INTERPHASE
CORPORATION

September 6, 1994

Dear I. S. Professional,

Is network congestion making your life miserable?

Stalled servers. Stagnate network arteries. Snarling users.
Today's networks support more activity than ever before. Users are expecting
instant response. And a personnel change can be a logistical nightmare. As
user applications become larger and more complex, your Sun Ethernet
installation is demanding more from your *Solaris* server and from you.

**The Interphase CoProcessing Package (CP) relieves network gridlock and
soothes user stress.** The CP combines an advanced Ethernet switch with
intelligent adapter cards and special software that load balances traffic to
increase Ethernet throughput up to 300%. You retain your investment in existing
equipment, while providing the bandwidth necessary to keep your users
productive and happy.

**CP eliminates back-up problems by keeping multiple data lanes open all
the way from the server to the clients.** Users stop complaining, and you are
able to concentrate on more meaningful projects. The Interphase CoProcessing
Package performs the following:

- Speeds Sun Ethernet performance by 300%
- Reduces the need for subnetting
- Simplifies personnel moves and changes
- Preserves investment in existing hardware
- Provides network fault tolerance through redundancy
- Enables more simultaneous users on your Sun Ethernet network
- Operates with plug and play installation that includes
  self-installing script for Load Balancing software

With Interphase CP, network administration becomes much more manageable.
No need to perform administrative tasks after hours. A tedious, time-consuming
personnel move becomes as simple as moving a cable. No more changing

tables in the server and in multiple clients. Just disconnect the client's Ethernet wall connector and reconnect it to the Ethernet jack in the new office. No change in client IP address is required. You can complete what used to be a half-day task in a fraction of the time.

Take advantage of the opportunity to ease clogged network traffic, along with your nerves. You can learn more about Interphase CP by returning the enclosed reply card. We'll send you a comprehensive brochure, technical data sheet and information on a no-risk site evaluation.

In considering the CP, you can feel confident that Interphase will deliver only the highest quality Performance I/O products available for high speed networks. In fact, Interphase pioneered front-end adapter card protocol processing in client/server environments. And the company has built its reputation on a track record of innovation, reliability and a commitment to customer service.

Move your network into the fast lane now. Call, e-mail or return the enclosed card today.

Sincerely,

Greg Iverson
Vice President, Marketing

P.S.   There's no need to put up with snagged network traffic and snarling users on your *Solaris* server network any longer. **Call 1- 800-FASTNET or e-mail to *fastnet@iphase.com*, and turbo charge your Sun *Solaris* server today.**

Yes, I'm ready to move into the fast lane with an Interphase CoProcessing Package.

First Name   **Last Name**

Title

Company Name

Address   **City**

State   **Zip**

(____)   **(____)**
Phone   **Fax**

Internet Address

The biggest challenge with our Ethernet network is:

_____

Which of the following workstations/servers do you currently have installed and how many?

SPARCserver

❑ 630 _____   ❑ 670 _____
❑ 690 _____   ❑ 1000 _____

SPARCcenter

❑ 2000 _____

SPARCstation

❑ 2 _____   ❑ 5 _____   ❑ 10 _____   ❑ 20 _____

What is your timeframe for implementing new network solutions?
❑ 0-3 months   ❑ 4-6 months
❑ 7-12 months   ❑ 12+ months

Please check one of the following:

❑ Please have a salesperson call me.
❑ Please send product literature.
❑ Please send technical white paper.
❑ Do not send any additional literature at this time, but please keep my name on your mailing list.

Please send me Information on the following additional products from Interphase:

❑ ATM (Asynchronous Transfer Mode)
❑ FDDI

I am Interested in a 30-day FREE