



**PT. PAS ADITAMA**

**Connecting The World**



# Welcome to PT. PAS ADITAMA



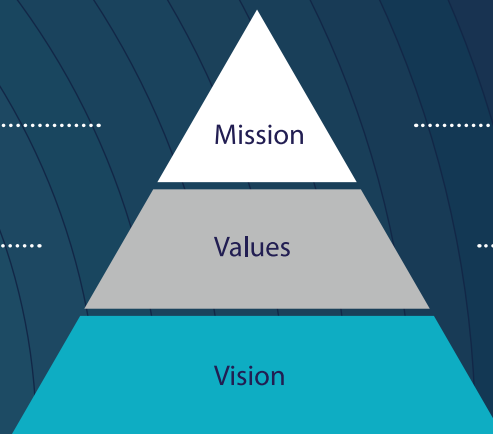
PT. PAS Aditama is a subsidiary company under PT. Putra Alinson Perkasa ( PT. PAS Perkasa) - a leading General Subcontractor & Supplier In Indonesia. Established since 11th September 2006, PT. Pas Aditama is based in South Jakarta as a Professional ITC ( Installation, Testing & Commissioning) Services Subcontractor.

Its first business breakthrough is implementing Access Networks Projects for PT. Telkom Indonesia, including Wireless Local Loop and Fiber Optic SDH Projects.

To date, PT. PAS Aditama has served and continued to provide its services for many major names in the telecommunication industry such as PT Ericsson Indonesia, Nokia Siemens Networks, Huawei Technology Investment, PT ZTE Indonesia, Ceragon Indonesia, Protelindo and PT NEC Indonesia. .

PT. PAS Aditama is committed to delivering quality services to not only fulfill but surpass the expectations of its prestigious clients. Customer satisfaction is the driving force to its success and all management, staff & team of PT. PAS Aditama strives to bring only the best in the industry of telecommunication technology

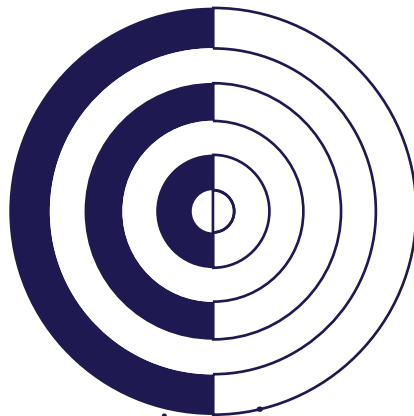
# Vision, Business Values & Mission



- To become the leading company in the industry of telecommunication service provider .
- To partake in the development of telecommunication infrastructure in Indonesia.
- To move forward and develop along the rapid growth of telecommunication industry in Indonesia and the global industry.
- Commitment to speedy & quality service
- Customer Satisfaction
- Competent Human Resources
- Trust & Integrity
- Constantly ready to face the challenges and intense competitions in providing the best services and developmental support in the industry of telecommunications infrastructure.
- Provides the best service to subscriber with high rate of user- satisfaction and the best results.
- To advance in the knowledge of telecommunication technology and apply it accordingly to the benefits of our clients.
- Promotes the welfare of all employees; To be useful and beneficial to the general public and global society of Indonesia.



# Business Projection - Plan & Strategy



## Business Plan :

Win the competition in the industry by providing excellent service in ITC ( Installation, Testing & Commissioning) through exclusive contract with new customers.

## Business Strategy :

- Regularly update technology skills and competence level of the technician teams.
  - Take benefit from its alliance with the holding company, thus sharing the same resources\* of:
    - 379 Technician Level Employees
    - 110 Project Administrators & Finance staff
    - 119 Engineers
    - 30 Document engineers
    - 32 Vehicles
- (\* Resource data per January 2017)

# Management

Together we can, because we're the dream team

## Founders:

- Mr. Ir. Parlindungan Putratama Siregar - Chief Commissioner
- Mrs. Sauni Sopian - Commissioner
- Mr. Mustiko Utomo CB, Director



## Top Management:



Ir. Parlindungan Putratama S.

