



The Travel Professional's Host Agency

NEXpect More from Your Host Agency

The industry's most dependable host agency since 1995, Nexion® provides you with the tools, education and support you need to reach your full potential.

We welcome independent, U.S.-based travel professionals of all experience levels, including newcomers looking for a strong foundation, as well as seasoned agents ready to experience a more-fulfilling level of success.

Nexion® offers the support and relationships needed so you can focus on selling travel. You can rest assured knowing that we do not sell directly to consumers; hosting is our only business.

Choose Nexion®, the host agency that wants nothing more than to see you succeed.

Be **NEX**ceptional.
Join Nexion Today!

nexion.com

sales@nexion.com

800-747-6813



/nexionllc



WITH NEXION®, YOU'LL HAVE THE COLLECTIVE SUPPORT OF MORE THAN 3,400 DIVERSE MEMBERS AND A STAFF OF 60-PLUS DEDICATED TO ONE THING: YOUR SUCCESS

NEXceed Earnings Expectations

EARN MORE

As a member of the Nexion® family, you will earn what a passionate travel professional should earn: top-tier commissions with more than 140+ air, cruise and land preferred suppliers.

With Nexion's formidable size and industry strength on your side, you will:

- Receive up to 90% of commissions
- Get paid twice per month via direct deposit
- Access exclusive supplier offers, cruise block space and commissionable air contracts

Plus, there are no annual renewal fees, no per-invoice or transaction fees, no ARC bond or accreditation requirements, and no long-term GDS contracts.

NEXcite Your Clients

SHOW YOUR VALUE

Travelers need to be inspired. They need to see destinations, cruise ships and offers that not only excite them, but also motivate them to contact you first. Nexion® gives you the marketing muscle to consistently showcase the latest travel offers along with your value as a travel professional, keeping your agency top-of-mind throughout the year.

As part of your Nexion® membership, you'll have access to:

- Vacation.com's award-winning Engagement mail and email marketing program for agents who submit a qualified customer mailing list
- Targeted promotions, through database and client list segmentation, with exclusive preferred supplier offers
- A free, searchable consumer Web site that displays preferred supplier promotions to your customers and drives travel demand back to you
- A free, exclusive and interactive online marketing center that offers social media and email marketing solutions, providing maximum reach in communicating with your clients

NEXpand Your Network

MAKE CONNECTIONS

Through Nexion®, you will work with some of the most supportive staff, agents and suppliers in the industry. These partnerships will help give you the confidence and connections you need to succeed on your own terms.

Once a member, your professional network will include:

- Nexion's dedicated staff, who will help your agency seamlessly incorporate our easy-to-use programs
- Nexion's online social community, where you can share best practices, unearth ideas and create new friendships
- Nexion's preferred travel suppliers and other influential professionals at our annual CoNexion conference and Boot Camp seminars

NEXplore New Opportunities

LEARN & GROW

Your personal growth is tied directly to your agency's success. That is why Nexion® provides you with resources, tools and guidance to help you develop professionally and personally.

Our comprehensive training includes:

- Live virtual classroom training covering Nexion® programs, supplier products and general business skills
- Nexion University, a robust learning management system that allows you to access training programs 24/7
- NEXstart, a program exclusively for new sellers of travel that lets you earn commission while you learn
- Agent Essentials, a five-day, interactive class that examines the journey of a booking from the research, booking and follow-up stages
- Boot Camp, an intense education program that provides the basics of being a Nexion® member and how to be an incredibly successful travel agent
- CoNexion, our annual conference where we bring together our members, supplier partners, leading industry experts and Nexion staff for three days of informative general sessions, workshops, roundtables, networking and more
- Business development, coaching and mentorship programs

NEXperience a Better Way

WORK SMARTER

When you work efficiently, you exude professionalism to your clients. You become the expert they envision you to be, leading to increased confidence and loyalty. That is why Nexion® will support you with technology tools and other resources that help you manage your business and simplify the booking process.

