



TEST Stacy,

This will be the last newsletter for 2020 and the [editorial team](#) at Future of Sourcing wants to say thank you to our dedicated readers and influential contributors who share their expertise week after week. This was a year of great challenge for many. The loss of friends, loved ones, livelihoods and the toll the virus has taken on society cannot be understated. In spite of all this, the role of procurement professionals has come to the forefront. Thanks to you, needed supplies arrive to their destinations and the challenging logistics of vaccine distribution are underway. Sourcing, procurement and supply chain are now part of the pandemic lexicon.

This year, Future of Sourcing saw a rise in readership, thought leadership contributions and subscribers. We look toward 2021 with a hopeful eye and the knowledge that the work you do is part of the solution to one of the most difficult public health crises in modern history. With that, it's worth revisiting some articles from 2020. Listed here are the most-read articles of the year. We look forward to sharing more articles with you again in 2021. If you have best practices, lessons learned or want to share your outlook, [please consider becoming a contributor](#).

Wishing you happy holidays and a restful New Year,
The Future of Sourcing Team



The Case for Changing the Role of the CPO

Purvee Kondal observes procurement's perceived value, sentiment, where we're at and the outlook ahead.

[Reflective Thoughts >>](#)

Lead Like a Boss: Master Global Supply Chain Shifts

Procurious Founder Tania Seary takes a step back to think more about supplier relationships, technology and questions whether it's time to localize our supply chains.

[What's to Come >>](#)



How Energy Performance Contracting Reduces Wasteful Spending

In this feel good piece, Jason Anderson shares how a municipality formed an outsourcing partnership to upgrade its infrastructure and facilities while maximizing savings.

[Investing to Save >>](#)

Take Back Control

As the new year inches closer, seize the opportunity to take back control by earning a respected industry certification. Join the ranks of professionals who've taken back control of their careers!

[Learn More >>](#)



Corporations and the Core Competency Concept

Kate Vitasek takes a historical view of how the modern company should operate and outsource by reviewing the four core competencies that distinguish a firm in the marketplace.

[Learn the Four Core Competencies >>](#)

Understanding Outcome-Based Contracts

Megan Paul underscores the importance of a successful outcome-based contract, which involves good planning, a clear demand for innovation and cost savings, and a genuine alignment of interests.

[An Operational Model >>](#)



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