President Director



Sauni Sopian

Managing Director



Ir. Simon Ngadiman

Technical Director



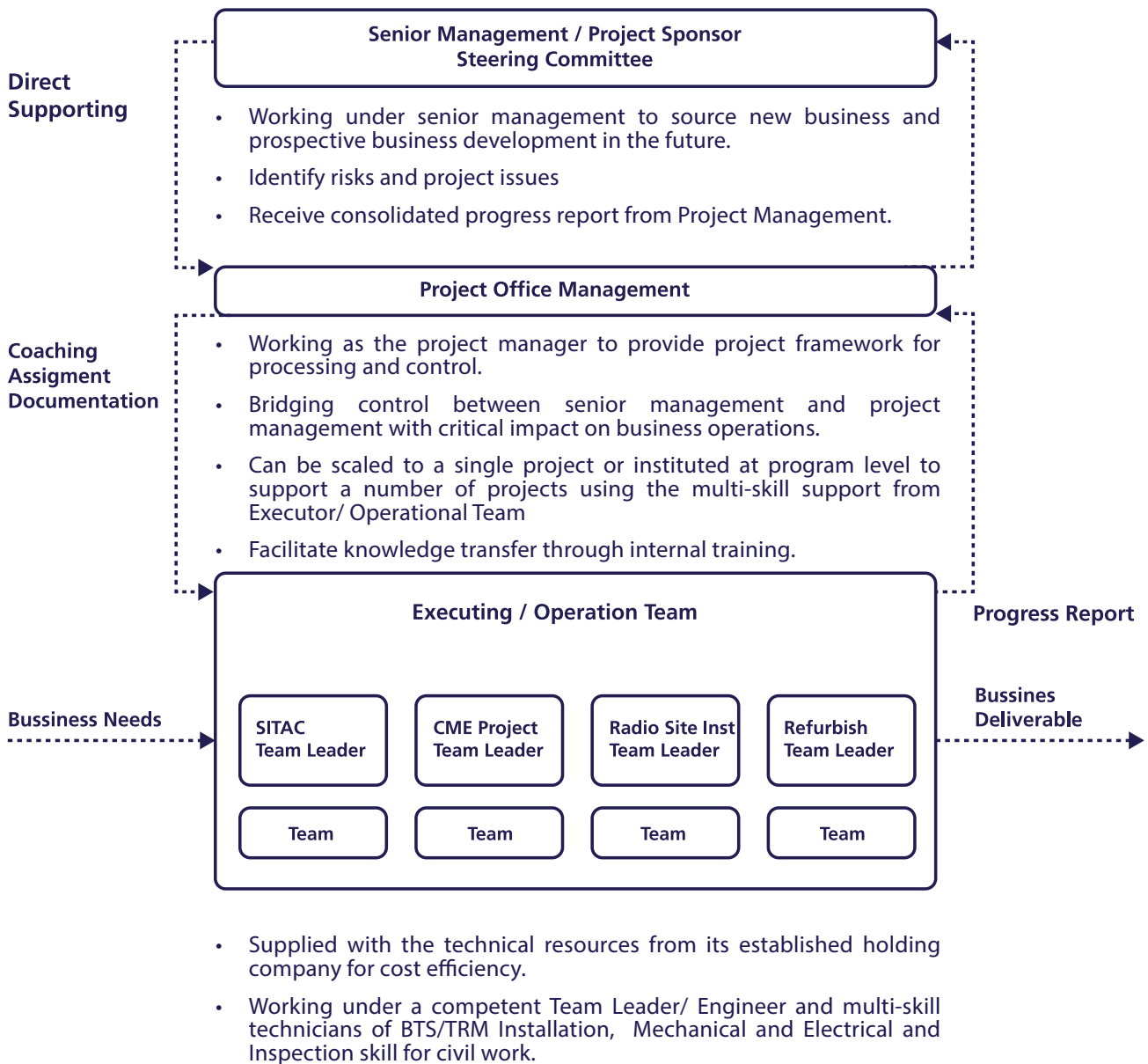
Mustiko Utomo CB. ST. MT.

Operational Director



# Management Model

PT. PAS Aditama upholds a 3-core management model :



# Company Services

PT. PAS Aditama has been working as a supplier and service provider in the following scope of work :

## NETWORK PLANNING & OPTIMIZATION

- Site Survey
- RF Survey
- Loss Survey
- Site Engineering Survey

## DESIGN, ENGINEERING SURVEY & DOCUMENTATION

- RF Design
- DAS Design
- OPTIMIZATION
- Pre Launching Site
- Network Performance Monitoring and Optimization
- Drive Testing and Benchmarking

## OUTSOURCING

- Outsource team and engineer for technical support
- Outsource admin, project coordinator, supervisor and project manager for management support

## FORWARDER

- Delivery material BTS and Transmission
- Delivery material Tower
- Delivery supporting material

## INSTALLATION, TESTING AND COMMISSIONING

- Installation, Commissioning BTS 2G, 3G and CDMA
- Installation, Commissioning Transmission SDH, PDH and IP Radio
- Installation, Commissioning In Building Coverage (IBC)
- Installation, Commissioning Optical Network
- Radio Site Installation Services
- Pre-Commissioning, Commissioning & ATP

