



# Global Services BOOTCAMP 2019



The 2019 Global Services Bootcamp in APAC was a huge success. Participants from around the globe came together in Bangalore to learn more about our powerful portfolio of solutions and how to position the value of the digital business with our customers. Bootcamp participants had the opportunity to:



**3** GROUP EXERCISES

**5**

Days in Bangalore, India



**6**

Portfolio Offerings



Bootcamp Topics and Activities

THE DIGITAL BUSINESS  
CHALLENGER SELLING  
ROLE PLAYS  
MANAGED SERVICES  
BREAKOUT SESSIONS  
REAN CLOUD MIGRATION  
ELEVATOR PITCHES  
EXECUTIVE SESSIONS

## What Bootcamp Attendees Had to Say

*Very excited to understand the service offerings. For me, this will help immensely in providing insights to existing clients.*

*Gave good insights to Hitachi Vantara's current portfolio of solutions and the services wrap around it.*

*This bootcamp is very informative to all new or seasoned employees. It gives concise updates on the offerings...*



To learn more about this Global Services event, visit our [Resources Page](#).