(Everything highlighted in this green has been changed or edited from the original. The original copy can be found at this link.)

Maximize the Full Value of Your Infoblox Investment

Get personalized care, accelerated resolutions and optimal business outcomes with Infoblox Technical Success Management

Simplify the complex with your dedicated Infoblox expert

A Technical Success Manager is your strategic partner for agile networking and robust security. We don't just provide support—we deliver tailored solutions that transform your challenges into opportunities for operational excellence.

Meet your Infoblox Technical <mark>Success</mark> Manager

More than a support contact, your dedicated Technical Success Manager is a specialized expert committed to understanding your unique business needs. They will help you realize the full potential of your Infoblox solutions so that you can focus on innovation over maintenance.

Personalized expertise

Acts as an extension of your resources, with deep knowledge of your environment, network and individualized Infoblox deployment

✓ Proactive customer care

Delivers ongoing technical reviews, knowledge transfers, upgrade planning, health checks, proactive follow-ups and best practices

Optimal business outcomes

Collaborates with your technical teams to plan deployments, prepare upgrades and optimize Infoblox products

Faster time to value Tailors, optimizes and streamlines services for your particular needs and goals

Get the most value from Infoblox

Take advantage of secure, cloud-first network services faster and with reduced risk

Peace of mind	Improved efficiency	Minimized risk	Increased customer
Enjoy	Benefit from rapid	Accelerate	satisfaction
streamlined	incident <mark>response,</mark>	upgrades with	Get reliable services
support backed	proactive follow-ups	minimal disruption	that scale with your
<mark>by</mark> clear	and <mark>seamless</mark>	to reduce	<mark>business</mark>
ownership and	escalation handling	downtime	
accountability			

Request an assessment to discover how our Technical Success Managers can support your organization's goals

GEO Availability and Offerings	Regional EMEA only	Plus Global; better for enterprises with complex use cases	AMS only; better for customers that need U.S. citizen support personnel	Service Provider/Global Enterprises Global; best for international enterprises and service providers that offer mission-critical services
Customer Environment and Solution Awareness	~	✓	~	✓
Proactive Incident and Escalation Management	~	~	~	~
Reviews and Communications	Weekly	Weekly	Weekly	Weekly
Analytics and Business Review	Biannually	Biannually	Biannually	Quarterly
Tactical and Strategic Infoblox Solutions Guidance	~	~	~	✓
Proactive Technical Reviews, Best Practices Sharing and Knowledge Transfer	~	~	~	~

Upgrade and	✓	✓	✓	✓
Migration Planning				
Customer-	✓	✓	✓	✓
Specific Feature				
Enhancements				
and Bug				
Champion				
Upgrade Support		✓	✓	✓
Multi-Vendor				✓
Interoperability				
Collaboration				
Health Reports				✓
and Operational				
Recommendation				
S				
FedRAMP			✓	
Vertical Expertise			Federal	Service provider
Quarterly 1:1 with			Biannually	✓
Infoblox Technical				
Success Director				
On-Site Visit	Remote	Remote only	One on-site	Quarterly in GEO
	only		visit	
			Requires T&E	