## MAINTENANCE EXPANSIO & PERFORMANCE SUPPORT

- Maintenance and troubleshooting live network BTS and Transmission
- Maintenance and troubleshooting power system
- Maintenance site condition and alarm sites

## SITAC AND CME

- Mini SITAC and SITAC
- Tower RFI
- Mini CME
- PLN connecting

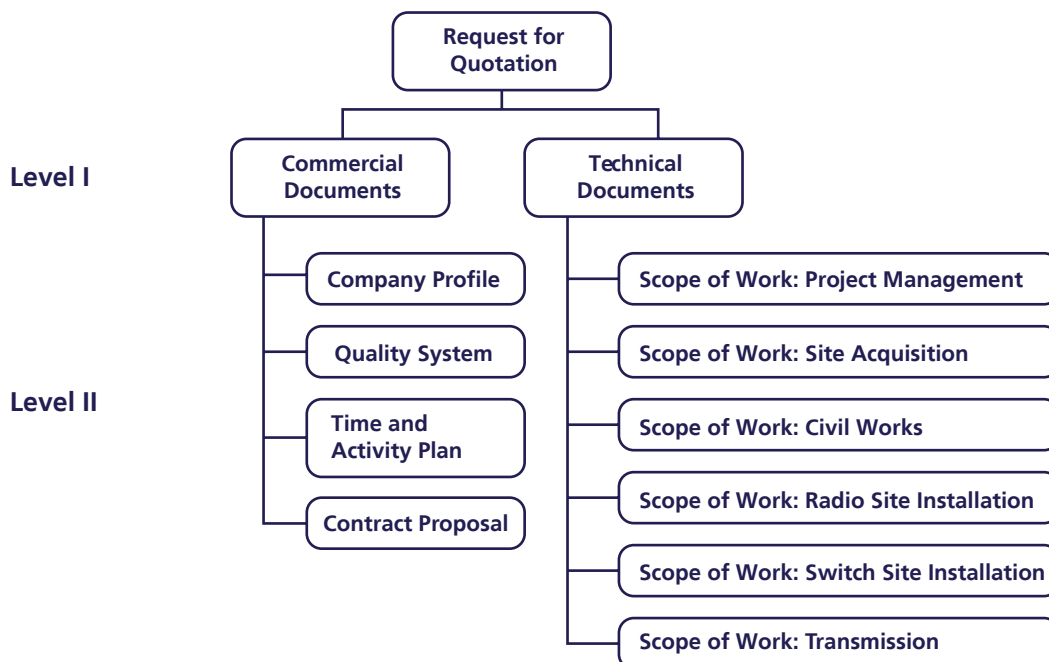
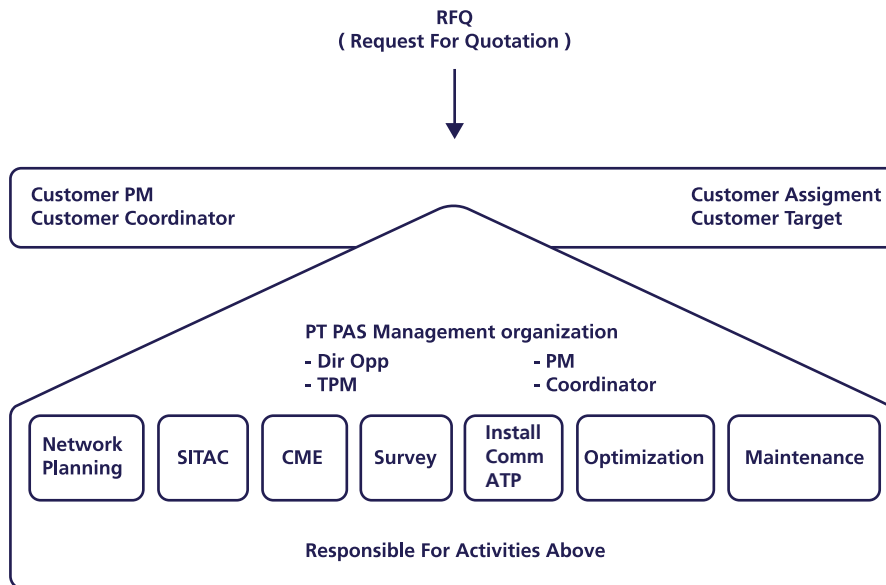
## SUPPLIER

- Gold Power Rectifier and Hengxin Feeder Cable



# Scope of Service Responsibilities

When PT. PAS Aditama receives a RFQ ( Request For Quotation) from a client, it covers all Customer Core activities of the rollout as describe in below chart:





