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Affiliated Agency, Inc. of Plainview Named Merchants Insurance Group's 2020 Agent of the Year

Buffalo, N.Y. – July 1, 2021 – [Merchants Insurance Group](#) has announced that [Affiliated Agency, Inc.](#) of Plainview, N.Y. is the company's 2020 *Agent of the Year*.

A virtual celebratory luncheon was held Wednesday, March 24, 2021 between agency staff and Merchants' executives and colleagues from the company's Long Island office.

The agency was given the award as part of Merchants' annual "Agent of the Year" program. The company presents the award to one of their more than 1,000 independent insurance agency partners for being a solid business partner with the company, and for those agencies whose work aligns with the company's core values of outstanding customer service, integrity, respect, loyalty, teamwork and aspiring to improve.

"Phil Muller, Tom Duggan, Kathy Capo and their team at Affiliated conduct business in a manner consistent with Merchants' mission and core values," said Bob Zak, Merchants Insurance Group past-president and CEO. "In addition to the business side of things where Affiliated's clients, Merchants and Affiliated benefit from the relationship, the team at Affiliated is dedicated to developing professionally and giving back to their community. These two aspects ring true in the hearts and minds of us at Merchants and were important factors in their selection as out Agent of the Year."

Affiliated Agency, Inc. was appointed with Merchants in 2017. The agency was established in 1997 by the merger of Raymond Comparato, Thomas Duggan and Philip Muller and their respective businesses in order to form a premier insurance service organization. Together they bring more than sixty-five years of insurance experience in the Commercial and Personal Insurance business.

“We are fortunate to have an agency of this caliber represent Merchants,” said Charlie Makey,” Merchants’ president. “Affiliated Insurance aligns perfectly with our core values and exemplifies integrity and professionalism in every transaction. The agency staff is knowledgeable and very involved with supporting and giving back to their local community. We are honored to count them as one of our elite agents.”

Affiliated Agency Inc. earned President’s Club status in 2019 and 2020.

President's Club is composed of an elite group of Merchants’ independent insurance agents who have demonstrated a commitment to Merchants, and who have achieved excellence in the insurance industry.

Since the agency’s appointment with Merchants, Affiliated representatives have taken an active role in the company’s activities. Affiliated’s Vice President Tom Duggan serves as a member of Merchants’ Regional Advisory Council.

Affiliated Agency Inc. also shares Merchants’ commitment in giving back to the community. Affiliated is involved with a number of philanthropic organizations on Long Island, including the Long Island Insurance Community, United Way, the Crohn’s and Colitis Foundation of Long Island, the On Your Mark Autism Foundation, and the American Breast Cancer Foundation among others. Additionally, agency President/Principal Phil Muller is a member of the Kiwanis Club of Patchogue, NY. Vice President Tom Duggan is a former hockey player and coach. He presently sits on the Board of Directors of the Long Island Amateur Hockey League and a member of the Knights of Columbus.

About Merchants Insurance Group

Merchants Insurance Group offers personal and commercial insurance through a network of more than 1,000 independent insurance agents throughout the Northeast and North Central United States. With corporate headquarters and regional operations located in Buffalo, N.Y., Merchants also operates offices in Hauppauge, N.Y.; Mount Laurel, N.J.; and Bedford, N.H. For more information, visit www.merchantsgroup.com.

About Affiliated Agency Inc.

Affiliated Agency Inc. prides itself on being a "can do" agency with a goal of providing our clients with the most competitive products and professional service possible. We have had the privilege of servicing many accounts over twenty years. The agency is staffed by proven insurance professionals whose caring and conscientious efforts provide risk management and timely service on which you can depend. Our staff has at its disposal one of the finest computer software packages in the industry. This includes the facility to rate and compare numerous companies accessing quality coverage at competitive prices." For more information, visit www.aaiinsurance.com.