."

#### **FOCUS Chapter Presidents**

To get more involved in your local chapter or if you have questions, contact your FOCUS Chapter president:

##### ***East***

New England: [Brent Biernat](#), COCC

Philadelphia: [John Janthor](#), LA Weight Loss Centers Inc.

##### ***Midwest***

Chicago: [Michael Cullinan](#), Underwriters Laboratories Inc.

Detroit: TBD

Columbus: [Ron Johnson](#), State of Ohio

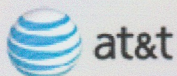
Cleveland: [Kimberly Roy Wilson](#), City of Cleveland  
Milwaukee: [Michael Kessenich](#), State of Wisconsin  
Indianapolis: [Mike Taylor](#), Avon Community School Corp.

**Southwest**

San Antonio: [Donn Greiner](#), USAA  
Houston: [Steve Jennings](#), Harris County  
St. Louis: [Paul Berry](#), First Bank  
Little Rock: [Nancy Jauernig](#), State of Arkansas  
Dallas: [Greg Gallant](#), Texas Credit Union  
Oklahoma City/Tulsa: [Marq Youngblood](#), State of Oklahoma  
Kansas City: [Randy Berry](#), AWG

**West**

Bay Area: [Bob Wittig](#), Independent Electric Supply  
Los Angeles: [Claude E. Mays](#), Bank of the West  
Sacramento: [Bruce Cohen](#), Blue Shield California  
Orange County: [John Gilboy](#), Amcor Sunclipse  
San Diego: [Rob Cantrell](#), Temecula Valley Bank



Program Headquarters  
FOCUS  
1010 Pine Street, Rm 13-E-87  
St. Louis, MO 63101

[Subscribe](#)[Unsubscribe](#)[Contact FOCUS](#)