DEAR VALUED CIB CLIENT,

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EFFECTIVE 1 MAY 2023

Over the last eighteen months, the motor insurance industry has experienced many challenges. While there was a decline in motor vehicle usage and accidents during the pandemic, the motor accident frequency has returned to pre-Covid-19 levels.

You would have noticed that the increases being implemented on policy renewals are higher than in previous years. This is because of numerous contributing factors, such as:

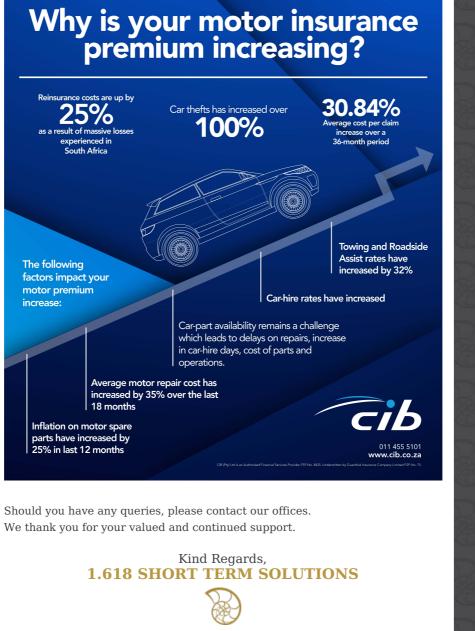
- Car thefts are up over 100% and the recovery rate is down substantially.
- Not increasing premiums during the Covid-19 period.
- Reinsurance costs have increased disproportionately because of the heavy losses reinsurers have experienced in South Africa.
- Inflation on motor spare parts has increased at above 25% and our average motor repair cost has increased by 35% over the last eighteen months.

The above challenges have affected the motor insurance industry drastically.

The ancillary services listed below have exhibited extraordinary and aboveinflationary increases in the last eighteen months, too. CIB had initially absorbed a large proportion of these increases and despite their best efforts to contain these costs; they are now forced to adjust these sections to re-balance the systemic shift in market conditions.

They will implement the following changes effective 1 May 2023:

- Emergency Home Assist will be increased by R32.50 per month.
- Personal Lines Motor Assist will be increased by R32.50 per month.
- Commercial Lines Motor Assist will be increased by R32.50 per month.
- Car Hire will be increased by R32.50 per vehicle per month for all options (30, 45, and 60 days).



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