# Work Experience

2006

NSN INDOSAT PROJECT 2004- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

2007

HUAWEI TELKOMSEL PROJECT 2007- Present

- Installation and commissioning BTS 2G, 3G, LTE and Transmissions
- Engineer Outsource
- Mini CME

2009

HUAWEI AXIS PROJECT 2009- 2012

- Installation and commissioning BTS 2G, 3G and Transmissions
- Installation Core Network
- Mini CME

NEC TELKOMSEL PROJECT 2009- 2013

- Installation and commissioning Transmissions

PROTELINDO PROJECT 2009- Present

- SITAC
- CME
- Supervisor Outsourcing

CERAGON SMARTFREN PROJECT 2009- 2011

- Installation and commissioning Transmissions

2013

ERICSSON TELKOMSEL PROJECT N2N 2013- 2015

- Drive test new site 2G&3G
- KPI Pre launch

2005

NSN TELKOMSEL PROJECT 2005- 2012

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

2008

HUAWEI BAKRIE TELECOM PROJECT 2008- 2011

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME
- Engineer outsource

HUAWEI TELKOM PROJECT 2008- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Installation Core Network
- Mini CME

HUAWEI XL AXIANTA PROJECT 2008- Present

- Installation and commissioning BTS 2G, 3G, LTE and Transmissions
- Installation Core Network
- Installation Optical Network
- Engineer Outsourcing

2014

NSN SMARTFREN PROJECT 2014- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

HUAWEI FTTH MQM PROJECT 2014- 2015

- OSP cluster for Arial and Burial FO cable
- Installation OTB, splicing and OTDR FO Cable

2006

NSN HCPT PROJECT 2006- 2009

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

HUAWEI HCPT PROJECT 2006 - Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Installation Core Network
- Mini CME

ERICSSON TELKOMSEL PROJECT 2006- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

ERICSSON TELKOM PROJECT 2006- 2007

- Installation and commissioning BTS 2G, 3G and Transmissions
- Installation Core Network
- Mini CME

ERICSSON XL AXIANTA PROJECT 2006- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

ERICSSON INDOSAT PROJECT 2006- Present

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME

ERICSSON AXIS PROJECT 2006- 2012

- Installation and commissioning BTS 2G, 3G and Transmissions
- Mini CME



# Portfolio/ Client



# Company Operational Information

## Legal Aspect

- Surat Izin Usaha Perdagangan (SIUP) nomor : 510/512 PERINDAG/PM/VI/2008
- Tanda Daftar Perusahaan Perseroan Terbatan (TDP) Nomor : 102615104048
- Nomor Pokok Wajib Pajak : 02.602.790.4-407.000
- Surat Izin Pengukuhan Pengusaha Kena Pajak Nomor : PEM-0228/WPJ.22/KP.0103/2007
- Surat Keterangan Domisili Nomor : 540/143/Jksp/IX/2006

PT. PAS Head Office

Jl. Wijaya Timur Raya No. , Petogongan Kebayoran Baru, Jakarta Selatan 12170

Phone : +62 21 7397282

Fax : +62 21 7225672



Head Office PT. PAS Aditama

## Working Area - Branch Offices



PT. PAS Aditama covers almost all Indonesia provincial area with supported branch offices

### Branch Offices Information

1. Jl. Komplek Istana Prima Blok C No.16, Kelurahan Sei Mati, Kecamatan Medan Maimun North Sumatera
2. Jl. Karang Rejo IV No.24 RT 10 RW 07, Semarang 3 Sronдол Wetan, Banyumanik Semarang - Jawa Tengah
3. Komplek Bukit Garden Jl. Bukit Barisan Blok A No.1 RT 01 RW 13 Tengkreng Selatan, Pekanbaru
4. Ruko Green Land Batam Centre Block I No. 05 Batam 29461, Kepulauan Riau
5. Jl. A Yani Km.5.5, Gg. Rahmat RT 02/RW 01 No. 92 Front of Stadium Lumbang Mangkurat Kecamatan Banjarmasin, South Kalimantan 70249
6. Jl. Enim No. 5/1750 Rt. 020 Rw. 005 Kelurahan Demang Lebar Daun Kecamatan Ilir Barat 1 Palembang, South Sumatra
7. Jl. Komplek Fajar Permai no A-30 Rt 08/21 Kel Bangka Belitung Pontianak, West Kalimantan
8. Jl. Randusari 4 no 10 A Rt 03/017 Kel Antapani Kidul Kec Antapani Bandung, West Java