

# Company Profile

innereres

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### Our **STORY**

- → Analytics Advertising, founded by Talifhani Mamafha in 2017, is a multi-disciplinary advertising, an integration of Creative agency and Consulting firm in one house.
- → Talifhani is an entrepreneur from a young age, established himself in the econometrics and Analytics sphere, He then realized the future of advertising will depend on analytics in the digital economy.
- → We are now Africa's leading full-service Digital Marketing & Media buying agency, utilizing analytical specialists to provide full scale Project Management and execution of Digital Campaigns for Corporate, Retail and Personal brands
- → Our company is growing simply because we apply basic principles for developing brands and tailor make brand stories according to each companies specific needs. We also utilize platforms that best fit for our clients.



## Analytics Advertising **TEAM**





# Company PROJECTION

## 2020

- A small unit of creative thinkers Applying Analytics in Advertising
- Building
   Relationships with
   Traditional
   Agencies
- Creating Best content to communicate brands stories

# 2021

- Establishing an Analytical & Tec team
- Becoming an In house Advertising & Consulting Agency
- Building a strong team for a specific service and categorizing work
- Getting a bigger office space

# 2022

- Become Africa's Leading Advertising & Consulting Agency
- Working with Global Clients
- Expanding In Africa
- Adding More services into the business

# 2023

- Expand Worldwide
- Become known a company globally
- Continue to provide the best services
- Encourage remote working worldwide



### Our VISION, MISSION And GOALS



To become Africa's leading digital marketing, campaigning and brand building agency



Provide unmatched quality content for digital platforms and provide maximum exposure and recognition for clients





To provide successful full multidisciplinary service to clients and retain renewal of services for completed projects



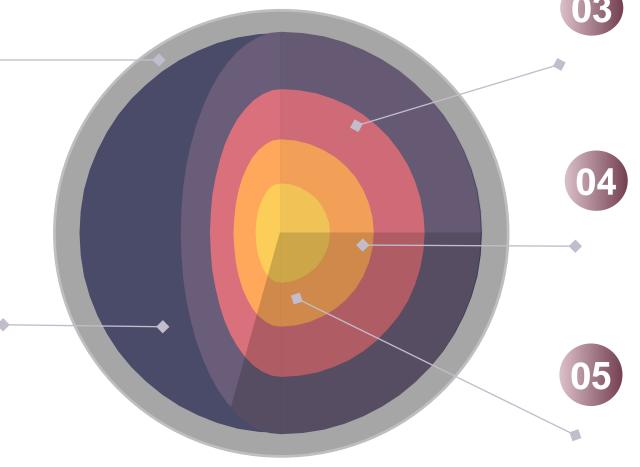
### **Brand VALUES**

01 Breaking boundaries

Being at the forefront of trends and setting them to keep our clients up to date and ahead of their competitors

Reinvention

Providing clients a new version of their old advertising and campaigning content, also providing fresh-new ideas



### **Availability**

To break the agency stigma and be available to our client base whenever they need us.

### **Natural creativity**

To bring creativity to clients which comprises of South African authenticity and originality.

# Diversity and Integrity

To provide honest and diverse solutions that are in line with the company vision and mission.



# Our SERVICES

As a Africa's leading agency, our experience assist in making local & International clients meet and exceed their goals through:

- Analytics
- Creative designs
- Content creation
- Media monitoring
- Brand Strategy
- Campaign management



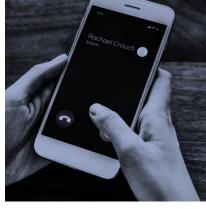
#### **BUILDING BRANDS**

- We build brands for corporates, products and people.
- We evaluate what the company/person represents, their niche and how your product will satisfy the market.
- We develop strategies to ensure efficient communication to your customers to make it easy for them to understand.



#### **ANALYTICS**

- We are a data-driven company, specialising in Data Analytics.
- Prior to campaigning/branding, it is crucial to understand what the target market it and what works.
- Thereafter, we track the market with our speciality, Media monitoring & Sentiment analysis.



# INFLUENCER MARKETING

- We are the leading company in personal branding today, having developed successful personal brands such as Ntando Duma, The Funny Chef, Mohale and Makhadzi.
- Our aim is to utilise current influencers to campaign and brand products to create influenced interest from consumers for it.



### Our **CLIENTS**



















Perfect. Every time.









MPOOMY LEDWABA ENTREPRENEUR 315K FOLLOWERS



PASI KOETLE
ACTRESS & MC
1.3 M FOLLOWERS



NTANDO DUMA
TV PERSONALITY
2.4M FOLLOWERS



SAMKELO
TV & FILM ACTRESS
1.2 M FOLLOWERS



ACTOR & ARTIST 66.9K FOLLOWERS



BONNIE MBULI ACTRESS & AUTHOR 318K FOLLOWERS



### Our **CAMPAIGNS**

We offer a full-service Digital Marketing solution to our clients ensuring that KPI's are met timeously and continuing to challenge ourselves to ensure that no campaign becomes stagnant. By Collaboration we ensure fresh and innovative thinking and we adapt fast to keep the client ahead of it's competitors and away from the boredom of monotony.

