

# SA INNOVATION SUMMIT

Analytics Advertising

HILI BING RRANDS

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Analytics Advertising, founded by Talifhani Mamafha in 2015, is a multi-disciplinary advertising, marketing and brand boosting and building agency.

Talifhani as an entrepreneur, from a young age, established himself in the actuarial and econometrics sphere and reinvented himself in the analytics industry.

We are a Africa's leading full-service Digital Marketing

agency, utilising analytical specialists to provide full scale Project Management and execution of Digital Campaigns for Corporate, Retail and Personal brands.

Our purpose is to:

IMPACT

INFILTRATE REVOLUTIONISE



#### Company PROJECTION

#### 2019

- A small unit
- 10 creatives in the Digital Media space

#### 2020

- Maintaining the core group of collaborators
- Adapting to client needs in an unprecedented era

#### 2021

- Continuous growth on our footprint
- Have a larger collective of strategists in our midst

#### 2022

- Launch of our portal with a remote workforce
- Setting trends, constantly analysing the market and staying up to date



#### Analytics Advertising Org **STRUCTURE**



#### CEO & FOUNDER

Talifhani Mamafha



SEO Specialist & Data Analyst

Ookeditse Mosieleng



Senior Strategic Designer

Naledi Sikwane



Data Analyst & Client Relations

Takalani Netshipale



#### Our VISION, MISSION And GOALS

VISION

To become Africa's leading digital marketing, campaigning and brand building agency

**MISSION** 

Provide unmatched quality content for digital platforms and provide maximum exposure and recognition for clients

GOALS

To provide successful full multi-disciplinary service to clients and retain renewal of services for completed projects



#### **Brand VALUES**

01 Breaking boundaries

Being at the forefront of trends and setting them to keep our clients up to date and ahead of their competitors

02 Reinvention

Providing clients a new version of their old advertising and campaigning content, also providing freshnew ideas

O3 Availability

To break the agen

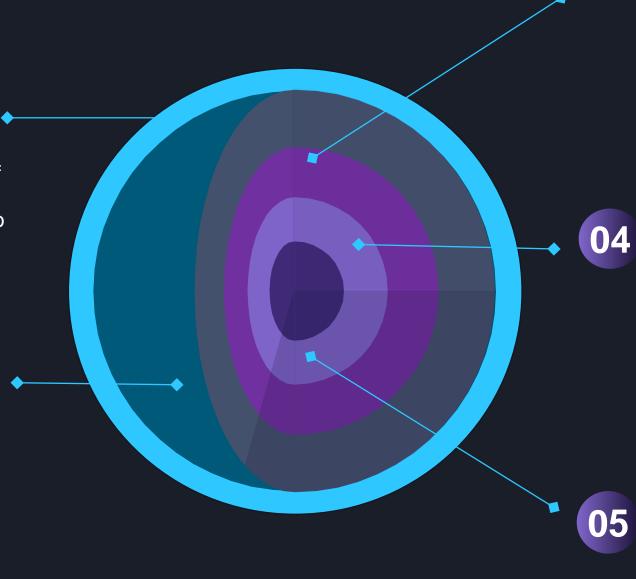
To break the agency stigma and be available to our client base whenever they need us.

Natural creativity

To bring creativity to clients which comprises of South African authenticity and originality.

Diversity and Integrity

To provide honest and diverse solutions that are in line with the company vision and mission.





#### Our SERVICES

As a Africa's leading agency, our experience assist in making local & International clients meet and exceed their goals through:

- Analytics
- Creative designs
- Content creation
- Media monitoring
- Brand Strategy
  - Campaign management





#### BUILDING BRANDS

- We build brands for corporates, products and people.
- We evaluate what the company/person represents, their niche and how your product will satisfy the market.
- We develop strategies to ensure efficient communication to your customers to make it easy for them to understand.



#### **ANALYTICS**

- We are a datadriven company, specialising in Data Analytics.
- Prior to campaigning/branding, it is crucial to understand what the target market it and what works.
- Thereafter, we track the market with our speciality,
   Media monitoring & Sentiment analysis.



#### INFLUENCER MARKETING

- We are the leading company in personal branding today, having developed successful personal brands such as Ntando Duma, The Funny Chef, Mohale and Makhadzi.
- Our aim is to utilise current influencers to campaign and brand products to create influenced interest from consumers for it.

#### Our CLIENTS









HUNTER'S



















MOHALE ACTOR & MODEL 859K FOLLOWERS



THE FUNNY CHEF

ACTRESS & CHEF

246K FOLLOWERS



NTANDO DUMA
TV PERSONALITY
2.4M FOLLOWERS



MAKHADZI SINGER & DANCER 153K FOLLOWERS



LINDOUGH & VALDO ACTOR & ARTIST 66.9K FOLLOWERS



BONNIE MBULI ACTRESS & AUTHOR 318K FOLLOWERS



#### Our **CAMPAIGNS**

We offer a full-service Digital Marketing solution to our clients ensuring that KPI's are met timeously and continuing to challenge ourselves to ensure that no campaign becomes stagnant. By Collaboration we ensure fresh and innovative thinking and we adapt fast to keep the client ahead of it's competitors and away from the boredom of monotony.