Become more productive with:

- Access to multiple booking, reporting and administrative tools, including sales and commission tracking
- Your choice of GDS, with 24/7 automated ticketing, fulfillment and quality control
- A point-and-click, Web-based air, car and hotel booking tool for agents who don't have a GDS
- Special pricing and real-time corporate reports, airline agreements and an array of ground transportation and hotel consortium preferred suppliers
- An Online Service Center to manage your account

Our Involvement and Accreditation in the Travel Industry

Hosting since 1995, Nexion® is regarded as a pioneering leader within the travel industry. Nexion® is a member of these travel associations: ARC, ASTA, CLIA, IATAN, NACTA, OSSN and PATH.

Nexion® is a branch of Tzell Travel Group (a Travel Leaders Group Company), with headquarters in Irving, Texas. Travel Leaders Group is a North American travel company that generated sales of approximately \$20 billion in 2013. Travel Leaders Group not only ranks as the top travel management company by *Business Travel News*, but it is also among the top travel companies on the 2014 *Travel Weekly* Power List.



YOUR FULL POTENTIAL, REACHED.



Nexion® Your Way

Keep up to 90% of your commissions!

Nexion® Your Way allows you to build the package that works best for you. You choose your plan and select the appropriate add-on options. You can change plans and add-on options at any time to meet your changing business needs. Changes take effect on the first of the month following a 30-day advanced notice.

Nexion® Programs

Nexion90 ARC Plus

Keep 90% of commission on all non-ARC and service fees and 80% on ARC airline tickets issued through a Nexion GDS program**

FEES:

- \$199 one-time activation per agency
- \$145 month single agent
- \$30 month each additional agent on same plan type

Nexion90

Keep 90% of commission on all non-ARC and service fees and 70% on ARC airline tickets issued through a Nexion GDS program**

FEES:

- \$199 one-time activation per agency
- \$20 month single agent
- \$10 month each additional agent on same plan type

Nexion80

Keep 80% of commission on all non-ARC and service fees and 60% on ARC airline tickets issued through a Nexion GDS program**

FEES:

- \$199 one-time activation per agent
- No monthly fee single agent
- No monthly fee for additional agents on same plan type; however, each agent will be charged the \$199 one-time activation fee

NEXstart

(For new sellers of travel)

Keep 60% of commission earned on all Non-ARC and services fees; once you complete all four modules of Travel Leaders of Tomorrow content, you will keep 70% of commissions earned on all Non-ARC and services fees.**

FEES AND FEATURES:

- \$450 per module of Travel Leaders of Tomorrow content (program includes four modules with each containing four+ weeks of training)
- \$250 for Travel Institute textbooks and Travel Agent Proficiency Testing
- Waived Nexion® membership activation fee (valued at \$199) for all agents who complete all modules of the Travel Leaders of Tomorrow program
- Core training provided by Nexion®
- No Nexion® monthly plan type fee while on 60/40 or 70/30 plan for first two years
- Potential to earn tuition reimbursement up to \$1,000
- After earning \$5,000 in commission within a 12-month period, you are eligible to move to any plan type that Nexion offers; if selecting Nexion 90 or Nexion 90 ARC Plus, monthly fees will apply

Add-On Options

GDS implementation Fee

\$89 per agency per GDS set up (Amadeus/Apollo/Sabre/Worldspan)

Standard GDS Package

\$55 a month per agent includes access to one GDS of choice, ticketing fulfillment and support with some air ticketing fees

Deluxe GDS Package

\$140 month per agent includes access to one GDS of choice, ticketing fulfillment and support with no additional fees for exchanges and group ticket fees

All plan types include full access to education, support, marketing programs and other services. Marketing programs include a free, basic consumer website as well as inclusion in Vacation.com's Engagement program, as part of your Nexion® membership, when you upload a qualified customer list to Vacation.com.

*Pricing subject to change. Visit nexion.com for current plans and pricing. *Upon reaching \$5,000 in total paid commissions, you will be able to upgrade to Nexion90 ARC Plus, Nexion90 or Nexion80. **Agents on ALL plans who are not on a Nexion® GDS program will earn 50% on ARC commissionable tickets. For Nexion® commission calculations, Travel Agency Service Fees (TASF) are not considered ARC.*