### **ProNutro**

Influencer
marketing targeting
mothers,
Content creation
and Media
monitoring

### Weet-bix

Influencer
marketing
targeting lifestyle
influencers,
Creating content
and media
monitoring

### Bokomo =

Influencer
marketing using
the brands target
market, creating
content and
media monitoring

### MTN MAKEOVER

Content creation using The Funny Chef as an Influencer, and Media Monitoring

### VW T-CROSS

Influencer marketing, Creating social media content and media monitoring





# **Analytics OFFERING**

Analytics Advertising BULDING FINANCE

WE SPECIALISE IN:

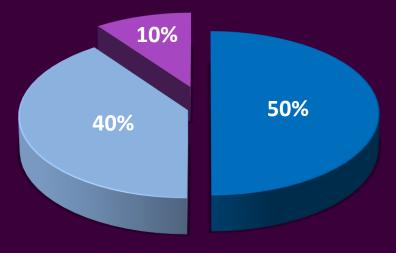
-DEFINE AND IDENTIFY THE TARGET MARKET ONLINE

- CREATE BRAND STRATEGY

- QUALITY CREATIVE DESIGNS THAT BUILD ENGAGEMENTS

- CREATE CONTENT FOR A SPECIFIC TARGET MARKET
  - DIGITAL MEDIA MANAGEMENT & MONITORING
- USE SOCIAL MEDIA PLATFORM TO COMMUNICATE COMPANY STORY AND DRIVE TRAFFIC TO SALES
  - INFLUENCER MARKETING
    - SEO AND PAID ADS

DEDODTING



- **BUILDING BRANDS**
- **ANALYTICS**
- **INFLUENCER MARKETING**

## **MONTHLY SERVICE PACKAGES 2021**



				ACCUMANTAL DESCRIPTION OF THE PROPERTY OF THE	
SMALL BUSINESS PACKAGE		EMERGING MARKETS PACKAGE		CORPORATE PACKAGE	
CONSULTING,		CONSULTING,		CONSULTING,	
including a free customised solution model and brand strategy document	R5 000	including a free customised solution model and brand strategy document	R20 000	including a free customised solution model and brand strategy document	R50 000
SOCIAL MEDIA MANAGEMENT	D 4 0 000	SOCIAL MEDIA MANAGEMENT	D00 000	SOCIAL MEDIA MANAGEMENT	D.T.O. 0.00
on two - three platforms	R10 000	on two - three platforms	R20 000	on two - three platforms	R50 000
CREATIVE DESIGNS,		CREATIVE DESIGNS,		CREATIVE DESIGNS,	
including motion graphics and logo designs	R15 000	including motion graphics and logo designs	R30 000	including motion graphics and logo designs	R50 000
VIDEO CAPTURING AND PRODUCTION	R20 000	VIDEO CAPTURING AND PRODUCTION	R50 000	VIDEO CAPTURING AND PRODUCTION	R200 000
SEO,		SEO,		SEO,	
(search engine optimisation) marketing	R20 000	(search engine optimisation) marketing	R50 000	(search engine optimisation) marketing	R50 000

Web Development - R5 000 to R50 000

App development – R50 000 to R2 000 000

### **Retail OPERATIONS OFFERING**



#### WE SPECIALISE IN:

- RELATIONSHIP BUILDING

- PRESENTING NEW LISTINGS TO CUSTOMER

- LOGISTICS PROCUREMENT

- PRICING STRATEGIES

- TRADING TERMS NEGOTIATIONS

- STOCK MANAGEMENT

- PRICE INCREASE MAINTENANCE

- PROMOTIONAL STRATEGIES

#### PACKAGE PRICING:

- MONTHLY RETAINER: R 10 000
- 15% OF 3 MONTHS NET PURCHASES
- FROM APPLICABLE RETAILER OUTLETS.



Analytics Advertising

WE ALSO PROVIDE TRAINING OPPORTUNITIES FOR THE FOLLOWING DISCIPLINES:

INFORMATION TECHNOLOGY

RISK MANAGEMENT

DIGITAL DATA MONITORING

STRATEGIC DEVELOPMENT

DATA AND INFORMATION ANALYTICS

MARKETING ANALYSIS

REPORTING

**PROGRAMMING** 

R20 000 PER CLASS PER DAY

**MAXIMUM 10 ATTENDEES** 

PACKAGE INCLUDES:

- STUDY MANUALS
- TRAINING VIDEOS
- SESSION PICTURES
- ATTENDANCE CERTIFICATE

# **Contact** Us

For all enquiries 24 hours a day feel free to contact the team lead.

- Analytics Advertising

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Thank You.