#### **ProNutro**

Influencer
marketing
targeting mothers,
Content creation
and Media
monitoring



#### **Weet-bix**

Influencer marketing targeting lifestyle influencers, Creating content and media monitoring



#### Bokomo

Influencer marketing using the brands target market, creating content and media monitoring



#### MTN MAKEOVER

Content
creation using
The Funny
Chef as an
Influencer, and
Media
Monitoring

#### VW T-CROSS

Influencer marketing, Creating social media content and media monitoring





# EVENT PR & MARKETING PROPOSAL









# COMMUNICATION PLAN MID-JULY TO MID-OCTOBER





### COMMUNICATION AND STRATEGIC PUBLIC RELATIONS OBJECTIVES

Cutting –edge Media Strategy

Step up presence and build awareness to drive ticket sales



Content production targeting the specific customer

Media monitoring



#### MEDIA RELATIONS



Put together a media database of SA and other African countries

Share content with media and date

Monitor the progress and find opportunities from other media platforms

Use the media relations to secure stakeholder partners or group ticket buys

Media Invitation for roadshows





#### 13 - 26 JULY Official awareness posts about the event, time date place price and run paid ads 10 - 23 AUGUST Talk about the topics at the event and who is coming and why it is important to buy ticket 7 – 13 SEPT Talk about clients who bought the tickets already and why others are missing out 21 - 27 SEPT Count down to event day and paid ads to drive ticket sales 5 – 11 OCT Post event information and the importance of the SA innovation summit END OF SA INNOVATION SUMMIT

SOCIAL MEDIA IMPLEMENTATION SCHEDULE



27 JUL - 9 AUG

Get influencer to drive awareness and attention to the target market: corporate group ticket discounts



24 AUG - 6 SEPT

Get the influencer to remind audience to buy the ticket and push corporate ticket sales



14 - 20 SEPT

Influencer marketing and build up awareness content



28 SEPT - 4 OCT

Event updates and monitoring



12 - 16 OCT

The winners results and the importance of joining next year



#### PRESS OFFICE STRATEGY

Plan and organise the first press release. This can be done end of July between 27<sup>th</sup> and 31<sup>st.</sup>

The point is to drive group ticket sales and Individuals

Second press meeting can be done in the week of 14 to 18th of September

This is to ensure the right market is aware of the event and time remaining to buy tickets



# ONITORING, MEASURING ND REPORTING

#### International Target Market Social PR **Press** media Analyze social Get insights Analyze the insights and about the impact awareness impact campaign insights of PR and of press release and conversation analyze ticket and what needs to

sales

rate

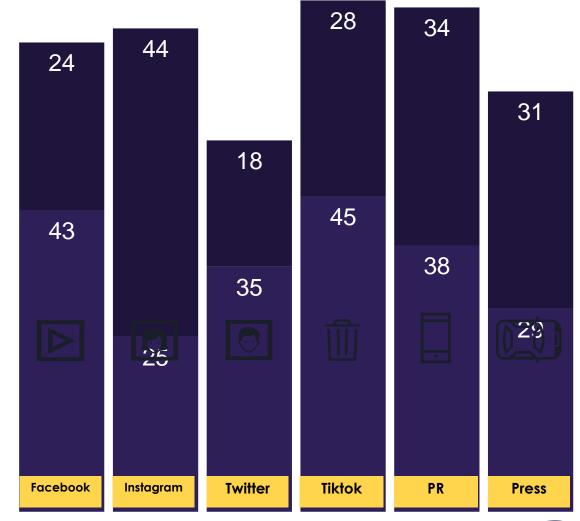
change on the

second press

## PRESENT PROGRESS REPORT

Customer insights about the event

Analyzing sentiments or customers perspective about the event will help us understand the right channel or tone to communicate to the right customer



#### MEDIA ANALYSIS REPORT

The report will show information from the launch to post Event



SA Innovation Summt

Explain the strategy behind launching and the ticket sales from first week

Progress report will help identify the momentum and opportunities as the campaign is running



Enable attenders to interact with social media platforms to encourage others to attend.

Analyse the turnout and who mostly came at the event



Analyse the event succeccs, opportunities & weakness



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Post Event

**Event reporting** 



# BUDGET FOR PROPOSED SERVICES

#### **BUDGET BREAKDOWN**





**TOTAL: R** 

#### Contact Us

For all enquiries 24 hours a day feel free to contact the team lead.

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Thank You.